

## $\beta = 1$ DOES A BETTER JOB THAN CALCULATED BETAS

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## Abstract

We compute the correlations of the annual stock returns (1989-2008) of Dow Jones companies with a)  $\beta R_m$ , and with b)  $R_m$ ; and find that the second correlation (assuming beta = 1 for all companies) is higher than the first, on average, and for all companies except Caterpillar and General Motors.  $R_m$  is the return of the S&P 500. Thus, beta = 1 works better than calculated betas!

Not surprisingly, Adjusted betas (0.67 calculated beta + 0.33) have higher correlation than calculated betas, but Adjusted betas have lower correlation than beta = 1.

We do the exercise with 4 calculated betas every year end vs. the S&P 500, using: a) monthly data of last 5 years; b) monthly data of last 2 years; c) weekly data of last 5 years, and d) daily data of last 5 years. We find similar results with the four betas.

Despite these results, Fernández (2009) reports that 97.3 % of professors who justify the betas use regressions, webs, databases, textbooks or papers (the paper specifies which ones), although many of them admit that calculated betas “*are poorly measured and have many problems.*” Only 0.9% of the professors justified the beta using exclusively personal judgment.

Classification JEL: G12, G31, G32

**Keywords:** beta, historical beta, calculated beta, adjusted beta, common sens.

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## $\beta = 1$ DOES A BETTER JOB THAN CALCULATED BETAS

We compute the correlations of the annual stock returns (1989-2008) of the Dow Jones companies<sup>1</sup> with a)  $\beta R_m$ , and with b)  $R_m$  and find that the second correlation (assuming beta = 1 for all companies) is higher than the first, on average, and for all companies except Caterpillar and General Motors.  $R_m$  is the return of the S&P 500. Thus, beta = 1 works better than calculated betas!

Not surprisingly, Adjusted betas (0.67 calculated beta + 0.33) have higher correlation than calculated betas, but Adjusted betas have lower correlation than beta = 1.

We do the exercise with 4 calculated betas every year end vs. the S&P 500, using: a) monthly data of last 5 years; b) monthly data of last 2 years; c) weekly data of last 5 years, and d) daily data of last 5 years.

Table 1 shows the Correlation ( $R_t, \beta R_{m,t}$ ), the Correlation ( $R_t, R_{m,t}$ ) and their difference using four different calculated betas: a) monthly data of the last 5 years; b) monthly data of the last two years; c) weekly data of the last 5 years; d) daily data of the last 5 years. The betas are calculated every year end vs. the S&P 500 using Datastream. It may be seen that 21 companies had Correlation ( $R_t, R_{m,t}$ ) > Correlation ( $R_t, \beta R_{m,t}$ ) using betas calculated with monthly data of the last 5 years. With the other calculated betas, 23, 24 and 17 companies had this result. It may also be seen that the average Correlation ( $R_t, \beta R_{m,t}$ ) - Correlation ( $R_t, R_{m,t}$ ) is negative in the 4 cases. Only Caterpillar and General Motors have the four differences > 0.

Table 2 shows the Correlation ( $R_t, \text{ADJ}\beta R_{m,t}$ ), the Correlation ( $R_t, R_{m,t}$ ) and their difference using the 4 different calculated betas of Table 1.  $\text{ADJ}\beta$  = Adjusted beta = 0.67 Raw beta + 0.33. It may be seen that 19 companies had Correlation ( $R_t, R_{m,t}$ ) > Correlation ( $R_t, \text{ADJ}\beta R_{m,t}$ ) using adjusted betas calculated with monthly data of the last 5 years. With the other adjusted betas, 20, 22 and 15 companies had this result. It also may be seen that the average Correlation ( $R_t, \text{ADJ}\beta R_{m,t}$ ) - Correlation ( $R_t, R_{m,t}$ ) is negative in the four cases. Only Caterpillar, Chevron and General Motors have the four differences > 0.

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<sup>1</sup> We calculate betas of 29 companies and exclude Kraft Foods because we only have data for them back to 2001.

Not surprisingly, adjusted betas ( $0.67 \text{ Raw beta} + 0.33$ ) work better than Raw betas. Table 3 shows the Correlation ( $R_t, \beta R_{m,t}$ ), the Correlation ( $R_t, \text{ADJ}\beta R_{m,t}$ ) and their difference using the four different calculated betas of Table 1.  $\text{ADJ}\beta = \text{Adjusted beta} = 0.67 \text{ Raw beta} + 0.33$ . It may be seen that 25 companies had  $\text{Correlation}(R_t, \text{ADJ}\beta R_{m,t}) > \text{Correlation}(R_t, \beta R_{m,t})$  using adjusted betas calculated with monthly data of the last 5 years. With the other adjusted betas, 24, 24 and 19 companies had this result. It also may be seen that the average  $\text{Correlation}(R_t, \beta R_{m,t}) - \text{Correlation}(R_t, \text{ADJ}\beta R_{m,t})$  is negative in the four cases. It may be seen that the average difference is higher (in absolute value) in Table 1 than in Table 3. As in Table 1, only Caterpillar and General Motors have the four differences  $> 0$ .

## **A) BETAS Calculated vs. the S&P 500 at Year end Using MONTHLY Data of the Last 5 YEARS**

Figure 1 shows the evolution of the BETA of each company calculated vs. the S&P 500 at year end using MONTHLY data of the last 5 YEARS.

Table 4 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m,t}) - \rho(R_t, R_{m,t})$  from 1989 to the indicated year]. It may be seen that the average difference is negative in the 11 intervals considered.

Table 5 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m,t}) - \rho(R_t, R_{m,t})$  from the indicated year until 2008]. It may be seen that the average difference is negative in the 11 intervals considered.

## **B) BETAS Calculated vs. the S&P 500 at Year end Using MONTHLY Data of the Last 2 YEARS**

Figure 2 shows the evolution of the BETA of each company calculated vs. the S&P 500 at year end using MONTHLY data of the last 2 YEARS.

Table 6 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m,t}) - \rho(R_t, R_{m,t})$  from 1989 to the indicated year]. It may be seen that the average difference is negative in the 11 intervals considered.

Table 7 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m,t}) - \rho(R_t, R_{m,t})$  from the indicated year until 2008]. It may be seen that the average difference is negative in the 11 intervals considered.

## **C) BETAS Calculated vs. the S&P 500 at Year end Using WEEKLY Data of the Last 5 YEARS**

Figure 3 shows the evolution of the BETA of each company calculated vs. the S&P 500 at year end using WEEKLY data of the last 5 YEARS.

Table 8 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m_t}) - \rho(R_t, R_{m_t})$  from 1989 to the indicated year]. It may be seen that the average difference is negative in the 11 intervals considered.

Table 9 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m_t}) - \rho(R_t, R_{m_t})$  from the indicated year until 2008]. It may be seen that the average difference is negative in the 11 intervals considered.

## D) BETAS Calculated vs. the S&P 500 at Year end Using DAILY Data of the Last 5 YEARS

Figure 4 shows the evolution of the BETA of each company calculated vs. the S&P 500 at year end using DAILY data of the last 5 YEARS.

Table 10 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m_t}) - \rho(R_t, R_{m_t})$  from 1989 to the indicated year]. It may be seen that the average difference is negative in the 11 intervals considered.

Table 11 shows the difference between 2 Correlations [ $\rho(R_t, \beta R_{m_t}) - \rho(R_t, R_{m_t})$  from the indicated year until 2008]. It may be seen that the average difference is negative in the 11 intervals considered.

Table 12 contains the last column of Tables 4 to 11. It may be seen, again, that  $\beta = 1$  has higher correlation with returns than calculated betas for all companies except Caterpillar and General Motors

Despite these results, Fernández (2009)<sup>2</sup> reports that 97.3% of the professors who justify the betas use regressions, webs, databases, textbooks or papers (the paper specifies which ones), although many of them admit that calculated betas “*are poorly measured and have many problems.*” Only 0.9% of the professors justified the beta using exclusively personal judgment (named *qualitative* betas, *common sense* betas, *intuitive* betas, *logical magnitude* betas and *own judgment* betas by different professors).

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<sup>2</sup> Fernández, P. (2009), “Betas used by Professors: a survey with 2,500 answers”, SSRN n. 1407464.

**Table 1**

1989-2008. Raw betas vs. BETA = 1

Correlation ( $R_t, \beta R_{m,t}$ ), Correlation ( $R_t, R_{m,t}$ ) and its difference using four different calculated betas: a) monthly data of last 5 years; b) monthly data of last 2 years; c) weekly data of last 5 years, and d) daily data of last 5 years. **Betas calculated every year end vs. the S&P 500.**

	Monthly data, last 5 years			Monthly data, last 2 years			Weekly data, last 5 years			Daily data, last 5 years		
	R (correlation)			R (correlation)			R (correlation)			R (correlation)		
	$R_t, \beta R_m$	$R_t, R_m$	dif	$R_t, \beta R_m$	$R_t, R_m$	dif	$R_t, \beta R_m$	$R_t, R_m$	dif	$R_t, \beta R_m$	$R_t, R_m$	dif
3M	0.513	0.535	-0.022	0.453	0.535	-0.082	0.545	0.535	<b>0.010</b>	0.539	0.535	<b>0.004</b>
AT&T	0.683	0.745	-0.062	0.457	0.745	-0.288	0.635	0.745	-0.110	0.729	0.745	-0.016
ALCOA	0.654	0.639	<b>0.016</b>	0.549	0.639	-0.090	0.670	0.639	<b>0.032</b>	0.670	0.639	<b>0.031</b>
AMERICAN EXPRESS	0.718	0.794	-0.076	0.700	0.794	-0.094	0.746	0.794	-0.048	0.780	0.794	-0.014
BANK OF AMERICA	0.475	0.627	-0.152	0.485	0.627	-0.142	0.515	0.627	-0.112	0.512	0.627	-0.115
BOEING	0.474	0.477	-0.003	0.239	0.477	-0.237	0.506	0.477	<b>0.030</b>	0.474	0.477	-0.002
<b>CATERPILLAR</b>	0.443	0.394	<b>0.050</b>	0.458	0.394	<b>0.065</b>	0.462	0.394	<b>0.069</b>	0.394	0.394	<b>0.000</b>
CHEVRON	0.722	0.666	<b>0.056</b>	0.808	0.666	<b>0.142</b>	0.657	0.666	-0.009	0.664	0.666	-0.002
CITIGROUP	0.723	0.776	-0.053	0.699	0.776	-0.077	0.662	0.776	-0.114	0.732	0.776	-0.043
COCA-COLA	0.553	0.647	-0.094	0.313	0.647	-0.334	0.457	0.647	-0.190	0.647	0.647	<b>0.000</b>
DU PONT	0.745	0.773	-0.027	0.724	0.773	-0.049	0.721	0.773	-0.051	0.739	0.773	-0.033
EXXON MOBIL	0.812	0.821	-0.010	0.816	0.821	-0.005	0.821	0.821	-0.001	0.769	0.821	-0.053
GENERAL ELECTRIC	0.924	0.958	-0.034	0.925	0.958	-0.033	0.902	0.958	-0.056	0.921	0.958	-0.037
<b>GENERAL MOTORS</b>	0.673	0.639	<b>0.034</b>	0.712	0.639	<b>0.073</b>	0.717	0.639	<b>0.078</b>	0.700	0.639	<b>0.061</b>
HEWLETT-PACKARD	0.669	0.670	-0.001	0.513	0.670	-0.157	0.615	0.670	-0.054	0.679	0.670	<b>0.009</b>
HOME DEPOT	0.546	0.602	-0.056	0.649	0.602	0.047	0.574	0.602	-0.029	0.636	0.602	<b>0.033</b>
INTEL	0.620	0.670	-0.050	0.633	0.670	-0.037	0.578	0.670	-0.091	0.604	0.670	-0.065
IBM	0.366	0.395	-0.029	0.473	0.395	<b>0.078</b>	0.379	0.395	-0.016	0.405	0.395	<b>0.010</b>
JP MORGAN CHASE	0.650	0.679	-0.029	0.578	0.679	-0.101	0.652	0.679	-0.027	0.647	0.679	-0.032
JOHNSON & JOHNSON	0.647	0.615	<b>0.032</b>	0.589	0.615	-0.026	0.578	0.615	-0.037	0.634	0.615	<b>0.019</b>
MCDONALDS	0.627	0.681	-0.054	0.661	0.681	-0.021	0.645	0.681	-0.037	0.643	0.681	-0.038
MERCK & CO.	0.559	0.590	-0.031	0.455	0.590	-0.135	0.531	0.590	-0.059	0.599	0.590	<b>0.010</b>
MICROSOFT	0.458	0.629	-0.171	0.476	0.629	-0.153	0.492	0.629	-0.136	0.586	0.629	-0.043
PFIZER	0.612	0.610	<b>0.002</b>	0.408	0.610	-0.202	0.486	0.610	-0.124	0.618	0.610	<b>0.008</b>
PROCTER & GAMBLE	0.659	0.688	-0.028	0.472	0.688	-0.215	0.627	0.688	-0.060	0.643	0.688	-0.044
UNITED TECH.	0.668	0.775	-0.107	0.605	0.775	-0.171	0.753	0.775	-0.022	0.780	0.775	<b>0.005</b>
VERIZON COM	0.596	0.657	-0.061	0.411	0.657	-0.246	0.562	0.657	-0.095	0.592	0.657	-0.065
WAL MART STORES	0.491	0.472	<b>0.019</b>	0.628	0.472	<b>0.155</b>	0.306	0.472	-0.166	0.466	0.472	-0.007
WALT DISNEY	0.705	0.687	<b>0.018</b>	0.654	0.687	-0.033	0.686	0.687	-0.001	0.687	0.687	<b>0.000</b>
<b>Average</b>	<b>0.620</b>	<b>0.652</b>	<b>-0.032</b>	<b>0.570</b>	<b>0.652</b>	<b>-0.082</b>	<b>0.603</b>	<b>0.652</b>	<b>-0.049</b>	<b>0.638</b>	<b>0.652</b>	<b>-0.014</b>
<i>Máx.</i>	0.924	0.958	0.056	0.925	0.958	0.155	0.902	0.958	0.078	0.921	0.958	0.061
<i>Min.</i>	0.366	0.394	-0.171	0.239	0.394	-0.334	0.306	0.394	-0.190	0.394	0.394	-0.115
<0			21			23			24			17

Source: Datastream.

**Table 2**

1989 -2008. Adjusted betas vs. BETA = 1

Correlation ( $R_t$ , Adj $\beta$   $R_{m_t}$ ), Correlation ( $R_t$ ,  $R_{m_t}$ ) and its difference using four different calculated betas: a) monthly data of last 5 years; b) monthly data of last 2 years; c) weekly data of last 5 years, and d) daily data of last 5 years. **Betas calculated every year end vs. the S&P 500.**

**Adjusted beta = 0,67 Raw beta + 0,33**

	Monthly data, last 5 years			Monthly data, last 2 years			Weekly data, last 5 years			Daily data, last 5 years		
	R (correlation)			R (correlation)			R (correlation)			R (correlation)		
	$R_t$ , $\beta$ $R_m$	$R_t$ , $R_m$	dif	$R_t$ , $\beta$ $R_m$	$R_t$ , $R_m$	dif	$R_t$ , $\beta$ $R_m$	$R_t$ , $R_m$	dif	$R_t$ , $\beta$ $R_m$	$R_t$ , $R_m$	dif
3M	0.528	0.535	-0.008	0.504	0.535	-0.031	0.544	0.535	<b>0.009</b>	0.538	0.535	<b>0.003</b>
AT&T	0.724	0.745	-0.021	0.624	0.745	-0.121	0.700	0.745	-0.045	0.741	0.745	-0.003
ALCOA	0.658	0.639	<b>0.019</b>	0.580	0.639	-0.059	0.666	0.639	<b>0.027</b>	0.661	0.639	<b>0.022</b>
AMERICAN EXPRESS	0.752	0.794	-0.042	0.749	0.794	-0.045	0.775	0.794	-0.019	0.788	0.794	-0.006
BANK OF AMERICA	0.534	0.627	-0.093	0.550	0.627	-0.077	0.561	0.627	-0.066	0.568	0.627	-0.059
BOEING	0.476	0.477	-0.001	0.338	0.477	-0.138	0.500	0.477	<b>0.024</b>	0.476	0.477	<b>0.000</b>
CATERPILLAR	0.429	0.394	<b>0.035</b>	0.448	0.394	<b>0.054</b>	0.443	0.394	<b>0.049</b>	0.394	0.394	<b>0.001</b>
CHEVRON	0.701	0.666	<b>0.035</b>	0.770	0.666	<b>0.104</b>	0.665	0.666	<b>0.000</b>	0.669	0.666	<b>0.004</b>
CITIGROUP	0.743	0.776	-0.032	0.731	0.776	-0.045	0.705	0.776	-0.071	0.751	0.776	-0.024
COCA-COLA	0.597	0.647	-0.050	0.477	0.647	-0.170	0.554	0.647	-0.093	0.652	0.647	<b>0.006</b>
DU PONT	0.759	0.773	-0.014	0.746	0.773	-0.026	0.748	0.773	-0.024	0.758	0.773	-0.015
EXXON MOBIL	0.818	0.821	-0.003	0.835	0.821	<b>0.013</b>	0.833	0.821	<b>0.012</b>	0.809	0.821	-0.013
GENERAL ELECTRIC	0.943	0.958	-0.015	0.954	0.958	-0.004	0.935	0.958	-0.023	0.946	0.958	-0.012
GENERAL MOTORS	0.666	0.639	<b>0.027</b>	0.699	0.639	<b>0.060</b>	0.701	0.639	<b>0.062</b>	0.680	0.639	<b>0.041</b>
HEWLETT-PACKARD	0.676	0.670	<b>0.007</b>	0.569	0.670	-0.100	0.649	0.670	-0.021	0.683	0.670	<b>0.013</b>
HOME DEPOT	0.574	0.602	-0.028	0.652	0.602	<b>0.049</b>	0.591	0.602	-0.011	0.623	0.602	<b>0.021</b>
INTEL	0.641	0.670	-0.028	0.673	0.670	<b>0.003</b>	0.625	0.670	-0.045	0.641	0.670	-0.029
IBM	0.388	0.395	-0.007	0.465	0.395	<b>0.070</b>	0.393	0.395	-0.002	0.405	0.395	<b>0.010</b>
JP MORGAN CHASE	0.669	0.679	-0.010	0.625	0.679	-0.054	0.666	0.679	-0.013	0.664	0.679	-0.015
JOHNSON & JOHNSON	0.651	0.615	<b>0.036</b>	0.628	0.615	<b>0.013</b>	0.601	0.615	-0.014	0.626	0.615	<b>0.011</b>
MCDONALDS	0.648	0.681	-0.033	0.680	0.681	-0.001	0.670	0.681	-0.011	0.665	0.681	-0.017
MERCK & CO.	0.581	0.590	-0.009	0.528	0.590	-0.062	0.562	0.590	-0.027	0.595	0.590	<b>0.005</b>
MICROSOFT	0.523	0.629	-0.106	0.530	0.629	-0.099	0.554	0.629	-0.075	0.616	0.629	-0.013
PFIZER	0.619	0.610	<b>0.009</b>	0.513	0.610	-0.097	0.544	0.610	-0.066	0.614	0.610	<b>0.005</b>
PROCTER & GAMBLE	0.688	0.688	<b>0.000</b>	0.622	0.688	-0.066	0.661	0.688	-0.026	0.680	0.688	-0.008
UNITED TECH.	0.722	0.775	-0.053	0.685	0.775	-0.090	0.769	0.775	-0.007	0.780	0.775	<b>0.004</b>
VERIZON COM	0.630	0.657	-0.026	0.525	0.657	-0.132	0.617	0.657	-0.040	0.635	0.657	-0.022
WAL MART STORES	0.493	0.472	<b>0.021</b>	0.598	0.472	<b>0.126</b>	0.382	0.472	-0.091	0.470	0.472	-0.003
WALT DISNEY	0.704	0.687	<b>0.017</b>	0.684	0.687	-0.003	0.692	0.687	0.005	0.688	0.687	<b>0.001</b>
<b>Average</b>	<b>0.639</b>	<b>0.652</b>	<b>-0.013</b>	<b>0.620</b>	<b>0.652</b>	<b>-0.032</b>	<b>0.631</b>	<b>0.652</b>	<b>-0.021</b>	<b>0.649</b>	<b>0.652</b>	<b>-0.003</b>
<i>Máx.</i>	<i>0.943</i>	<i>0.958</i>	<i>0.036</i>	<i>0.954</i>	<i>0.958</i>	<i>0.126</i>	<i>0.935</i>	<i>0.958</i>	<i>0.062</i>	<i>0.946</i>	<i>0.958</i>	<i>0.041</i>
<i>Min.</i>	<i>0.388</i>	<i>0.394</i>	<i>-0.106</i>	<i>0.338</i>	<i>0.394</i>	<i>-0.170</i>	<i>0.382</i>	<i>0.394</i>	<i>-0.093</i>	<i>0.394</i>	<i>0.394</i>	<i>-0.059</i>
<0			19			20			22			15

Source: Datastream.



**Table 3**

1989 -2008. Raw betas vs. Adjusted betas

Correlation ( $R_t, \beta R_{m,t}$ ), Correlation ( $R_t, \text{Adj} \beta R_{m,t}$ ) and its difference using 4 different calculated betas: a) monthly data of last 5 years; b) monthly data of last 2 years; c) weekly data of last 5 years, and d) daily data of last 5 years. **Betas calculated every year end vs. the S&P 500.**

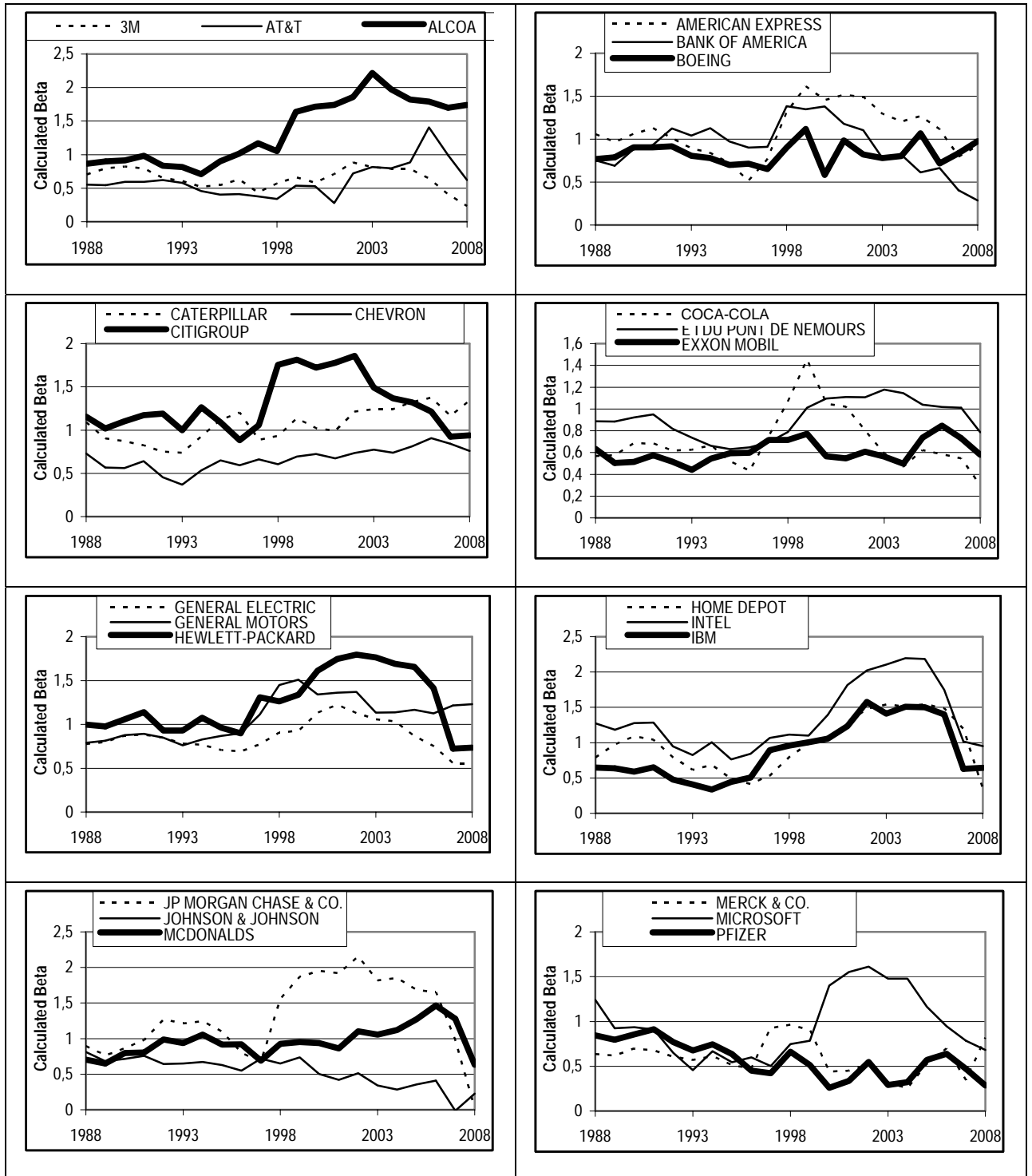
$$\text{Adjusted beta} = 0,67 \text{ Raw beta} + 0,33$$

	Monthly data, last 5 years			Monthly data, last 2 years			Weekly data, last 5 years			Daily data, last 5 years		
	R (correlation)			R (correlation)			R (correlation)			R (correlation)		
	$R_t, \beta R_m$	$R_t, \text{Adj} \beta R_m$	dif	$R_t, \beta R_m$	$R_t, \text{Adj} \beta R_m$	dif	$R_t, \beta R_m$	$R_t, \text{Adj} \beta R_m$	dif	$R_t, \beta R_m$	$R_t, \text{Adj} \beta R_m$	dif
3M	0.513	0.528	-0.015	0.453	0.504	-0.051	0.545	0.544	<b>0.001</b>	0.539	0.538	<b>0.001</b>
AT&T	0.683	0.724	-0.041	0.457	0.624	-0.167	0.635	0.7	-0.065	0.729	0.741	-0.012
ALCOA	0.654	0.658	-0.004	0.549	0.58	-0.031	0.67	0.666	<b>0.004</b>	0.67	0.661	<b>0.009</b>
AMERICAN EXPRESS	0.718	0.752	-0.034	0.7	0.749	-0.049	0.746	0.775	-0.029	0.78	0.788	-0.008
BANK OF AMERICA	0.475	0.534	-0.059	0.485	0.55	-0.065	0.515	0.561	-0.046	0.512	0.568	-0.056
BOEING	0.474	0.476	-0.002	0.239	0.338	-0.099	0.506	0.5	<b>0.006</b>	0.474	0.476	-0.002
<b>CATERPILLAR</b>	0.443	0.429	<b>0.014</b>	0.458	0.448	<b>0.010</b>	0.462	0.443	<b>0.019</b>	0.394	0.394	<b>0.000</b>
CHEVRON	0.722	0.701	<b>0.021</b>	0.808	0.77	<b>0.038</b>	0.657	0.665	-0.008	0.664	0.669	-0.005
CITIGROUP	0.723	0.743	-0.02	0.699	0.731	-0.032	0.662	0.705	-0.043	0.732	0.751	-0.019
COCA-COLA	0.553	0.597	-0.044	0.313	0.477	-0.164	0.457	0.554	-0.097	0.647	0.652	-0.005
DU PONT	0.745	0.759	-0.014	0.724	0.746	-0.022	0.721	0.748	-0.027	0.739	0.758	-0.019
EXXON MOBIL	0.812	0.818	-0.006	0.816	0.835	-0.019	0.821	0.833	-0.012	0.769	0.809	-0.04
GENERAL ELECTRIC	0.924	0.943	-0.019	0.925	0.954	-0.029	0.902	0.935	-0.033	0.921	0.946	-0.025
<b>GENERAL MOTORS</b>	0.673	0.666	<b>0.007</b>	0.712	0.699	<b>0.013</b>	0.717	0.701	<b>0.016</b>	0.7	0.68	<b>0.020</b>
HEWLETT-PACKARD	0.669	0.676	-0.007	0.513	0.569	-0.056	0.615	0.649	-0.034	0.679	0.683	-0.004
HOME DEPOT	0.546	0.574	-0.028	0.649	0.652	-0.003	0.574	0.591	-0.017	0.636	0.623	<b>0.013</b>
INTEL	0.62	0.641	-0.021	0.633	0.673	-0.04	0.578	0.625	-0.047	0.604	0.641	-0.037
IBM	0.366	0.388	-0.022	0.473	0.465	<b>0.008</b>	0.379	0.393	-0.014	0.405	0.405	<b>0.000</b>
JP MORGAN CHASE	0.65	0.669	-0.019	0.578	0.625	-0.047	0.652	0.666	-0.014	0.647	0.664	-0.017
JOHNSON & JOHNSON	0.647	0.651	-0.004	0.589	0.628	-0.039	0.578	0.601	-0.023	0.634	0.626	<b>0.008</b>
MCDONALDS	0.627	0.648	-0.021	0.661	0.68	-0.019	0.645	0.67	-0.025	0.643	0.665	-0.022
MERCK & CO.	0.559	0.581	-0.022	0.455	0.528	-0.073	0.531	0.562	-0.031	0.599	0.595	<b>0.004</b>
MICROSOFT	0.458	0.523	-0.065	0.476	0.53	-0.054	0.492	0.554	-0.062	0.586	0.616	-0.03
PFIZER	0.612	0.619	-0.007	0.408	0.513	-0.105	0.486	0.544	-0.058	0.618	0.614	0.004
PROCTER & GAMBLE	0.659	0.688	-0.029	0.472	0.622	-0.15	0.627	0.661	-0.034	0.643	0.68	-0.037
UNITED TECH.	0.668	0.722	-0.054	0.605	0.685	-0.08	0.753	0.769	-0.016	0.78	0.78	<b>0.000</b>
VERIZON COM	0.596	0.63	-0.034	0.411	0.525	-0.114	0.562	0.617	-0.055	0.592	0.635	-0.043
WAL MART STORES	0.491	0.493	-0.002	0.628	0.598	<b>0.030</b>	0.306	0.382	-0.076	0.466	0.47	-0.004
WALT DISNEY	0.705	0.704	<b>0.001</b>	0.654	0.684	-0.03	0.686	0.692	-0.006	0.687	0.688	-0.001
<b>Average</b>	<b>0.620</b>	<b>0.639</b>	<b>-0.019</b>	<b>0.570</b>	<b>0.620</b>	<b>-0.050</b>	<b>0.603</b>	<b>0.631</b>	<b>-0.028</b>	<b>0.638</b>	<b>0.649</b>	<b>-0.011</b>
<i>Máx.</i>	<i>0.924</i>	<i>0.943</i>	<i>0.021</i>	<i>0.925</i>	<i>0.954</i>	<i>0.038</i>	<i>0.902</i>	<i>0.935</i>	<i>0.019</i>	<i>0.921</i>	<i>0.946</i>	<i>0.020</i>
<i>Min.</i>	<i>0.366</i>	<i>0.388</i>	<i>-0.065</i>	<i>0.239</i>	<i>0.338</i>	<i>-0.167</i>	<i>0.306</i>	<i>0.382</i>	<i>-0.097</i>	<i>0.394</i>	<i>0.394</i>	<i>-0.056</i>
<0			25			24			24			19

Source: Datastream.

**Figure 1**

BETA calculated vs. the S&P 500 at year end using MONTHLY data of the last 5 YEARS



**Table 4**

From 1989 to the indicated year. Raw betas vs. BETA =1

Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with monthly data of last 5 years. Betas calculated every year end vs. the S&P 500.

Correlation( $R_t, \beta R_{m_t}$ ) - Correlation( $R_t, R_{m_t}$ ). Yearly data from 1989 until the year...												
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	aver
3M	0.062	0.035	0.032	0.022	0.019	0.063	0.049	0.043	0.034	0.034	-0.022	<b>0.034</b>
AT&T	-0.011	0.036	0.029	0.023	0.010	-0.062	-0.070	-0.070	-0.022	-0.013	-0.062	-0.019
ALCOA	-0.090	0.021	0.030	0.016	0.027	0.072	0.028	0.020	0.002	0.008	0.016	<b>0.014</b>
AMERICAN EXPRESS	-0.170	-0.066	-0.060	-0.034	-0.051	-0.056	-0.056	-0.058	-0.061	-0.066	-0.076	-0.069
BANK OF AMERICA	-0.056	-0.131	-0.117	-0.122	-0.107	-0.108	-0.108	-0.107	-0.107	-0.102	-0.152	-0.111
BOEING	0.039	0.048	0.002	-0.025	-0.015	-0.013	-0.013	-0.010	-0.005	-0.004	-0.003	<b>0.000</b>
CATERPILLAR	0.032	0.036	0.028	0.025	0.015	0.059	0.060	0.060	0.054	0.055	0.050	<b>0.043</b>
CHEVRON	0.094	0.092	0.074	0.062	0.045	0.052	0.058	0.058	0.069	0.075	0.056	<b>0.067</b>
CITIGROUP	0.005	0.040	0.012	0.007	0.004	-0.025	-0.032	-0.035	-0.036	-0.040	-0.053	-0.014
COCA-COLA	-0.047	-0.211	-0.169	-0.127	-0.108	-0.115	-0.113	-0.113	-0.113	-0.107	-0.094	-0.120
E I DU PONT DE NEMOURS	0.036	0.038	0.036	0.026	-0.001	-0.032	-0.034	-0.043	-0.040	-0.044	-0.027	-0.008
EXXON MOBIL	-0.034	-0.053	-0.055	-0.045	-0.035	-0.034	-0.036	-0.036	-0.015	-0.009	-0.010	-0.033
GENERAL ELECTRIC	-0.021	0.003	0.001	0.001	0.005	-0.020	-0.020	-0.023	-0.025	-0.025	-0.034	-0.014
GENERAL MOTORS	0.005	0.037	0.048	0.038	0.033	0.066	0.054	0.035	0.048	0.043	0.034	<b>0.040</b>
HEWLETT-PACKARD	-0.005	0.028	0.026	0.025	-0.001	-0.018	-0.033	-0.021	-0.009	-0.006	-0.001	-0.001
HOME DEPOT	0.151	0.155	0.117	0.097	0.081	0.018	0.005	-0.006	-0.042	-0.056	-0.056	<b>0.042</b>
INTEL	-0.080	-0.082	-0.065	-0.055	-0.015	0.029	-0.012	-0.018	-0.065	-0.062	-0.050	-0.043
IBM	0.041	0.026	0.032	0.007	0.042	0.000	-0.010	-0.028	-0.026	-0.025	-0.029	<b>0.003</b>
JP MORGAN CHASE & CO.	0.012	-0.044	-0.043	-0.040	-0.038	-0.037	-0.044	-0.046	-0.048	-0.053	-0.029	-0.037
JOHNSON & JOHNSON	0.015	0.019	0.016	0.022	0.012	0.048	0.039	0.046	0.053	0.054	0.032	<b>0.033</b>
MCDONALDS	-0.088	-0.093	-0.072	-0.058	-0.045	-0.025	-0.020	-0.020	-0.011	-0.002	-0.054	-0.044
MERCK & CO.	0.006	-0.079	-0.080	-0.084	-0.063	-0.030	-0.005	-0.004	-0.012	-0.010	-0.031	-0.036
MICROSOFT	-0.070	-0.070	-0.077	-0.087	-0.057	-0.160	-0.178	-0.187	-0.194	-0.194	-0.171	-0.131
PFIZER	-0.122	-0.104	-0.067	-0.070	-0.067	-0.051	-0.021	-0.013	-0.011	-0.009	0.002	-0.049
PROCTER & GAMBLE	-0.118	-0.130	-0.083	-0.068	-0.042	-0.022	-0.017	-0.014	-0.007	-0.008	-0.028	-0.049
UNITED TECHNOLOGIES	-0.200	-0.230	-0.207	-0.148	-0.133	-0.075	-0.084	-0.087	-0.090	-0.086	-0.107	-0.132
VERIZON COMMUNICATIONS	-0.016	-0.016	-0.012	-0.011	-0.007	-0.120	-0.113	-0.114	-0.084	-0.073	-0.061	-0.057
WAL MART STORES	-0.014	0.026	0.023	0.011	0.004	-0.047	-0.052	-0.054	-0.052	-0.052	0.019	-0.017
WALT DISNEY	0.036	0.024	0.019	0.011	0.009	0.020	0.021	0.018	0.026	0.025	0.018	<b>0.021</b>
Average	<b>-0.021</b>	<b>-0.022</b>	<b>-0.020</b>	<b>-0.020</b>	<b>-0.016</b>	<b>-0.021</b>	<b>-0.026</b>	<b>-0.029</b>	<b>-0.027</b>	<b>-0.026</b>	<b>-0.032</b>	<b>-0.024</b>
Máx.	0.151	0.155	0.117	0.097	0.081	0.072	0.060	0.060	0.069	0.075	0.056	0.067
Mín.	-0.200	-0.230	-0.207	-0.148	-0.133	-0.160	-0.178	-0.187	-0.194	-0.194	-0.171	-0.132
<0	16	13	13	14	16	20	21	22	22	22	21	19

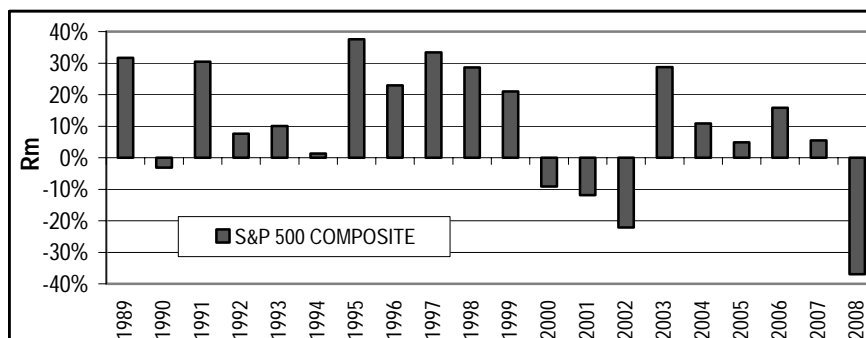
Source: Datastream.

**Table 5**

From the indicated year until 2008. Raw betas vs. BETA =1

Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with monthly data of last 5 years. Betas calculated every year end vs. the S&P 500.

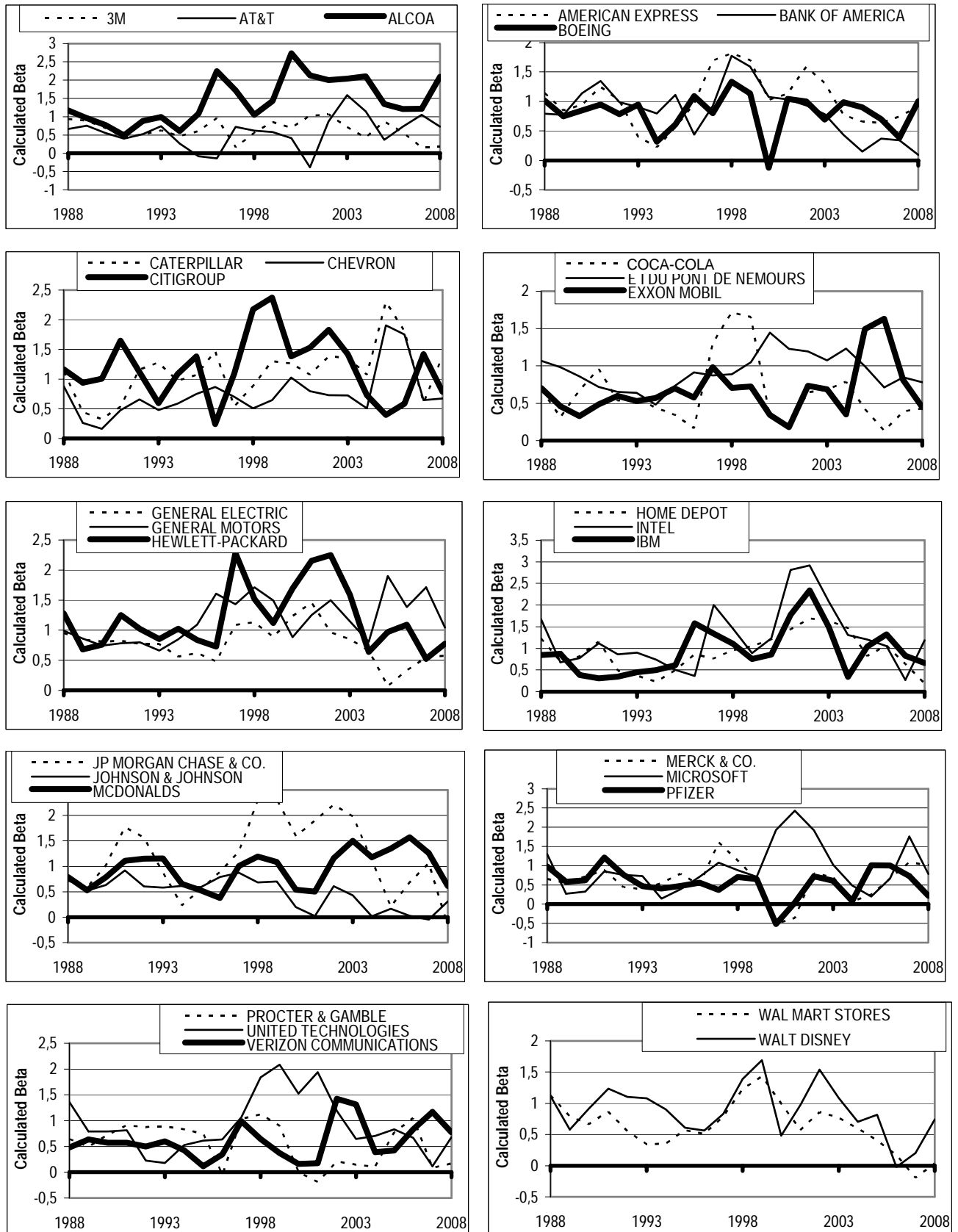
Correlation( $R_t, \beta R_m$ ) - Correlation( $R_t, R_m$ ). Yearly data from ... until the year 2008												
	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	aver
3M	-0.022	-0.030	-0.027	-0.017	-0.017	-0.017	-0.019	-0.013	0.002	-0.001	-0.087	-0.023
AT&T	-0.062	-0.063	-0.062	-0.064	-0.067	-0.068	-0.068	-0.056	-0.084	-0.056	0.027	-0.057
ALCOA	0.016	0.020	0.025	0.015	0.015	0.014	0.009	-0.012	-0.015	-0.050	-0.088	-0.005
AMERICAN EXPRESS	-0.076	-0.079	-0.080	-0.077	-0.079	-0.081	-0.083	-0.093	-0.089	-0.040	-0.070	-0.077
BANK OF AMERICA	-0.152	-0.143	-0.159	-0.174	-0.174	-0.174	-0.178	-0.246	-0.276	-0.306	-0.334	-0.211
BOEING	-0.003	0.000	-0.001	0.006	0.010	0.011	0.010	0.016	0.023	0.008	-0.052	<b>0.003</b>
CATERPILLAR	0.050	0.056	0.061	0.043	0.044	0.069	0.071	0.053	0.055	0.065	0.027	<b>0.054</b>
CHEVRON	0.056	0.052	0.051	0.034	0.035	0.043	0.043	0.032	0.036	0.028	0.015	<b>0.039</b>
CITIGROUP	-0.053	-0.058	-0.058	-0.056	-0.056	-0.056	-0.057	-0.066	-0.063	-0.014	-0.058	-0.054
COCA-COLA	-0.094	-0.085	-0.092	-0.119	-0.118	-0.118	-0.123	-0.143	-0.137	-0.099	-0.110	-0.113
E I DU PONT DE NEMOURS	-0.027	-0.034	-0.033	-0.039	-0.039	-0.039	-0.046	-0.043	-0.020	0.012	-0.038	-0.031
EXXON MOBIL	-0.010	-0.009	-0.009	-0.013	-0.014	-0.016	-0.016	-0.011	-0.010	-0.013	-0.010	-0.012
GENERAL ELECTRIC	-0.034	-0.035	-0.036	-0.037	-0.037	-0.038	-0.038	-0.045	-0.042	-0.040	-0.042	-0.039
GENERAL MOTORS	0.034	0.026	0.026	0.011	0.011	0.018	0.019	0.016	0.011	-0.001	-0.007	<b>0.015</b>
HEWLETT-PACKARD	-0.001	-0.024	-0.025	-0.012	-0.011	-0.012	-0.009	0.007	0.003	-0.014	-0.031	-0.012
HOME DEPOT	-0.056	-0.054	-0.063	-0.120	-0.130	-0.132	-0.134	-0.177	-0.203	-0.164	-0.052	-0.117
INTEL	-0.050	-0.052	-0.053	-0.055	-0.057	-0.054	-0.055	-0.051	0.029	-0.022	0.006	-0.038
IBM	-0.029	-0.058	-0.062	-0.104	-0.123	-0.124	-0.125	-0.149	-0.091	-0.070	-0.006	-0.086
JP MORGAN CHASE & CO.	-0.029	-0.052	-0.046	0.001	0.011	0.011	0.013	0.024	0.048	0.040	0.071	<b>0.009</b>
JOHNSON & JOHNSON	0.032	0.022	0.036	-0.002	-0.004	-0.011	0.002	-0.087	-0.091	-0.131	-0.296	-0.048
MCDONALDS	-0.054	-0.046	-0.043	-0.045	-0.044	-0.044	-0.044	-0.054	-0.062	-0.085	-0.052	-0.052
MERCK & CO.	-0.031	-0.032	-0.029	-0.058	-0.061	-0.067	-0.065	-0.085	-0.083	-0.071	-0.150	-0.067
MICROSOFT	-0.171	-0.179	-0.193	-0.228	-0.228	-0.233	-0.241	-0.264	-0.250	-0.255	-0.169	-0.219
PFIZER	0.002	0.027	0.032	-0.043	-0.036	-0.032	-0.031	-0.069	-0.077	-0.077	-0.036	-0.031
PROCTER & GAMBLE	-0.028	0.020	0.024	0.018	0.020	0.020	0.021	0.028	0.020	-0.056	-0.019	<b>0.006</b>
UNITED TECHNOLOGIES	-0.107	-0.113	-0.112	-0.098	-0.087	-0.088	-0.085	-0.057	-0.024	-0.101	-0.078	-0.087
VERIZON COMMUNICATIONS	-0.061	-0.026	-0.026	-0.051	-0.048	-0.047	-0.053	-0.049	-0.071	-0.029	-0.020	-0.044
WAL MART STORES	0.019	0.019	0.021	-0.018	-0.016	-0.015	-0.014	-0.034	-0.055	-0.002	0.178	<b>0.008</b>
WALT DISNEY	0.018	0.022	0.022	0.024	0.032	0.031	0.033	0.042	0.043	0.058	0.021	<b>0.031</b>
<b>Average</b>	<b>-0.032</b>	<b>-0.031</b>	<b>-0.031</b>	<b>-0.044</b>	<b>-0.044</b>	<b>-0.043</b>	<b>-0.044</b>	<b>-0.055</b>	<b>-0.051</b>	<b>-0.051</b>	<b>-0.050</b>	<b>-0.043</b>
<i>Máx.</i>	<i>0.056</i>	<i>0.056</i>	<i>0.061</i>	<i>0.043</i>	<i>0.044</i>	<i>0.069</i>	<i>0.071</i>	<i>0.053</i>	<i>0.055</i>	<i>0.065</i>	<i>0.178</i>	<i>0.054</i>
<i>Mín.</i>	<i>-0.171</i>	<i>-0.179</i>	<i>-0.193</i>	<i>-0.228</i>	<i>-0.228</i>	<i>-0.233</i>	<i>-0.241</i>	<i>-0.264</i>	<i>-0.276</i>	<i>-0.306</i>	<i>-0.334</i>	<i>-0.219</i>
<0	21	20	20	21	21	21	20	21	19	23	22	21



Source: Datastream.

Figure 2

BETA calculated vs. the S&P 500 at year end using MONTHLY data of the last 2 YEARS



**Table 6**

From 1989 to the indicated year. Raw betas vs. BETA = 1

Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with monthly data of last 2 years. Betas calculated every year end vs. the S&P 500.

Correlation( $R_t, \beta R_{m_t}$ ) - Correlation( $R_t, R_{m_t}$ ). Yearly data from 1989 until the year...												
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	aver
3M	0.114	0.076	0.089	0.059	0.049	0.097	0.086	0.079	0.067	0.067	-0.082	0.064
AT&T	-0.098	-0.167	-0.134	-0.133	-0.283	-0.356	-0.393	-0.393	-0.395	-0.391	-0.288	-0.276
ALCOA	-0.261	-0.155	-0.151	-0.134	-0.100	-0.054	-0.075	-0.081	-0.082	-0.078	-0.090	-0.115
AMERICAN EXPRESS	-0.296	-0.143	-0.116	-0.110	-0.086	-0.085	-0.085	-0.084	-0.084	-0.080	-0.094	-0.115
BANK OF AMERICA	0.072	-0.142	-0.131	-0.109	-0.091	-0.088	-0.088	-0.085	-0.088	-0.080	-0.142	-0.088
BOEING	-0.335	-0.291	-0.223	-0.302	-0.235	-0.221	-0.223	-0.215	-0.214	-0.209	-0.237	-0.246
CATERPILLAR	0.243	0.244	0.201	0.178	0.138	0.180	0.182	0.182	0.146	0.149	0.065	<b>0.173</b>
CHEVRON	0.305	0.316	0.255	0.215	0.146	0.140	0.143	0.142	0.169	0.189	0.142	<b>0.197</b>
CITIGROUP	-0.208	-0.149	-0.145	-0.124	-0.096	-0.118	-0.124	-0.122	-0.116	-0.104	-0.077	-0.126
COCA-COLA	-0.330	-0.564	-0.458	-0.441	-0.410	-0.396	-0.374	-0.368	-0.372	-0.374	-0.334	-0.402
E I DU PONT DE NEMOURS	0.004	0.009	0.006	-0.001	-0.015	-0.042	-0.044	-0.054	-0.052	-0.052	-0.049	-0.026
EXXON MOBIL	-0.115	-0.122	-0.097	-0.096	-0.099	-0.099	-0.100	-0.102	-0.013	0.002	-0.005	-0.077
GENERAL ELECTRIC	-0.103	-0.046	-0.034	-0.025	-0.013	-0.020	-0.020	-0.022	-0.013	-0.013	-0.033	-0.031
GENERAL MOTORS	0.007	0.034	0.022	0.025	0.020	0.045	0.044	0.044	0.084	0.081	0.073	<b>0.044</b>
HEWLETT-PACKARD	-0.338	-0.267	-0.226	-0.179	-0.159	-0.164	-0.169	-0.165	-0.169	-0.166	-0.157	-0.196
HOME DEPOT	0.256	0.260	0.192	0.164	0.128	0.055	0.043	0.032	0.034	0.023	0.047	<b>0.112</b>
INTEL	-0.039	-0.053	-0.090	-0.080	-0.019	0.030	-0.003	-0.006	-0.003	-0.001	-0.037	-0.027
IBM	0.253	0.248	0.175	0.190	0.169	0.106	0.102	0.098	0.098	0.099	0.078	<b>0.147</b>
JP MORGAN CHASE & CO.	-0.082	-0.252	-0.201	-0.170	-0.136	-0.121	-0.130	-0.130	-0.135	-0.135	-0.101	-0.145
JOHNSON & JOHNSON	-0.071	-0.065	-0.053	-0.032	-0.060	-0.033	-0.044	-0.022	-0.014	-0.006	-0.026	-0.039
MCDONALDS	0.241	0.133	0.099	0.076	0.050	0.066	0.080	0.079	0.087	0.095	-0.021	<b>0.090</b>
MERCK & CO.	-0.173	-0.227	-0.156	-0.238	-0.222	-0.203	-0.168	-0.164	-0.202	-0.209	-0.135	-0.191
MICROSOFT	-0.090	-0.087	-0.119	-0.139	-0.089	-0.201	-0.210	-0.214	-0.203	-0.205	-0.153	-0.155
PFIZER	-0.309	-0.310	-0.257	-0.300	-0.289	-0.294	-0.263	-0.236	-0.246	-0.240	-0.202	-0.268
PROCTER & GAMBLE	-0.447	-0.470	-0.326	-0.299	-0.243	-0.223	-0.215	-0.204	-0.205	-0.204	-0.215	-0.277
UNITED TECHNOLOGIES	-0.119	-0.195	-0.181	-0.143	-0.127	-0.099	-0.099	-0.100	-0.100	-0.095	-0.171	-0.130
VERIZON COMMUNICATIONS	-0.177	-0.183	-0.164	-0.138	-0.125	-0.356	-0.343	-0.306	-0.320	-0.315	-0.246	-0.243
WAL MART STORES	0.067	0.110	0.086	0.079	0.074	0.055	0.052	0.050	0.060	0.060	0.155	<b>0.077</b>
WALT DISNEY	0.067	-0.024	-0.022	-0.048	-0.039	-0.014	-0.013	-0.010	-0.019	-0.014	-0.033	-0.015
<b>Average</b>	<b>-0.068</b>	<b>-0.086</b>	<b>-0.075</b>	<b>-0.078</b>	<b>-0.075</b>	<b>-0.083</b>	<b>-0.084</b>	<b>-0.082</b>	<b>-0.079</b>	<b>-0.076</b>	<b>-0.082</b>	<b>-0.079</b>
<i>Máx.</i>	<i>0.305</i>	<i>0.316</i>	<i>0.255</i>	<i>0.215</i>	<i>0.169</i>	<i>0.180</i>	<i>0.182</i>	<i>0.182</i>	<i>0.169</i>	<i>0.189</i>	<i>0.155</i>	<i>0.197</i>
<i>Min.</i>	<i>-0.447</i>	<i>-0.564</i>	<i>-0.458</i>	<i>-0.441</i>	<i>-0.410</i>	<i>-0.396</i>	<i>-0.393</i>	<i>-0.393</i>	<i>-0.395</i>	<i>-0.391</i>	<i>-0.334</i>	<i>-0.402</i>
<0	18	20	20	21	21	20	21	21	21	20	23	21

Source: Datastream.

**Table 7**

From the indicated year until 2008. Raw betas vs. BETA =1

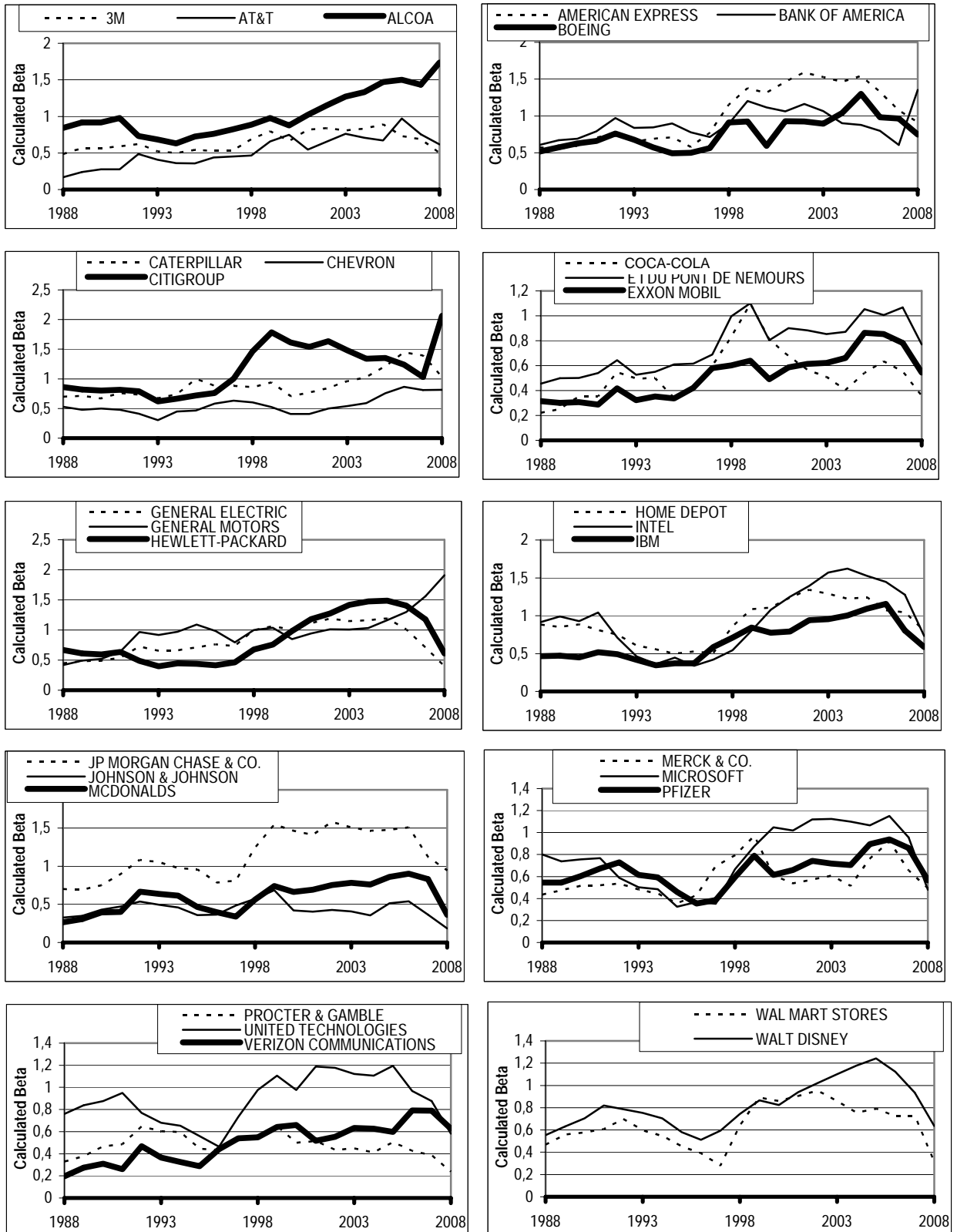
Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with monthly data of last 2 years. Betas calculated every year end vs. the S&P 500

Correlation( $R_t, \beta R_{m_t}$ ) - Correlation( $R_t, R_{m_t}$ ). Yearly data from ... until the year 2008												
	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	aver
3M	-0.082	-0.108	-0.109	-0.112	-0.112	-0.111	-0.113	-0.100	-0.090	-0.048	-0.211	-0.109
AT&T	-0.288	-0.345	-0.350	-0.363	-0.365	-0.366	-0.367	-0.340	-0.407	-0.243	-0.266	-0.336
ALCOA	-0.090	-0.091	-0.088	-0.104	-0.102	-0.106	-0.108	-0.130	-0.135	-0.109	-0.112	-0.107
AMERICAN EXPRESS	-0.094	-0.098	-0.103	-0.119	-0.121	-0.121	-0.121	-0.090	-0.068	-0.050	-0.021	-0.091
BANK OF AMERICA	-0.142	-0.146	-0.162	-0.252	-0.265	-0.264	-0.268	-0.305	-0.373	-0.355	-0.387	-0.265
BOEING	-0.237	-0.274	-0.276	-0.284	-0.290	-0.291	-0.292	-0.195	-0.174	-0.169	-0.237	-0.247
CATERPILLAR	0.065	0.073	0.079	0.009	0.015	0.027	0.032	0.010	0.012	0.031	-0.068	<b>0.026</b>
CHEVRON	0.142	0.148	0.147	0.066	0.062	0.071	0.071	0.059	0.066	0.074	0.049	<b>0.087</b>
CITIGROUP	-0.077	-0.082	-0.079	-0.076	-0.078	-0.084	-0.082	-0.079	-0.087	0.054	0.016	-0.059
COCA-COLA	-0.334	-0.388	-0.396	-0.495	-0.494	-0.495	-0.497	-0.497	-0.476	-0.372	-0.398	-0.440
E I DU PONT DE NEMOURS	-0.049	-0.070	-0.071	-0.076	-0.076	-0.076	-0.082	-0.063	-0.045	-0.046	-0.075	-0.066
EXXON MOBIL	-0.005	-0.006	-0.006	-0.004	-0.011	-0.016	-0.023	-0.007	-0.004	-0.002	0.008	-0.007
GENERAL ELECTRIC	-0.033	-0.036	-0.035	-0.036	-0.037	-0.039	-0.038	-0.043	-0.040	-0.017	-0.016	-0.034
GENERAL MOTORS	0.073	0.066	0.066	0.032	0.035	0.061	0.062	0.064	0.059	0.068	0.070	<b>0.060</b>
HEWLETT-PACKARD	-0.157	-0.171	-0.177	-0.139	-0.138	-0.139	-0.139	-0.120	-0.124	-0.143	-0.106	-0.141
HOME DEPOT	0.047	0.048	0.043	0.081	0.074	0.067	0.067	-0.008	-0.038	-0.028	0.071	<b>0.039</b>
INTEL	-0.037	-0.033	-0.034	-0.053	-0.051	-0.046	-0.047	-0.019	0.128	0.060	0.073	-0.005
IBM	0.078	0.048	0.043	-0.032	-0.063	-0.063	-0.062	-0.086	-0.014	-0.015	0.024	-0.013
JP MORGAN CHASE & CO.	-0.101	-0.130	-0.124	-0.121	-0.179	-0.175	-0.174	-0.060	0.008	-0.002	0.001	-0.096
JOHNSON & JOHNSON	-0.026	-0.041	-0.026	-0.037	-0.042	-0.065	-0.044	-0.074	-0.074	-0.171	-0.437	-0.094
MCDONALDS	-0.021	-0.017	-0.014	-0.016	-0.018	-0.018	-0.018	0.011	-0.022	-0.107	-0.107	-0.031
MERCK & CO.	-0.135	-0.135	-0.137	-0.128	-0.134	-0.155	-0.154	-0.088	-0.085	-0.042	-0.117	-0.119
MICROSOFT	-0.153	-0.160	-0.196	-0.146	-0.143	-0.138	-0.156	-0.169	-0.137	-0.137	-0.133	-0.152
PFIZER	-0.202	-0.182	-0.182	-0.234	-0.223	-0.222	-0.222	-0.202	-0.197	-0.210	-0.070	-0.195
PROCTER & GAMBLE	-0.215	-0.265	-0.257	-0.259	-0.259	-0.260	-0.260	-0.321	-0.362	0.019	0.114	-0.211
UNITED TECHNOLOGIES	-0.171	-0.179	-0.180	-0.193	-0.198	-0.189	-0.191	-0.164	-0.148	-0.212	-0.248	-0.188
VERIZON COMMUNICATIONS	-0.246	-0.229	-0.232	-0.266	-0.266	-0.264	-0.269	-0.240	-0.276	-0.180	-0.199	-0.242
WAL MART STORES	0.155	0.188	0.201	0.233	0.234	0.230	0.230	0.178	0.161	0.234	0.418	<b>0.224</b>
WALT DISNEY	-0.033	-0.068	-0.072	-0.075	-0.087	-0.087	-0.085	-0.094	-0.090	-0.036	-0.087	-0.074
<b>Average</b>	<b>-0.082</b>	<b>-0.093</b>	<b>-0.094</b>	<b>-0.110</b>	<b>-0.115</b>	<b>-0.115</b>	<b>-0.115</b>	<b>-0.109</b>	<b>-0.104</b>	<b>-0.074</b>	<b>-0.084</b>	<b>-0.100</b>
<i>Máx.</i>	<i>0.155</i>	<i>0.188</i>	<i>0.201</i>	<i>0.233</i>	<i>0.234</i>	<i>0.230</i>	<i>0.230</i>	<i>0.178</i>	<i>0.161</i>	<i>0.234</i>	<i>0.418</i>	<i>0.224</i>
<i>Mín.</i>	<i>-0.334</i>	<i>-0.388</i>	<i>-0.396</i>	<i>-0.495</i>	<i>-0.494</i>	<i>-0.495</i>	<i>-0.497</i>	<i>-0.497</i>	<i>-0.476</i>	<i>-0.372</i>	<i>-0.437</i>	<i>-0.440</i>
<0	23	23	23	24	24	24	24	24	23	22	19	24

Source: Datastream.

Figure 3

BETA calculated vs. the S&P 500 at year end using WEEKLY data of the last 5 YEARS





**Table 8**

From 1989 to the indicated year. Raw betas vs. BETA =1

Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with weekly data of last 5 years. Betas calculated every year end vs. the S&P 500.

Correlation( $R_t, \beta R_{m_t}$ ) - Correlation( $R_t, R_{m_t}$ ). Yearly data from 1989 until the year...												
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	aver
3M	-0.032	0.041	0.007	0.011	0.009	0.063	0.041	0.028	0.007	0.007	0.010	<b>0.018</b>
AT&T	-0.139	-0.188	-0.160	-0.124	-0.094	-0.169	-0.183	-0.186	-0.136	-0.126	-0.110	-0.147
ALCOA	-0.002	0.054	0.048	0.041	0.040	0.067	0.047	0.042	0.020	0.025	0.032	<b>0.038</b>
AMERICAN EXPRESS	-0.019	0.091	0.051	0.052	-0.005	-0.034	-0.039	-0.044	-0.055	-0.066	-0.048	-0.011
BANK OF AMERICA	-0.052	-0.076	-0.080	-0.091	-0.088	-0.107	-0.106	-0.107	-0.107	-0.106	-0.112	-0.094
BOEING	-0.020	0.009	-0.041	-0.038	-0.021	-0.012	-0.007	0.005	0.016	0.011	0.030	-0.006
CATERPILLAR	0.071	0.065	0.059	0.052	0.039	0.042	0.043	0.043	0.032	0.034	0.069	<b>0.050</b>
CHEVRON	-0.035	-0.051	-0.043	-0.035	-0.043	-0.044	-0.044	-0.044	-0.024	-0.015	-0.009	-0.035
CITIGROUP	-0.145	-0.095	-0.111	-0.094	-0.071	-0.108	-0.125	-0.129	-0.138	-0.142	-0.114	-0.116
COC- COLA	-0.361	-0.509	-0.392	-0.301	-0.248	-0.250	-0.250	-0.249	-0.248	-0.237	-0.190	-0.294
E I DU PONT DE NEMOURS	-0.140	-0.122	-0.053	-0.044	-0.056	-0.081	-0.083	-0.089	-0.086	-0.092	-0.051	-0.082
EXXON MOBIL	-0.066	-0.127	-0.119	-0.090	-0.067	-0.082	-0.059	-0.058	0.008	0.022	-0.001	-0.058
GENERAL ELECTRIC	-0.034	0.020	0.011	0.009	0.010	-0.040	-0.042	-0.048	-0.069	-0.071	-0.056	-0.028
GENERAL MOTORS	0.123	0.135	0.102	0.092	0.075	0.087	0.074	0.057	0.080	0.073	0.078	<b>0.089</b>
HEWLETT-PACKARD	-0.061	-0.005	0.003	0.009	-0.035	-0.076	-0.111	-0.087	-0.061	-0.055	-0.054	-0.049
HOME DEPOT	0.140	0.145	0.116	0.093	0.077	0.024	0.014	0.005	-0.020	-0.029	-0.029	<b>0.049</b>
INTEL	-0.148	-0.145	-0.118	-0.098	-0.043	0.010	-0.052	-0.061	-0.120	-0.115	-0.091	-0.089
IBM	0.011	-0.002	0.023	-0.003	0.025	0.000	-0.008	-0.024	-0.023	-0.021	-0.016	-0.003
JP MORGAN CHASE & CO.	0.023	-0.019	-0.026	-0.025	-0.024	-0.020	-0.027	-0.028	-0.031	-0.036	-0.027	-0.022
JOHNSON & JOHNSON	-0.020	-0.063	-0.072	-0.060	-0.049	-0.046	-0.046	-0.043	-0.048	-0.049	-0.037	-0.048
MCDONALDS	-0.079	-0.110	-0.080	-0.062	-0.041	-0.012	0.001	0.001	0.011	0.026	-0.037	-0.034
MERCK & CO.	-0.017	-0.129	-0.153	-0.123	-0.101	-0.108	-0.113	-0.113	-0.096	-0.084	-0.059	-0.100
MICROSOFT	-0.066	-0.063	-0.031	-0.046	-0.030	-0.132	-0.154	-0.163	-0.182	-0.185	-0.136	-0.108
PFIZER	-0.087	-0.112	-0.117	-0.097	-0.076	-0.105	-0.116	-0.118	-0.129	-0.134	-0.124	-0.111
PROCTER & GAMBLE	-0.204	-0.211	-0.116	-0.099	-0.083	-0.075	-0.074	-0.073	-0.074	-0.073	-0.060	-0.104
UNITED TECHNOLOGIES	-0.020	-0.040	-0.061	-0.041	-0.049	-0.008	-0.017	-0.019	-0.032	-0.028	-0.022	-0.031
VERIZON COMMUNICATIONS	-0.123	-0.144	-0.105	-0.096	-0.078	-0.127	-0.117	-0.127	-0.104	-0.091	-0.095	-0.110
WAL MART STORES	-0.202	-0.163	-0.115	-0.108	-0.095	-0.168	-0.181	-0.186	-0.198	-0.199	-0.166	-0.162
WALT DISNEY	-0.065	-0.087	-0.070	-0.046	-0.037	-0.014	-0.009	-0.020	0.012	0.007	-0.001	-0.030
<b>Average</b>	<b>-0.061</b>	<b>-0.066</b>	<b>-0.057</b>	<b>-0.047</b>	<b>-0.040</b>	<b>-0.053</b>	<b>-0.060</b>	<b>-0.063</b>	<b>-0.062</b>	<b>-0.060</b>	<b>-0.049</b>	<b>-0.056</b>
<i>Máx.</i>	<i>0.140</i>	<i>0.145</i>	<i>0.116</i>	<i>0.093</i>	<i>0.077</i>	<i>0.087</i>	<i>0.074</i>	<i>0.057</i>	<i>0.080</i>	<i>0.073</i>	<i>0.078</i>	<i>0.089</i>
<i>Mín.</i>	<i>-0.361</i>	<i>-0.509</i>	<i>-0.392</i>	<i>-0.301</i>	<i>-0.248</i>	<i>-0.250</i>	<i>-0.250</i>	<i>-0.249</i>	<i>-0.248</i>	<i>-0.237</i>	<i>-0.190</i>	<i>-0.294</i>
<0	24	21	20	21	22	22	23	22	21	21	24	24

Source: Datastream.

**Table 9**

From the indicated year until 2008. Raw betas vs. BETA =1

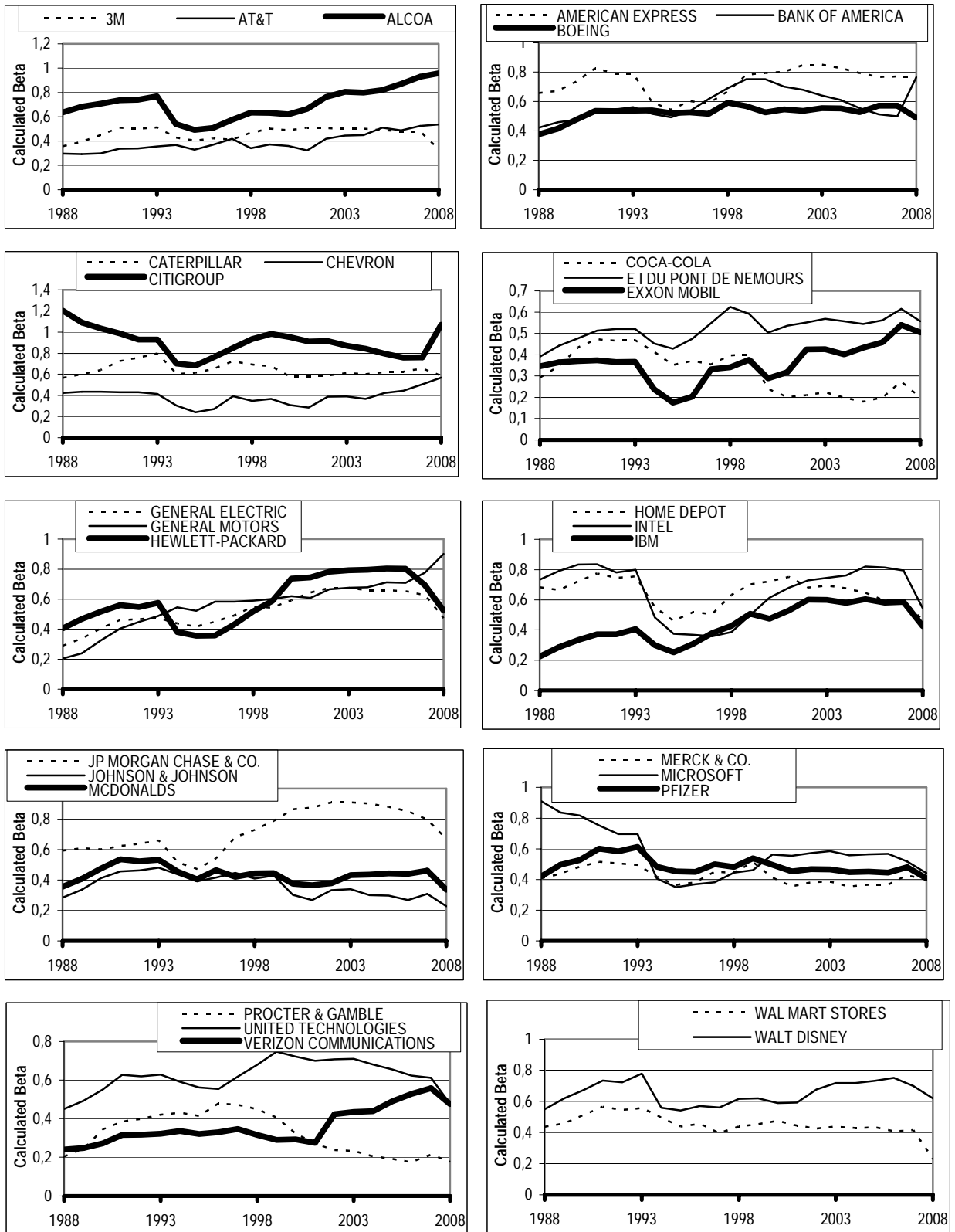
Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with weekly data of last 5 years. Betas calculated every year end vs. the S&P 500.

Correlation( $R_t, \beta R_{m_t}$ ) - Correlation( $R_t, R_{m_t}$ ). Yearly data from ... until the year 2008												
	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	aver
3M	0.010	0.024	0.023	0.021	0.021	0.021	0.022	0.036	0.055	0.028	-0.039	<b>0.020</b>
AT&T	-0.110	-0.036	-0.032	-0.036	-0.035	-0.035	-0.035	-0.010	-0.038	-0.019	0.029	-0.032
ALCOA	0.032	0.034	0.038	0.036	0.036	0.035	0.032	0.013	0.010	-0.022	-0.061	<b>0.017</b>
AMERICAN EXPRESS	-0.048	-0.047	-0.038	-0.072	-0.071	-0.071	-0.072	-0.079	-0.072	-0.024	-0.055	-0.059
BANK OF AMERICA	-0.112	-0.094	-0.101	-0.086	-0.085	-0.084	-0.085	-0.098	-0.112	-0.117	-0.139	-0.101
BOEING	0.030	0.050	0.047	0.041	0.043	0.043	0.043	0.092	0.118	0.075	-0.022	<b>0.051</b>
CATERPILLAR	0.069	0.048	0.059	0.031	0.031	0.041	0.039	0.010	0.010	0.008	-0.023	<b>0.029</b>
CHEVRON	-0.009	0.001	-0.001	-0.019	-0.019	-0.014	-0.014	-0.028	-0.022	-0.029	-0.036	-0.017
CITIGROUP	-0.114	-0.123	-0.123	-0.119	-0.119	-0.119	-0.119	-0.077	-0.065	-0.010	-0.050	-0.094
COCA-COLA	-0.190	-0.129	-0.139	-0.106	-0.106	-0.105	-0.111	-0.120	-0.088	-0.059	-0.067	-0.111
E I DU PONT DE NEMOURS	-0.051	-0.021	-0.018	-0.002	-0.002	-0.002	-0.008	0.003	0.031	0.072	0.031	<b>0.003</b>
EXXON MOBIL	-0.001	-0.011	-0.012	-0.015	-0.018	-0.019	-0.016	0.009	0.020	0.023	0.017	-0.002
GENERAL ELECTRIC	-0.056	-0.041	-0.041	-0.039	-0.038	-0.036	-0.036	-0.042	-0.037	-0.035	-0.031	-0.039
GENERAL MOTORS	0.078	0.065	0.067	0.031	0.033	0.033	0.035	0.035	0.037	0.033	0.026	<b>0.043</b>
HEWLETT-PACKARD	-0.054	-0.075	-0.065	-0.045	-0.046	-0.046	-0.052	0.003	0.000	-0.018	-0.073	-0.043
HOME DEPOT	-0.029	-0.031	-0.040	-0.064	-0.071	-0.069	-0.072	-0.119	-0.144	-0.122	-0.008	-0.070
INTEL	-0.091	-0.094	-0.095	-0.094	-0.112	-0.115	-0.113	-0.089	-0.025	-0.088	-0.032	-0.086
IBM	-0.016	-0.045	-0.051	-0.088	-0.096	-0.096	-0.101	-0.126	-0.086	-0.070	0.004	-0.070
JP MORGAN CHASE & CO.	-0.027	-0.052	-0.047	-0.004	0.001	0.001	0.002	0.019	0.040	0.031	0.044	<b>0.001</b>
JOHNSON & JOHNSON	-0.037	-0.023	-0.023	-0.025	-0.026	-0.019	-0.018	-0.049	-0.048	-0.022	-0.042	-0.030
MCDONALDS	-0.037	-0.014	-0.005	-0.004	-0.003	-0.003	-0.001	-0.001	-0.016	-0.072	-0.011	-0.015
MERCK & CO.	-0.059	-0.059	-0.062	-0.060	-0.060	-0.061	-0.062	-0.028	-0.018	0.003	-0.001	-0.042
MICROSOFT	-0.136	-0.143	-0.159	-0.195	-0.193	-0.193	-0.203	-0.225	-0.199	-0.193	-0.075	-0.174
PFIZER	-0.124	-0.132	-0.136	-0.168	-0.166	-0.161	-0.163	-0.185	-0.186	-0.113	0.022	-0.137
PROCTER & GAMBLE	-0.060	-0.006	-0.007	-0.012	-0.012	-0.008	-0.008	-0.012	-0.010	0.010	0.019	-0.010
UNITED TECHNOLOGIES	-0.022	-0.023	-0.021	-0.018	-0.010	-0.011	-0.010	0.007	0.028	-0.038	-0.014	-0.012
VERIZON COMMUNICATIONS	-0.095	-0.016	-0.016	-0.052	-0.052	-0.055	-0.050	-0.015	-0.038	-0.001	0.004	-0.035
WAL MART STORES	-0.166	-0.167	-0.175	-0.196	-0.195	-0.191	-0.189	-0.216	-0.237	-0.211	-0.034	-0.180
WALT DISNEY	-0.001	0.042	0.044	0.041	0.038	0.039	0.038	0.040	0.043	0.101	0.043	<b>0.043</b>
<b>Average</b>	<b>-0.049</b>	<b>-0.038</b>	<b>-0.039</b>	<b>-0.045</b>	<b>-0.046</b>	<b>-0.045</b>	<b>-0.046</b>	<b>-0.043</b>	<b>-0.036</b>	<b>-0.030</b>	<b>-0.020</b>	<b>-0.040</b>
<i>Max.</i>	<i>0.078</i>	<i>0.065</i>	<i>0.067</i>	<i>0.041</i>	<i>0.043</i>	<i>0.043</i>	<i>0.043</i>	<i>0.092</i>	<i>0.118</i>	<i>0.101</i>	<i>0.044</i>	<i>0.051</i>
<i>Min.</i>	<i>-0.190</i>	<i>-0.167</i>	<i>-0.175</i>	<i>-0.196</i>	<i>-0.195</i>	<i>-0.193</i>	<i>-0.203</i>	<i>-0.225</i>	<i>-0.237</i>	<i>-0.211</i>	<i>-0.139</i>	<i>-0.180</i>
<0	24	22	23	23	22	22	22	18	18	19	19	21

Source: Datastream.

**Figure 4**

BETA calculated vs. the S&P 500 at year end using DAILY data of the last 5 YEARS



**Table 10**

From 1989 to the indicated year. Raw betas vs. BETA =1

Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with daily data of last 5 years. Betas calculated every year end vs. the S&P 500.

Correlation( $R_t, \beta R_{m_t}$ ) - Correlation( $R_t, R_{m_t}$ ). Yearly data from 1989 until the year...												
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	aver
3M	-0.042	-0.010	-0.021	-0.011	-0.009	0.015	0.007	0.002	-0.003	-0.003	0.004	-0.006
AT&T	0.003	0.006	0.005	0.004	0.002	-0.021	-0.023	-0.024	0.004	0.006	-0.016	-0.005
ALCOA	0.009	0.035	0.031	0.025	0.024	0.045	0.034	0.032	0.023	0.026	0.031	<b>0.029</b>
AMERICAN EXPRESS	-0.042	-0.028	-0.026	-0.012	-0.022	-0.023	-0.023	-0.024	-0.025	-0.027	-0.014	-0.024
BANK OF AMERICA	-0.109	-0.161	-0.142	-0.145	-0.131	-0.138	-0.137	-0.138	-0.138	-0.134	-0.115	-0.135
BOEING	-0.043	-0.032	-0.035	-0.025	-0.019	-0.017	-0.016	-0.014	-0.013	-0.014	-0.002	-0.021
CATERPILLAR	0.034	0.029	0.029	0.025	0.017	-0.007	-0.008	-0.008	-0.007	-0.008	0.000	<b>0.009</b>
CHEVRON	-0.024	-0.022	-0.019	-0.014	-0.027	-0.019	-0.017	-0.017	-0.009	-0.007	-0.002	-0.016
CITIGROUP	-0.116	-0.107	-0.088	-0.074	-0.059	-0.058	-0.057	-0.056	-0.055	-0.048	-0.043	-0.069
COCA-COLA	-0.037	-0.043	-0.036	-0.041	-0.029	-0.010	0.011	0.014	0.006	-0.001	0.000	-0.015
E I DU PONT DE NEMOURS	-0.128	-0.114	-0.064	-0.054	-0.051	-0.059	-0.060	-0.060	-0.058	-0.058	-0.033	-0.067
EXXON MOBIL	-0.206	-0.220	-0.188	-0.144	-0.108	-0.120	-0.100	-0.098	-0.060	-0.052	-0.053	-0.123
GENERAL ELECTRIC	-0.042	-0.003	-0.004	-0.002	0.003	-0.032	-0.033	-0.037	-0.051	-0.053	-0.037	-0.026
GENERAL MOTORS	0.089	0.101	0.074	0.064	0.053	0.079	0.059	0.037	0.066	0.059	0.061	<b>0.067</b>
HEWLETT-PACKARD	0.084	0.116	0.093	0.077	0.034	0.007	-0.013	0.002	0.018	0.023	0.009	<b>0.041</b>
HOME DEPOT	0.091	0.093	0.075	0.061	0.051	0.045	0.043	0.039	0.036	0.033	0.033	<b>0.055</b>
INTEL	-0.154	-0.144	-0.130	-0.112	-0.076	-0.044	-0.058	-0.059	-0.083	-0.080	-0.065	-0.091
IBM	0.067	0.059	0.064	0.035	0.055	0.031	0.024	0.011	0.013	0.014	0.010	<b>0.035</b>
JP MORGAN CHASE & CO.	-0.015	-0.036	-0.033	-0.030	-0.028	-0.021	-0.026	-0.027	-0.029	-0.032	-0.032	-0.028
JOHNSON & JOHNSON	-0.031	-0.031	-0.028	-0.018	-0.020	0.008	0.005	0.011	0.015	0.018	0.019	-0.005
MCDONALDS	-0.027	-0.027	-0.020	-0.017	-0.016	-0.026	-0.027	-0.027	-0.027	-0.028	-0.038	-0.025
MERCK & CO.	0.025	0.017	-0.004	-0.005	0.002	0.015	0.019	0.019	0.014	0.012	0.010	<b>0.011</b>
MICROSOFT	-0.043	-0.047	-0.082	-0.060	-0.053	-0.050	-0.051	-0.051	-0.051	-0.051	-0.043	-0.053
PFIZER	0.031	0.028	0.010	0.009	0.007	0.008	0.010	0.010	0.011	0.011	0.008	<b>0.013</b>
PROCTER & GAMBLE	-0.183	-0.189	-0.129	-0.108	-0.076	-0.057	-0.054	-0.050	-0.044	-0.045	-0.044	-0.089
UNITED TECHNOLOGIES	0.024	0.016	-0.009	-0.001	-0.005	0.013	0.009	0.008	0.005	0.007	0.005	<b>0.006</b>
VERIZON COMMUNICATIONS	-0.039	-0.039	-0.031	-0.026	-0.019	-0.071	-0.066	-0.065	-0.043	-0.038	-0.065	-0.046
WAL MART STORES	-0.053	-0.059	-0.046	-0.041	-0.033	-0.025	-0.023	-0.022	-0.020	-0.019	-0.007	-0.032
WALT DISNEY	-0.022	-0.027	-0.023	-0.015	-0.012	-0.003	-0.001	-0.003	0.008	0.007	0.000	-0.008
<b>Average</b>	<b>-0.031</b>	<b>-0.029</b>	<b>-0.027</b>	<b>-0.023</b>	<b>-0.019</b>	<b>-0.018</b>	<b>-0.020</b>	<b>-0.020</b>	<b>-0.017</b>	<b>-0.017</b>	<b>-0.014</b>	<b>-0.021</b>
<i>Máx.</i>	<i>0.091</i>	<i>0.116</i>	<i>0.093</i>	<i>0.077</i>	<i>0.055</i>	<i>0.079</i>	<i>0.059</i>	<i>0.039</i>	<i>0.066</i>	<i>0.059</i>	<i>0.061</i>	<i>0.067</i>
<i>Min.</i>	<i>-0.206</i>	<i>-0.220</i>	<i>-0.188</i>	<i>-0.145</i>	<i>-0.131</i>	<i>-0.138</i>	<i>-0.137</i>	<i>-0.138</i>	<i>-0.138</i>	<i>-0.134</i>	<i>-0.115</i>	<i>-0.135</i>
<0	19	19	21	21	19	19	19	18	17	18	17	20

Source: Datastream.

**Table 11**

From the indicated year until 2008. Raw betas vs. BETA =1

Correlation ( $R_t, \beta R_{m_t}$ ), Correlation ( $R_t, R_{m_t}$ ) and its difference using betas calculated with daily data of last 5 years. Betas calculated every year end vs. the S&P 500

Correlation( $R_t, \beta R_{m_t}$ ) - Correlation( $R_t, R_{m_t}$ ). Yearly data from ... until the year 2008												
	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	aver
3M	0.004	0.017	0.016	0.017	0.017	0.017	0.018	0.022	0.033	0.023	-0.010	<b>0.016</b>
AT&T	-0.016	0.012	0.014	0.010	0.011	0.011	0.012	0.021	0.003	0.015	0.029	<b>0.011</b>
ALCOA	0.031	0.033	0.036	0.041	0.040	0.044	0.040	0.029	0.026	-0.005	-0.036	<b>0.025</b>
AMERICAN EXPRESS	-0.014	-0.016	-0.013	-0.006	-0.008	-0.011	-0.012	-0.017	-0.013	-0.001	-0.021	-0.012
BANK OF AMERICA	-0.115	-0.101	-0.107	-0.099	-0.100	-0.101	-0.102	-0.103	-0.095	-0.098	-0.107	-0.103
BOEING	-0.002	0.017	0.016	0.011	0.011	0.011	0.011	0.014	0.017	0.013	-0.003	<b>0.011</b>
CATERPILLAR	0.000	-0.012	-0.013	-0.014	-0.015	-0.027	-0.028	-0.038	-0.039	-0.043	-0.020	-0.023
CHEVRON	-0.002	-0.022	-0.023	0.004	0.008	0.000	0.001	-0.010	0.002	-0.012	-0.020	-0.007
CITIGROUP	-0.043	-0.018	-0.019	-0.027	-0.028	-0.035	-0.035	-0.024	-0.019	-0.009	-0.012	-0.024
COCA-COLA	0.000	0.026	0.030	-0.016	-0.015	-0.014	-0.013	-0.051	-0.081	-0.129	-0.120	-0.035
E I DU PONT DE NEMOURS	-0.033	-0.015	-0.014	-0.012	-0.011	-0.011	-0.015	-0.012	0.010	0.029	0.022	-0.006
EXXON MOBIL	-0.053	-0.055	-0.056	-0.057	-0.052	-0.047	-0.041	-0.026	-0.014	-0.007	-0.018	-0.039
GENERAL ELECTRIC	-0.037	-0.023	-0.022	-0.024	-0.024	-0.024	-0.024	-0.029	-0.023	-0.017	-0.015	-0.024
GENERAL MOTORS	0.061	0.049	0.050	0.016	0.018	0.030	0.031	0.030	0.027	0.022	0.018	0.032
HEWLETT-PACKARD	0.009	-0.020	-0.012	-0.008	-0.009	-0.008	-0.014	0.024	0.021	0.003	-0.038	-0.005
HOME DEPOT	0.033	0.034	0.033	-0.003	-0.011	-0.001	-0.002	-0.012	-0.025	-0.020	0.026	<b>0.005</b>
INTEL	-0.065	-0.062	-0.063	-0.035	-0.052	-0.057	-0.056	-0.058	-0.018	-0.064	-0.033	-0.051
IBM	0.010	-0.038	-0.046	-0.074	-0.077	-0.077	-0.083	-0.106	-0.069	-0.063	0.006	-0.056
JP MORGAN CHASE & CO.	-0.032	-0.043	-0.039	-0.028	-0.037	-0.037	-0.035	-0.008	0.032	0.022	0.026	-0.016
JOHNSON & JOHNSON	0.019	0.038	0.042	0.041	0.044	0.050	0.055	0.033	0.034	0.020	-0.030	<b>0.032</b>
MCDONALDS	-0.038	-0.033	-0.035	-0.036	-0.038	-0.038	-0.039	-0.049	-0.055	-0.045	-0.055	-0.042
MERCK & CO.	0.010	0.010	0.011	-0.012	-0.007	0.001	0.001	-0.006	-0.004	-0.001	-0.014	-0.001
MICROSOFT	-0.043	-0.025	-0.021	-0.091	-0.087	-0.074	-0.080	-0.093	-0.081	-0.086	-0.046	-0.066
PFIZER	0.008	0.004	0.004	-0.014	-0.010	-0.005	-0.006	-0.009	-0.009	0.001	-0.021	-0.005
PROCTER & GAMBLE	-0.044	0.048	0.053	0.046	0.047	0.046	0.047	0.053	0.053	-0.012	0.034	<b>0.034</b>
UNITED TECHNOLOGIES	0.005	0.008	0.010	0.003	0.005	0.004	0.005	0.009	0.015	-0.008	-0.004	<b>0.005</b>
VERIZON COMMUNICATIONS	-0.065	-0.019	-0.019	-0.049	-0.049	-0.048	-0.047	-0.040	-0.053	-0.027	-0.020	-0.040
WAL MART STORES	-0.007	-0.007	-0.006	-0.028	-0.027	-0.021	-0.021	-0.003	-0.002	-0.010	0.014	-0.011
WALT DISNEY	0.000	0.017	0.018	0.023	0.016	0.019	0.018	0.019	0.020	0.036	0.009	<b>0.018</b>
<b>Average</b>	<b>-0.014</b>	<b>-0.007</b>	<b>-0.006</b>	<b>-0.015</b>	<b>-0.015</b>	<b>-0.014</b>	<b>-0.014</b>	<b>-0.015</b>	<b>-0.011</b>	<b>-0.016</b>	<b>-0.016</b>	<b>-0.013</b>
<i>Máx.</i>	<i>0.061</i>	<i>0.049</i>	<i>0.053</i>	<i>0.046</i>	<i>0.047</i>	<i>0.050</i>	<i>0.055</i>	<i>0.053</i>	<i>0.053</i>	<i>0.036</i>	<i>0.034</i>	<i>0.034</i>
<i>Min.</i>	<i>-0.115</i>	<i>-0.101</i>	<i>-0.107</i>	<i>-0.099</i>	<i>-0.100</i>	<i>-0.101</i>	<i>-0.102</i>	<i>-0.106</i>	<i>-0.095</i>	<i>-0.129</i>	<i>-0.120</i>	<i>-0.103</i>
<0	17	16	16	19	19	19	18	19	16	19	20	19

Source: Datastream.

**Table 12**

Last column of tables 4 to 11

It may be seen, again, that  $\beta = 1$  has higher correlation with returns than calculated betas for all companies except Caterpillar and General Motors

	Last column of table n.							
	11	10	9	8	7	6	5	4
	aver	aver	aver	aver	aver	aver	aver	aver
3M	<b>0.016</b>	-0.006	<b>0.020</b>	<b>0.018</b>	-0.109	0.064	-0.023	<b>0.034</b>
AT&T	<b>0.011</b>	-0.005	-0.032	-0.147	-0.336	-0.276	-0.057	-0.019
ALCOA	<b>0.025</b>	<b>0.029</b>	<b>0.017</b>	<b>0.038</b>	-0.107	-0.115	-0.005	<b>0.014</b>
AMERICAN EXPRESS	-0.012	-0.024	-0.059	-0.011	-0.091	-0.115	-0.077	-0.069
BANK OF AMERICA	-0.103	-0.135	-0.101	-0.094	-0.265	-0.088	-0.211	-0.111
BOEING	<b>0.011</b>	-0.021	<b>0.051</b>	-0.006	-0.247	-0.246	<b>0.003</b>	<b>0.000</b>
CATERPILLAR	-0.023	<b>0.009</b>	<b>0.029</b>	<b>0.050</b>	<b>0.026</b>	<b>0.173</b>	<b>0.054</b>	<b>0.043</b>
CHEVRON	-0.007	-0.016	-0.017	-0.035	<b>0.087</b>	<b>0.197</b>	<b>0.039</b>	<b>0.067</b>
CITIGROUP	-0.024	-0.069	-0.094	-0.116	-0.059	-0.126	-0.054	-0.014
COCA-COLA	-0.035	-0.015	-0.111	-0.294	-0.440	-0.402	-0.113	-0.120
E I DU PONT DE NEMOURS	-0.006	-0.067	<b>0.003</b>	-0.082	-0.066	-0.026	-0.031	-0.008
EXXON MOBIL	-0.039	-0.123	-0.002	-0.058	-0.007	-0.077	-0.012	-0.033
GENERAL ELECTRIC	-0.024	-0.026	-0.039	-0.028	-0.034	-0.031	-0.039	-0.014
GENERAL MOTORS	0.032	<b>0.067</b>	<b>0.043</b>	<b>0.089</b>	<b>0.060</b>	<b>0.044</b>	<b>0.015</b>	<b>0.040</b>
HEWLETT-PACKARD	-0.005	<b>0.041</b>	-0.043	-0.049	-0.141	-0.196	-0.012	-0.001
HOME DEPOT	<b>0.005</b>	<b>0.055</b>	-0.070	<b>0.049</b>	<b>0.039</b>	<b>0.112</b>	-0.117	<b>0.042</b>
INTEL	-0.051	-0.091	-0.086	-0.089	-0.005	-0.027	-0.038	-0.043
IBM	-0.056	<b>0.035</b>	-0.070	-0.003	-0.013	<b>0.147</b>	-0.086	<b>0.003</b>
JP MORGAN CHASE & CO.	-0.016	-0.028	<b>0.001</b>	-0.022	-0.096	-0.145	<b>0.009</b>	-0.037
JOHNSON & JOHNSON	<b>0.032</b>	-0.005	-0.030	-0.048	-0.094	-0.039	-0.048	<b>0.033</b>
MCDONALDS	-0.042	-0.025	-0.015	-0.034	-0.031	<b>0.090</b>	-0.052	-0.044
MERCK & CO.	-0.001	<b>0.011</b>	-0.042	-0.100	-0.119	-0.191	-0.067	-0.036
MICROSOFT	-0.066	-0.053	-0.174	-0.108	-0.152	-0.155	-0.219	-0.131
PFIZER	-0.005	<b>0.013</b>	-0.137	-0.111	-0.195	-0.268	-0.031	-0.049
PROCTER & GAMBLE	<b>0.034</b>	-0.089	-0.010	-0.104	-0.211	-0.277	<b>0.006</b>	-0.049
UNITED TECHNOLOGIES	<b>0.005</b>	<b>0.006</b>	-0.012	-0.031	-0.188	-0.130	-0.087	-0.132
VERIZON COMMUNICATIONS	-0.040	-0.046	-0.035	-0.110	-0.242	-0.243	-0.044	-0.057
WAL MART STORES	-0.011	-0.032	-0.180	-0.162	<b>0.224</b>	<b>0.077</b>	<b>0.008</b>	-0.017
WALT DISNEY	<b>0.018</b>	-0.008	<b>0.043</b>	-0.030	-0.074	-0.015	<b>0.031</b>	<b>0.021</b>
<b>Average</b>	<b>-0.013</b>	<b>-0.021</b>	<b>-0.040</b>	<b>-0.056</b>	<b>-0.100</b>	<b>-0.079</b>	<b>-0.043</b>	<b>-0.024</b>
<i>Máx.</i>	<i>0.034</i>	<i>0.067</i>	<i>0.051</i>	<i>0.089</i>	<i>0.224</i>	<i>0.197</i>	<i>0.054</i>	<i>0.067</i>
<i>Mín.</i>	<i>-0.103</i>	<i>-0.135</i>	<i>-0.180</i>	<i>-0.294</i>	<i>-0.440</i>	<i>-0.402</i>	<i>-0.219</i>	<i>-0.132</i>
<0	19	20	21	24	24	21	21	19