

MBA

Employment Report 2017

Degree

Contents

4	Broadening Horizons
5	The IESE MBA – Lifelong Impact
6	MBA Class of 2017 – Ready to Lead
10	Employment Report MBA 2017
22	Summer Internships
28	Recruiting at IESE
30	Companies Recruiting at IESE
32	Planning Your On-Campus Presence
33	About IESE
34	Meet Our Team



Broadening Horizons

Over the past year, it has been a pleasure to see IESE MBA graduates setting out on an increasingly broad range of career paths. Positive trends from previous years have continued: 92% of our students have at least one job offer within three months of graduation. Demand for IESE MBAs remained high among consulting and finance firms with an increasing number of students supporting digital transformation. Our graduates are better prepared than ever to thrive in today's challenging world.

The mission of IESE MBA Career Services is to collaborate with companies, helping them find the best talent for their organizations by recruiting IESE MBAs, and to equip our students with the right tools, resources and mindsets to help them drive their careers forward, not only for their MBA journeys but for the rest of their lives.

The world is changing very quickly, as is the job market. In Career Services, we keep up-to-date on important trends to give our students the best possible guidance in their searches for professional opportunities. We have a highly qualified team that is in constant contact with key companies in strategic sectors of the global economy which constantly provide us with feedback.

This year, for the first time, both of our classes have five sections. They represent a total of 712 students of more than 80 different nationalities who aspire to work on great professional projects. We help them find these projects.

Thanks to all our corporate partners and the excellent and outstanding profile of our students we have been able to achieve strong results this year again. Three months after graduation, 92% of our students from the Class of 2017 had at least one full-time offer.

We have seen a strong increase in the proportion of students staying in Spain which shows a recovery from past years and a continued growth in the UK as the second most popular destination for our students after graduation. Regarding sectors, more students went into Consulting, E-business, Consumer Goods and Healthcare this year. Consulting and E-business are particularly popular sectors for our career changers. The Career Services team has been reinforced with more resources to support the larger class size and we hope to continue helping both companies and students on their way to achieving their career goals. I strongly believe that the talent of IESE's MBAs is what company leaders need to make a profound positive impact on our society, and we will continue to work hard to make this happen.



Patrik Wallén
Director
MBA Career Services
IESE Business School

The IESE MBA Lifelong Impact

The 19-month IESE MBA is a deep dive into global business. It delivers results that last a lifetime.

Our students choose to be involved in a two-year transformational experience. Our international setting enables MBAs to work with classmates from nearly 60 different nationalities and cultures. In this environment, these differences stand out and can be appreciated. Working day-to-day with fellow MBA students of different backgrounds gives students the chance to develop an understanding of global business. As they are exposed to the challenges of global organizations, they acquire the entrepreneurial mind-set required for any business. Problem solving is one of the pillars of the entrepreneurial spirit fostered throughout the program.

In the second year, students design their own learning program. They can choose from a myriad of courses and also get involved in a number of experience-based initiatives supported by the school, such as the Africa Initiative, the Doing Good Doing Well conference and other social actions. These activities help students develop the self-driven entrepreneurial spirit they need in today's business world.

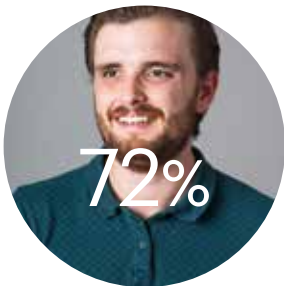


MBA Class of 2017 Ready to Lead

Students in the IESE MBA program face a rigorous and demanding two-year challenge.

To gain admission, they must prove their academic excellence. To graduate, they must prove that they are ready to lead.

Learning and developing alongside a diverse set of peers comprising various nationalities and a wide range of professional backgrounds, students build the skill set, global mind-set and commitment to responsible business practices that empower them to excel as leaders in any role, sector or geographical region in the world.



Male



Female

293

Students

55

Nationalities

680

GMAT

31

Average age at graduation



Previous Experience



Corporate Sector



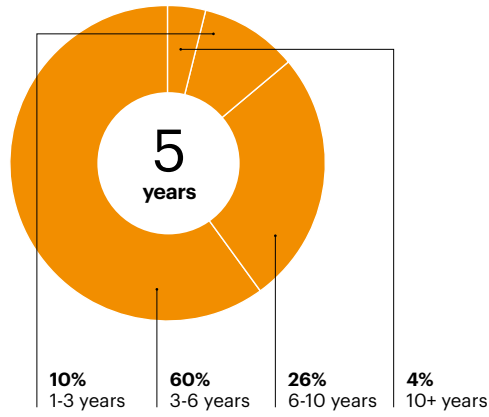
Financial Services



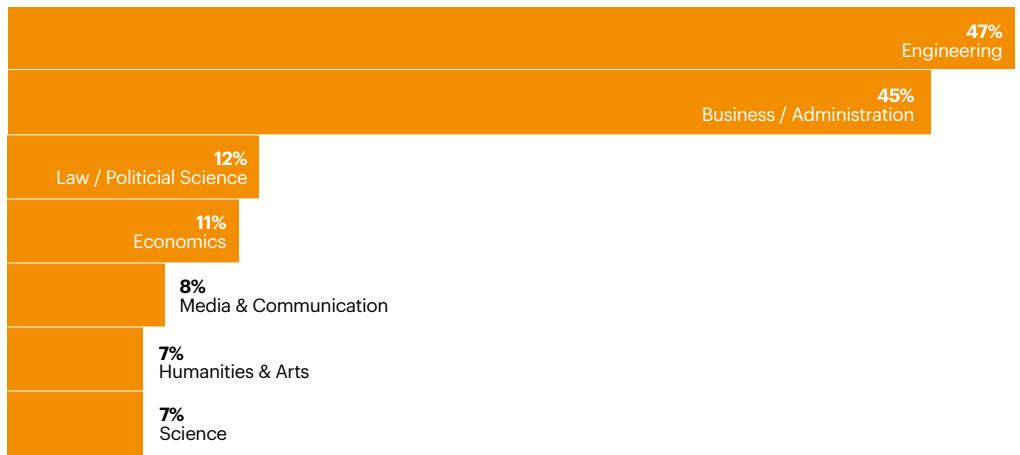
Consulting

Some students have experience in more than one sector.

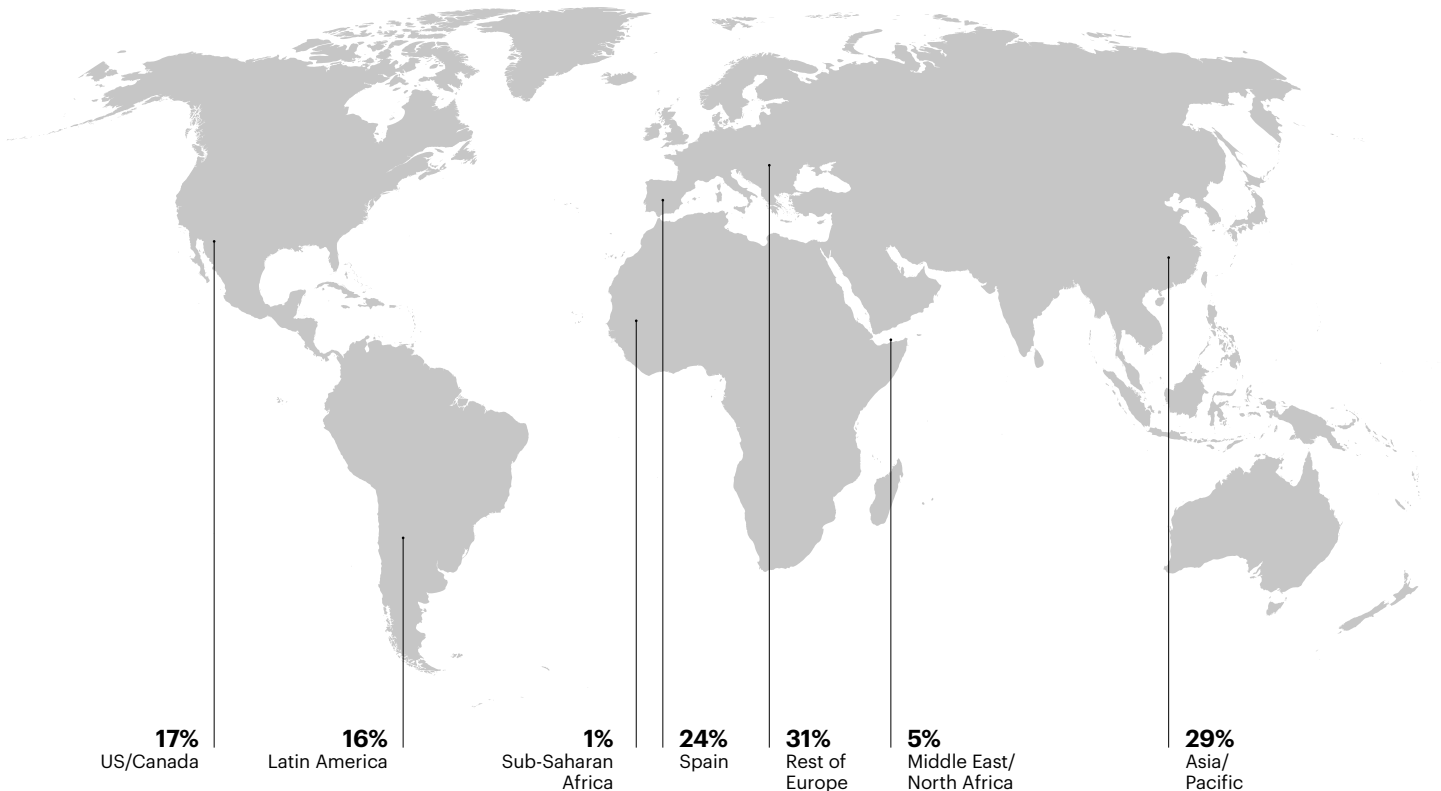
Average Work Experience



Education



Regional Backgrounds



Some students have dual nationality.



“At IESE, you do not enroll in a program, you join a family. The faculty, career services and staff help students undergo an introspective and transformational journey towards making the right post-MBA career choices.”

Tejas Chitnis (MBA '17)
Amazon, Luxembourg

Employment Report MBA 2017

Demand from recruiters for IESE MBA students was once again extremely high, with 92% of graduates with at least one offer within three months of completing the program.

Consulting and financial services were the two most popular sectors, representing 44% of total accepted offers. In the corporate sector, technology, telecommunications, e-commerce and Internet companies accounted for almost 20% of opportunities, with consumer goods and retail seeing a significant increase.

IESE Career Services directly facilitated 66% of all accepted job offers and provided guidance and support to the others, including the 7% of students who started their own businesses.

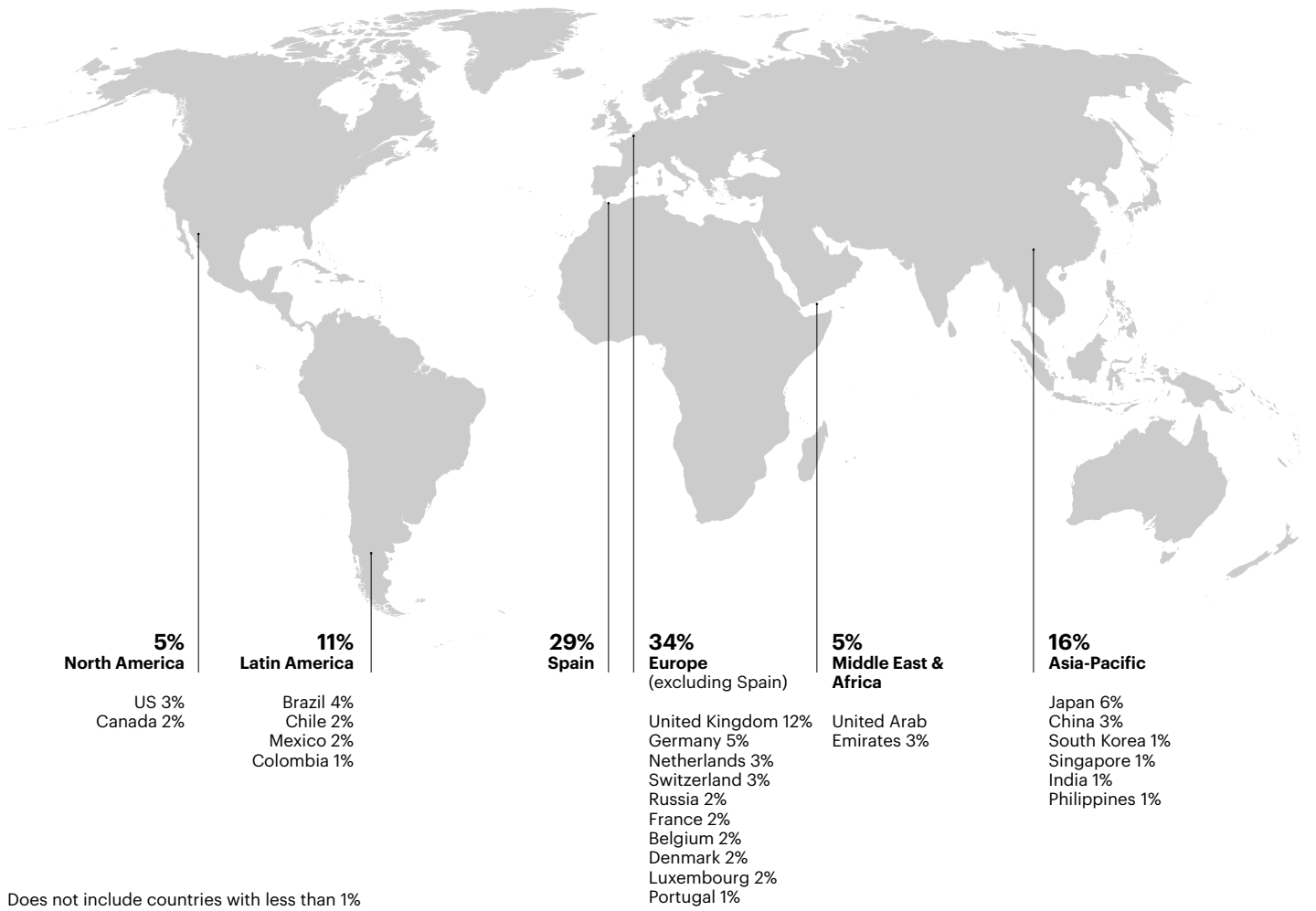
The MBA program resulted in a career transformation for 85% of students, who changed either the location, function or sector in which they worked. Some 20% of students changed all three while 70% of them accepted jobs outside Spain.

“If you haven’t failed yet, you are not trying hard enough. IESE taught me that success comes to those who persevere and who can adopt a growth mindset in order to embrace challenge and increase resilience.”

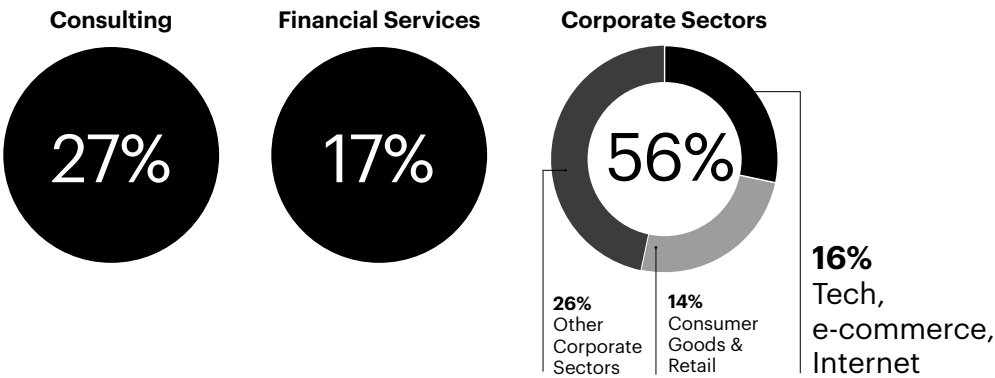


Rebecca Abdelnour-Berchtold (MBA '17)
Roche, Switzerland

Full-time employment by region

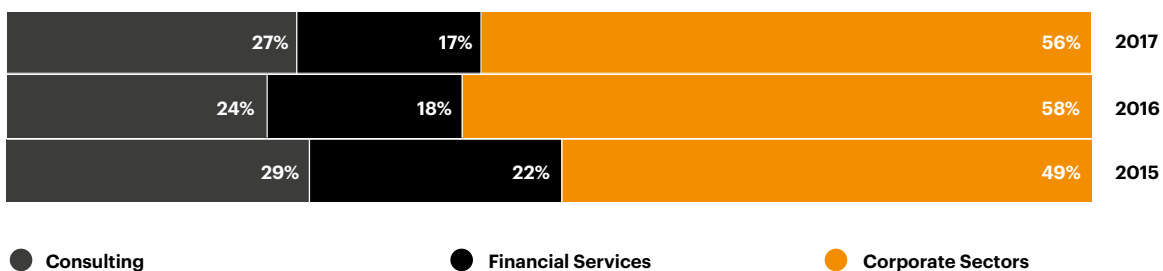


Sectors

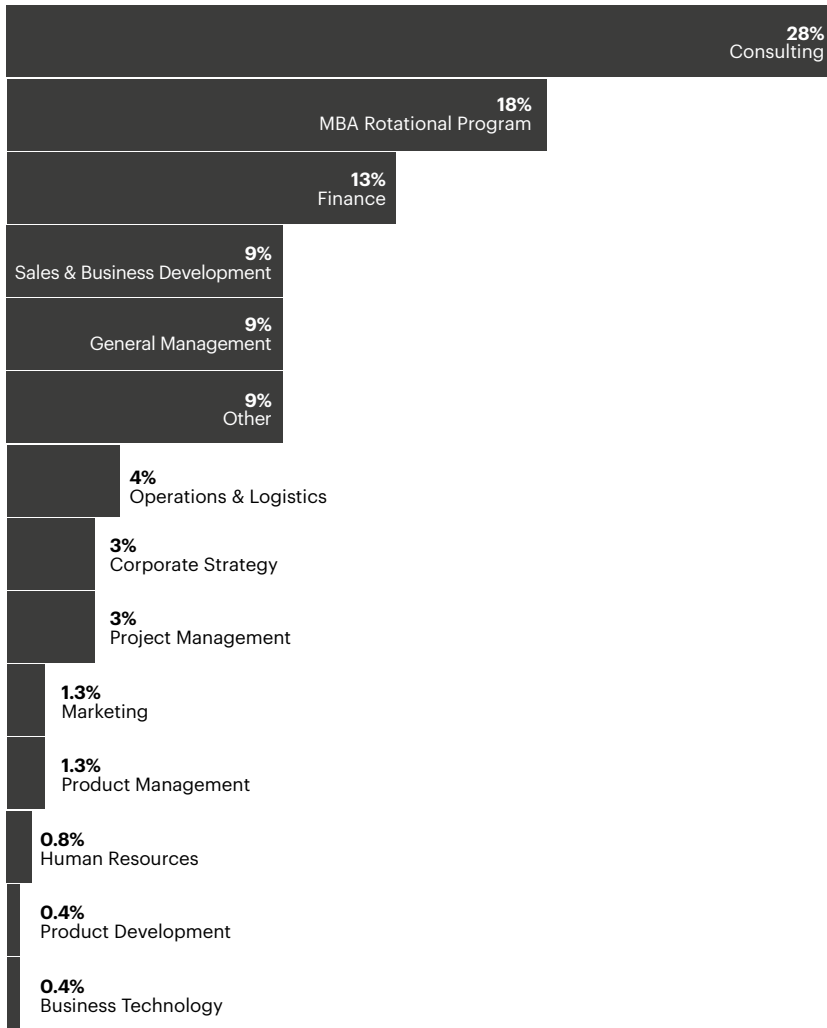


Based on 239 accepted offers, including sponsored students returning to their previous employer.

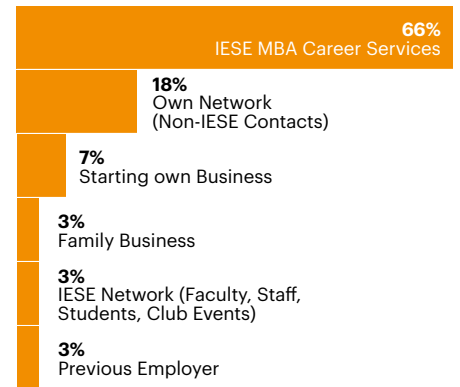
Evolution of Sectors (3-year comparison)



Full-time employment by function



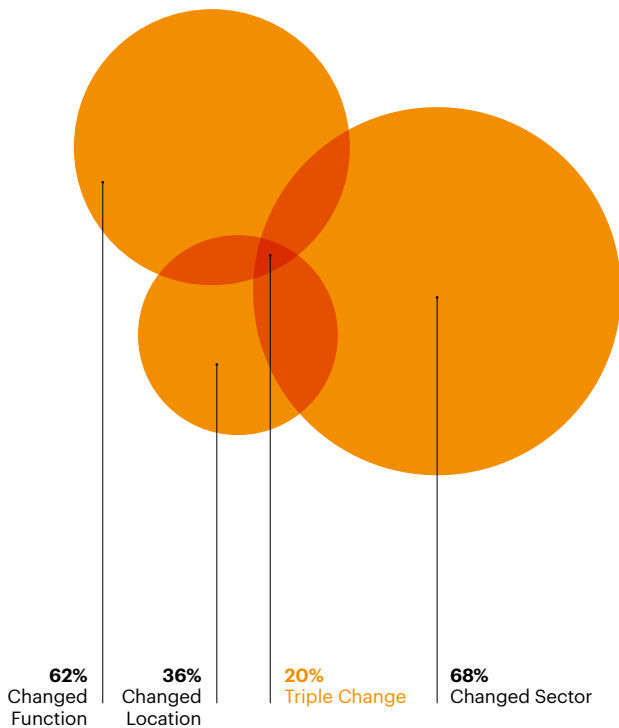
Source of offer



Does not include students going back to their sponsoring company.

Career Changers

85% of students changed at least one aspect of their career: location, function or sector.



500+

**Recruiters
visited campus**

92%

**Of the students had at least one offer
3 months after graduation**

As per MBA CSEA reporting standards



Consulting

IESE is a target school for the world's top consulting firms. International recruiters come to our campus to seek out talented graduates for internships and full-time employment opportunities.

The consulting sector remains the most popular destination for IESE MBAs, attracting some 27% of the Class of 2017. Of these, 62% were career changers without prior experience in consultancy.

Consulting roles require knowledge of local languages and markets, so fewer students relocate geographically to accept these positions. That said, 2017 saw a wide geographical spread of placements, encompassing 18 countries over five continents.

Selected Recruiters

- A.T. KEARNEY
- ACCENTURE STRATEGY
- ALFA CONSULTING
- ALG
- ALTAIR MANAGEMENT CONSULTANTS
- BAIN & COMPANY
- BOOZ ALLEN HAMILTON
- DELTA PARTNERS
- FALCONI
- GLOBALPRAXIS
- KPMG
- MCKINSEY & COMPANY
- MINSAIT
- MONITOR DELOITTE
- QUINTILESIMS
- ROLAND BERGER
- THE BOSTON CONSULTING GROUP
- VIRTUS PARTNERS
- ZS ASSOCIATES

Regions



Includes sponsored students going back to their previous employer. Does not include countries less than 1%

Financial Services

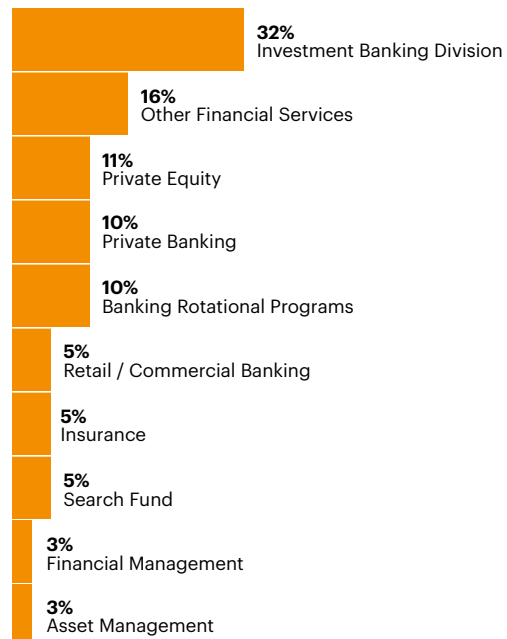
Leading financial services recruiters continued to choose IESE as a target school, selecting talent for full-time roles predominantly through summer internships. In total, some 17% of the Class of 2017 opted to pursue a career in finance.

Of the students going into financial services, about 27% came from a different sector. On-campus opportunities are strongly focused on investment banking and wealth management in London and Switzerland, respectively. Buy-side opportunities also exist, but are defined by specific previous experience requirements, especially for full-time positions.

Selected Recruiters

- ALLIANZ
- BANCO SABADELL
- BANK OF AMERICA MERRILL LYNCH
- CAIXABANK
- CITIGROUP
- CREDIT SUISSE
- DEPOSIT SOLUTIONS
- DEUTSCHE BANK
- GOLDMAN SACHS
- INTERNATIONAL FINANCE CORPORATION
- MORGAN STANLEY
- PARTNERS GROUP
- SOCIÉTÉ GENERALE - CORPORATE AND INVESTMENT BANKING
- UBS

Sub-Sectors



% of students going into financial services sector. Does not include sponsored students going back to their previous employer.

Regions



Spain



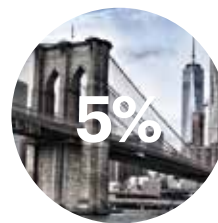
Europe (excluding Spain)
 United Kingdom 32%
 Switzerland 5%
 Germany 5%
 Portugal 2%
 Russia 2%



Latin America
 Chile 7%
 Colombia 5%
 Peru 2%
 Brazil 2%
 Mexico 2%



Asia - Pacific
 South Korea 2%



North America
 USA 5%



Middle-East & Africa
 Mozambique 2%
 Israel 2%

Includes sponsored students going back to their previous employer. Does not include countries less than 1%

Corporate Sectors

Digital disruption continues to dominate the playing field, yielding new opportunities for MBA graduates.

Technology, including e-commerce and Internet plus high-tech and telecommunications, were also the most popular targets for this year's students, attracting almost 20% of the class.

This year also saw a significant increase in students opting for careers in other corporate sectors and specifically in consumer goods and retail.

Selected Recruiters

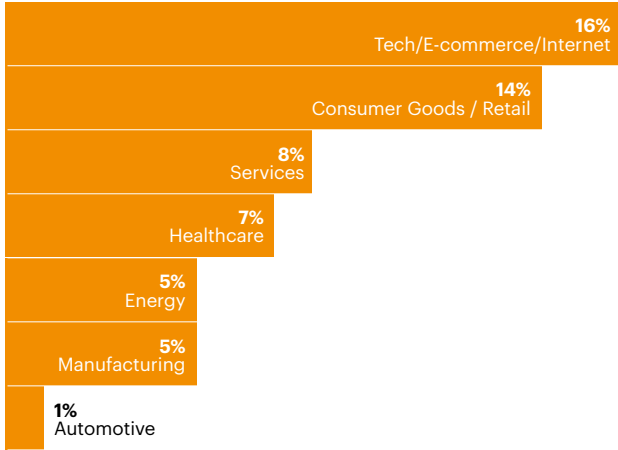
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|---|--|-------------------------------------|
| <input type="checkbox"/> AB INBEV | <input type="checkbox"/> HP | <input type="checkbox"/> NUTRECO |
| <input type="checkbox"/> AMAZON | <input type="checkbox"/> INDITEX | <input type="checkbox"/> PAYPAL |
| <input type="checkbox"/> AMEX | <input type="checkbox"/> JOHNSON & JOHNSON | <input type="checkbox"/> RAKUTEN |
| <input type="checkbox"/> CAMPER | <input type="checkbox"/> MAERSK GROUP | <input type="checkbox"/> TESLA |
| <input type="checkbox"/> CARREFOUR | <input type="checkbox"/> MASTERCARD | <input type="checkbox"/> TOYOTA |
| <input type="checkbox"/> GAS NATURAL FENOSA | <input type="checkbox"/> MICROSOFT | <input type="checkbox"/> UBER |
| <input type="checkbox"/> GLAXOSMITHKLINE | <input type="checkbox"/> NIELSEN | <input type="checkbox"/> VERISURE |
| <input type="checkbox"/> GOOGLE | <input type="checkbox"/> NIKE | <input type="checkbox"/> VOLKSWAGEN |
| <input type="checkbox"/> H&M | <input type="checkbox"/> NISSAN | <input type="checkbox"/> WAYFAIR |
| <input type="checkbox"/> HENKEL | <input type="checkbox"/> NOVARTIS | |

Regions



Includes sponsored students going back to their previous employer.

Sub-Sectors



% Accepted offers class 2017



Salary Details

By Region (€)

GEOGRAPHIC	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Asia Pacific	75,112	70,135	38,000 - 115,000	36,784	36,571	7,037 - 70,725
Europe (except Spain)	92,594	92,601	32,152 - 172,856	59,460	50,500	5,500 - 172,856
Latin America	73,219	72,301	45,188 - 98,192	59,311	57,101	11,297 - 144,544
Middle East & Africa	102,818	107,577	77,377 - 118,345	59,634	53,253	13,532 - 124,738
North America	102,226	104,686	85,641 - 119,898	64,865	53,440	47,336 - 116,129
Spain	65,094	65,000	42,000 - 90,000	22,201	20,000	5,000 - 64,000
Total	81,221	79,000	32,152 - 172,856	46,238	37,020	5,000 - 172,856

By Industry (€)

SECTOR	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Consulting	83,520	81,464	32,152 - 119,898	44,730	39,000	8,488 - 124,738
Corporate Sector	77,056	70,595	38,000 - 115,126	41,834	30,356	5,000 - 144,544
Financial Services	88,491	91,031	45,188 - 172,856	60,202	54,928	6,000 - 172,856

By Function (€)

FUNCTION	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Consulting	83,015	81,464	32,152 - 119,898	43,851	38,020	7,000 - 124,738
Corporate Strategy	82,102	85,496	65,016 - 95,000	43,767	32,508	9,000 - 100,000
Finance	94,750	98,775	45,188 - 172,856	67,540	68,274	5,500 - 172,856
General Management	66,171	67,040	60,000 - 71,777	13,569	6,400	5,000 - 40,090
MBA Rotational Program	80,171	80,960	40,000 - 109,875	58,042	43,480	6,600 - 144,544
Operations & Logistics	72,660	72,500	60,000 - 85,641	43,920	20,500	18,550 - 116,129
Project Management	72,667	65,000	63,000 - 90,000	15,000	15,001	6,500 - 23,500
Sales & Business Development	63,443	65,000	38,000 - 91,031	24,079	17,660	7,037 - 70,298
Other	67,590	65,208	45,000 - 105,916	29,962	20,000	6,000 - 96,706

Notes:

Salary data exclude sponsored students returning to their employer and students who are starting their own business.

All salaries shown are annual figures as reported by the class of 2017.

All salaries shown exclude any type of corporate benefits (healthcare, pensions, transport allowances, return flights, etc.).

Other compensation includes variable pay, sign-on bonus, tuition reimbursement and relocation allowance.

Values are reported only wherever 3 or more data points are available.



Salary Details

Consulting (€)

GEOGRAPHIC REGION	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Asia Pacific	88,005	93,866	49,286 - 115,000	34,739	40,853	8,488 - 48,762
Europe (except Spain)	86,291	93,836	32,152 - 111,121	42,087	51,031	9,210 - 74,081
Latin America	80,424	81,464	67,230 - 98,192	64,472	65,395	20,169 - 111,959
Middle East & Africa	110,470	116,065	84,762 - 118,345	65,522	70,131	13,532 - 124,738
Spain	68,413	70,000	48,000 - 82,200	27,980	30,000	8,500 - 64,000

Financial Services (€)

GEOGRAPHIC REGION	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Europe (except Spain)	102,825	98,775	70,000 - 172,856	82,369	83,032	20,000 - 172,856
Latin America	63,268	61,500	45,188 - 87,264	22,026	17,200	11,297 - 40,090
Spain	65,450	66,000	50,000 - 90,000	15,800	12,000	6,000 - 40,000
Other	84,314	84,204	62,933 - 105,916	63,677	63,267	31,467 - 96,706

Corporate Sectors (€)

SUB-SECTOR	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Consumer Goods and Retail	76,508	72,825	45,000 - 102,000	65,625	43,230	6,000 - 144,544
E-commerce/Internet	73,407	74,548	38,000 - 92,601	43,922	33,000	5,000 - 116,000
Energy	64,375	60,000	60,000 - 90,000	11,425	8,450	6,600 - 28,500
Healthcare	82,864	88,016	40,000 - 115,126	41,810	43,500	13,000 - 70,725
Other manufacturing	79,885	82,500	59,042 - 107,882	22,301	17,813	5,500 - 49,201
Other services	65,816	65,000	55,000 - 75,000	9,205	11,000	9,000 - 13,000

GEOGRAPHIC REGION	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Asia Pacific	72,082	69,079	38,000 - 107,882	37,822	32,508	7,037 - 70,725
Europe (except Spain)	89,794	90,000	40,000 - 115,126	54,717	37,775	5,500 - 134,500
Latin America	68,760	65,985	58,613 - 80,960	86,275	84,989	30,951 - 144,544
North America	100,067	104,686	85,641 - 109,875	70,874	49,157	47,336 - 116,129
Spain	63,316	60,650	42,000 - 85,000	20,316	13,000	5,000 - 56,000

FUNCTION	MEAN BASE SALARY	MEDIAN BASE SALARY	RANGE	MEAN OTHER COMPENSATION	MEDIAN OTHER COMPENSATION	RANGE
Corporate Strategy	82,102	85,496	65,016 - 95,000	43,767	32,508	9,000 - 100,000
Finance	88,375	75,000	75,000 - 115,126	22,219	24,407	5,500 - 36,750
General Management	64,770	65,000	60,000 - 69,079	8,265	5,000	5,000 - 28,500
MBA Rotational Program	80,371	80,960	40,000 - 109,875	59,083	43,480	6,600 - 144,544
Operations & Logistics	76,880	75,000	70,000 - 85,641	51,893	21,000	18,550 - 116,129
Project Management	72,667	65,000	63,000 - 90,000	15,000	15,001	6,500 - 23,500
Sales & Business Development	63,443	65,000	38,000 - 91,031	24,079	17,660	7,037 - 70,298
Other	63,853	65,000	45,000 - 91,031	63,853	20,000	6,000 - 64,108

Notes:

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Other compensation includes variable pay, sign-on bonus, tuition reimbursement and relocation allowance.

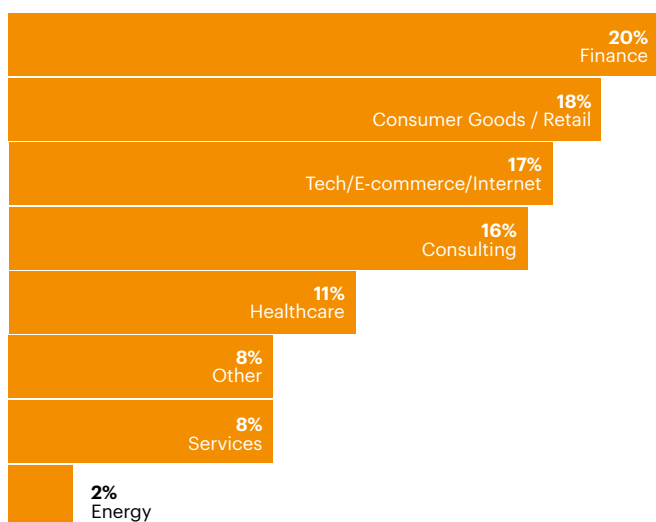
Values are reported only wherever 3 or more data points are available.

Summer Internships

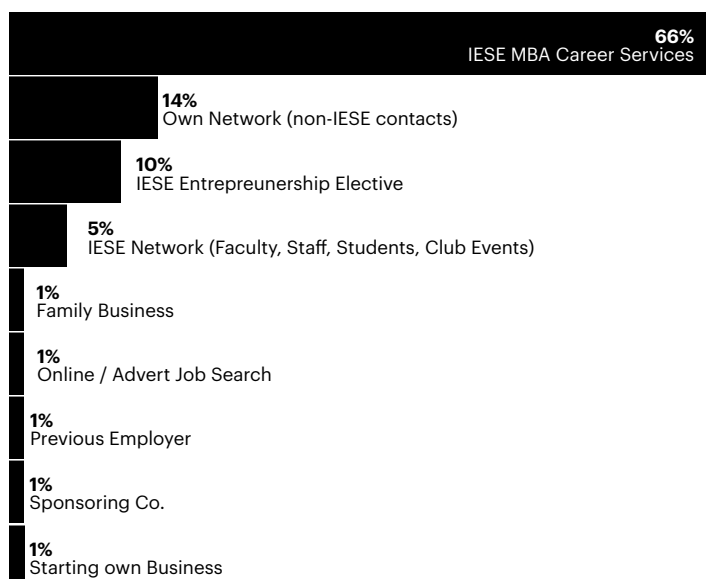
Between years one and two, summer internship options expose students to a broad array of positions, sectors and geographical regions.

Internships serve multiple purposes. For students, they are an opportunity to try something different, gain perspective, acquire new knowledge and skills, and make valuable business connections. For recruiters, this experience is a great opportunity to ask students for help with business challenges using a fresh perspective, and to assess long-term suitability for joining the company.

Internship by sector



Source of offer



“Prior to the MBA, I had a dream: To work in the consulting industry serving corporations in their most complex decisions. The IESE MBA curriculum helped me gain the business administration knowledge and develop the soft skills I will need in my future job. The IESE MBA Career Services team supported me throughout the whole process: from discovering the consulting industry to securing a job offer.”



Enrique González Dueñas (MBA '17)
The Boston Consulting Group, Spain

Compensation Data

The salary is negotiated directly with the candidate. Given our student profile, we recommend that remuneration for the project should be equivalent to the salary received by a full-time employee with the same level of responsibility and experience.

	Avg. Weekly Salary (€)	Avg. Duration (weeks)
Consulting	1,546	9
Financial Services	1,057	10
Corporate Sectors	703	10
Tech	874	10
Consumer & Retail	758	10
Other	538	10

Selected Internship Companies

- A.T. KEARNEY
- AB INBEV
- AMAZON
- AMERICAN EXPRESS
- BAIN & COMPANY
- BANK OF AMERICA MERRILL LYNCH
- CAMPER
- CITIGROUP
- CREDIT SUISSE
- DEPOSIT SOLUTIONS
- GAS NATURAL FENOSA
- GLAXOSMITHKLINE
- GOLDMAN SACHS
- GOOGLE
- HP
- IBM
- JOHNSON & JOHNSON
- KING.COM
- MCKINSEY & COMPANY
- MICROSOFT
- MONITOR DELOITTE
- MORGAN STANLEY
- NESTLÉ
- NIKE
- NOVARTIS
- PEPSICO
- ROCHE
- THE BOSTON CONSULTING GROUP
- UBER
- VODAFONE
- VOLKSWAGEN



Sectors



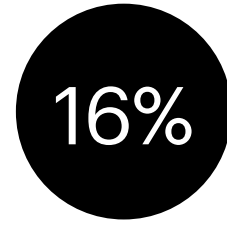
Corporate Sectors

- Consumer Goods / Retail 18%
- Tech/E-commerce/Internet 17%
- Healthcare 11%
- Other 8%
- Services 8%
- Energy 2%



Financial Services

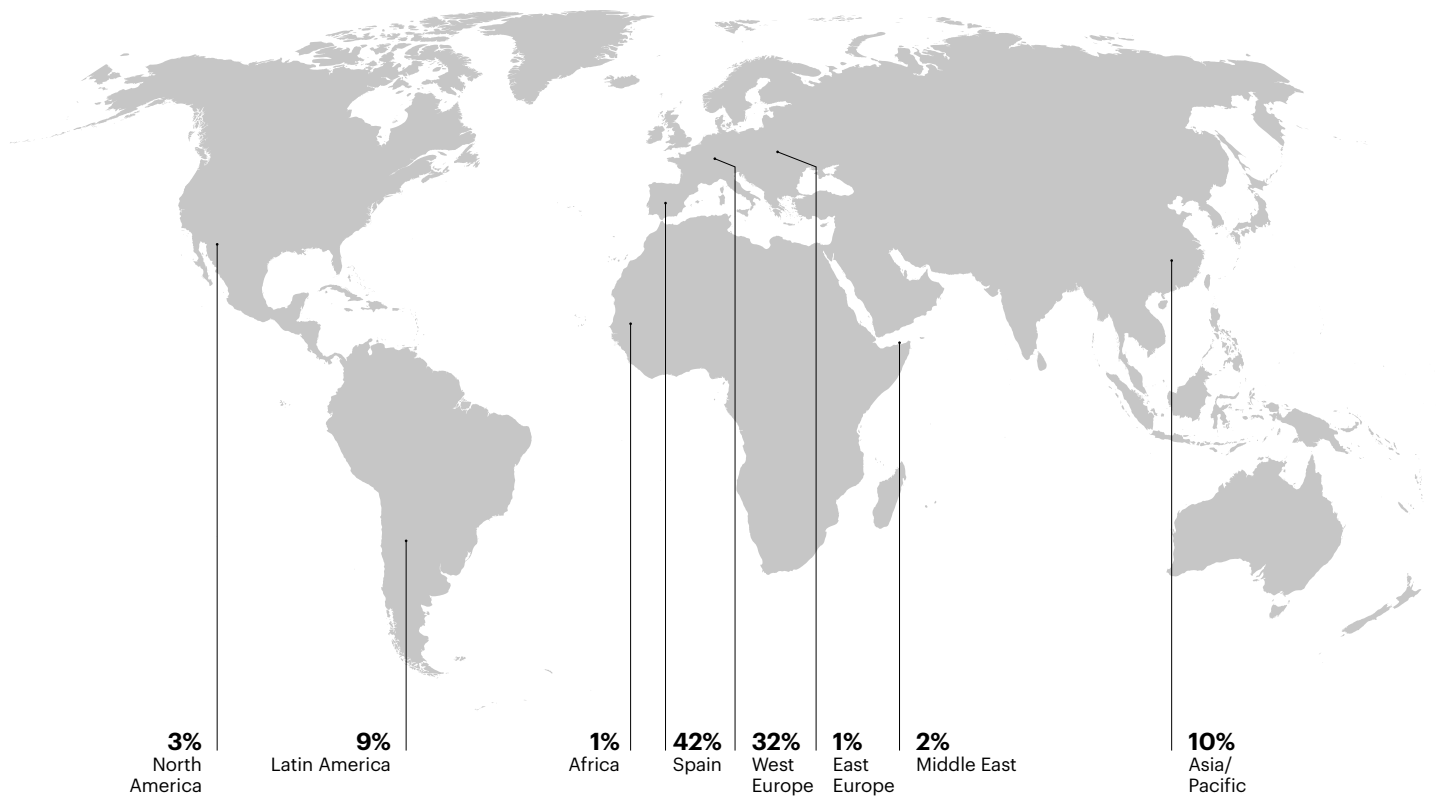
- Investment banking division 6%
- Other Financial Services 5%
- Search Fund 3%
- Venture Capital 2%
- Private Equity 2%
- Asset Management 1%
- Retail/Commercial Banking 1%



Consulting

- Strategy/Management Consulting 16%

Internship by Region





A Managerial Approach: Getting Things Done

The MBA equips students to adopt a broader perspective and an informed, generalist approach to their internship opportunities. They gain hands-on experience in specific areas of business while putting a broader understanding to good use on how functions collaborate to drive value.

Areas in which students pursue internships include:

1

Corporate Strategy

Planning
Financial analysis
Modeling international expansion
Asset acquisition analysis

2

Operations

Design & standardization of processes
Cost reduction
Quality

3

Sales & Business Development

Feasibility studies
Big data analysis
Reporting
Identifying opportunities
Market trends

4

Finance

Pricing policy
Cost modeling
Performance benchmarking
Forecasting

5

Marketing

ROI Platform
Strategic planning
Trend analysis
Market sizing

6

IT

Knowledge-sharing platforms
Collaboration
Cost reduction

“The IESE MBA curriculum is unique in the way it enables students to build a strong technical business insight while fine-tuning the soft skills that any manager needs. It has allowed me to successfully transition industries, roles and geographies, and provided me with the confidence to take on new challenges and lead teams.”



Caroline De Vit (MBA'17)
McKinsey & Company, Canada



Recruiting at IESE

Whether you are recruiting into permanent full-time positions or summer projects, our Career Services team will work shoulder to shoulder with you to explore the best strategy that connects you with our MBA talent.

Key Account Management

An Associate Director of Career Services will be assigned to you and to your team and help you understand the options and combination of on - or off - campus activities that best meet your needs and goals.

On-Campus Recruitment

Face-to-face access to our students, where you can present your company, network and build brand awareness. More than 60% of our placements are achieved via on-campus events.

Career Forums

The IESE Career Forum is one of Europe's leading MBA recruiting events. IESE Career Services organizes two editions, in October and February. Both held in Barcelona, are an excellent opportunity for companies to participate in an interactive presentation, a career fair, multiple networking opportunities and optional full-time and summer internship interviews with top talent.

Job Postings

We offer you a centralized online recruitment platform where you can post open positions, manage applications, book on-campus events, browse student profiles and download CV books.

Interviews

Our team will help you organize interviews either on an IESE campus or remotely by video conference. This process will be seamless, whether you opt for face-to-face or virtual interviews with candidates.

Treks

Every year, our MBA treks bring students and potential employers together across different sectors and continents. See next page.

MBA Clubs

Student-run clubs are hubs for networking and other activities. The clubs facilitate direct access to targeted groups of students, which are segmented by industry and geographical focus.

Collaboration with clubs can include:

- Industry or function specific workshops
- Company presentations
- Hosting members during treks
- Case competitions
- Guest presentations
- Sponsorship
- Company visits
- Case presentations
- Informal networking events

Regional Clubs

Africa Business
Asia Business
Greater China Business
Latin America Business
Middle East and North Africa Business
North America Business

Professional Clubs

Automotive
Consulting
Consumer Goods
Energy
Entrepreneurship
Family Business
Finance & Banking
Fintech
Healthcare
Innovation & Design
Private Equity
Real Estate, Hospitality and Infrastructure
Responsible Business
Retail and Luxury
Sports Business
Technology
Venture Capital
Women in Business

TREKS

Amsterdam

Energy Trek	December
Startup Trek	April

Barcelona

Startup Trek	November
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Basel

Healthcare Trek	October
Roche MBA Summit	February

Berlin

Entrepreneurship Trek	December
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China

China Trek	January
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Dubai

Middle East Trek	December
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Dublin

Technology Trek	November
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London

Banking Tour	November
Marketing Trek	November
Retail Trek	November
Sports Business Trek	November
Technology and FinTech Trek	November
Private Equity Trek	December

Madrid

Amazon Trek	October
Private Equity Trek	November
Healthcare Trek	March

Mexico City

Mexico Trek	December
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Silicon Valley

IESE Meets The Valley	April
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Singapore

Asia Career Summit	April
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FAIRS

Barcelona

LATAM Career Fair	November
Startup Fair	April

London

Asia Career Fair	November
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Milan

Retail and Luxury Fair	March
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Companies Recruiting IESE Talent

Companies with accepted summer internship or full-time offers in 2016-2017.

A

A&M PARTNERS
A.T. KEARNEY
AB INBEV
ABBOTT
ACCENTURE STRATEGY
ACS
ADVISIUM GROUP
AGG ABOGADOS Y ECONOMISTAS
ALFA CONSULTING
ALG
ALLIANZ
ALTAIR MANAGEMENT CONSULTANTS
AMAZON
AMERICAN EXPRESS
ANNA BONNY
ANTAI VENTURE BUILDER
ANTERRACAPITAL
AREAS
ARMACELL
AUGUSTO BELLINI
AURORA WIRELESS TECHNOLOGIES
AVIANCA

B

BAHRI PHARMACEUTICALS
BAIN & COMPANY
BANCO CENTRAL DE RESERVA DEL PERÚ
BANCO DE CRÉDITO E INVERSIONES
BANCO SABADELL
BANCO SANTANDER
BANK OF AMERICA MERRILL LYNCH
BANK TECHNOLOGY DEVELOPMENT CENTER
BIOCAT
BITINKA
BITREFILL
BIWEL
BLUE SKY NETWORK
BOLLORÉ GROUP
BOOZ ALLEN COMPANY
BOREALIS INFRASTRUCTURE UK
BRIDGEU
BTS

C

C&A (COFRA HOLDING AG GROUP)
CAIXABANK
CAMPER
CAPITAL FLOAT
CAPITAL FOODS
CARREFOUR
CARTO

CBRE
CEVOTEC
CHIESI ESPAÑA
CITIGROUP
CONTINENTAL GRAIN COMPANY
CRDT
CREATIC ACADEMY
CREDIT SUISSE
CURIOUS DRIVE

D

DEG
DELTA PARTNERS
DEPOSIT SOLUTIONS
DEUTSCHE BANK
DISCOVERY AMERICAS
DKV SEGUROS MÉDICOS
DOCOMO

E

EASYSIZE
EDWARDS LIFESCIENCES
ELCANO SICAV
ELI LILLY
EMERSON ELECTRIC
EMZINGO
ENCE ENERGÍA Y CELULOSA
ESPERI CARE
ESPRIT
EUROPEAN TELEMEDICINE CLINIC
EXIN GROUP
EZWIM

F

FALCONI
FETCHR
FLEXIPLAST
FORBION

G

GAS NATURAL FENOSA
GEC CORPORATIONI
GLAXOSMITHKLINE
GLOBAL INSTITUTIONAL INVESTORS
GLOBALPRAXIS
GLOBIS
GOLDMAN SACHS
GOODY
GOOGLE
GREENPAPER
GROVER

GRUPO ALTEX
GRUPO BELÉN
GRUPO COFARES
GRUPO JULIÀ
GYMPASS

H

H&M
HANKOOK SHELL OIL
HENKEL
HP
HOKKAIDO NIPPONHAM FIGHTERS
HOLALUZ.COM
HOPPY & HAPPY PROJECTS
HOTEL BB

I

IBM
ICON
IMPAX ASSET MANAGEMENT
IMPERIAL TOBACCO
INDITEX
INDUSTRIAL GROWTH PLATFORM
INFOSYS
INMOBILIARIA SOCOVESA SANTIAGO
INNOVACION COLLIDER
INTENT HQ
INTERNATIONAL FINANCE CORPORATION
INVEREADY SEED CAPITAL
ITAÚ BBA

J

JEAN-CLAUDE BIGUINE
JOHNSON & JOHNSON

K

KEYLOGIC
KING.COM
KPMG

L

L.E.K. CONSULTING
LA MAISON DES VENDANGEURS
LAN MIAMI VENTURES
LANDSBERG SCHE VERWALTUNG
LAZARD
LEPAGE MILLWORK
LESCHACO
LIXILCORPORATION
LUVATA PORI OY

M

M 1 REAL ESTATE
MACQUARIE GROUP
MACSHA CRONOS
MAERSK GROUP
MAGISSO
MAHAJAN IMAGING
MANDOM CORPORATION
MÁRMOLES LABORDA ORTEGA
MAS EQUITY PARTNERS
MASTERCARD
MCKINSEY & COMPANY
MEPLINKS
MERCK GROUP KGAA
MICROSOFT
MINSAIT
MITSUBISHI CORPORATION
MIZUHO INTERNATIONAL
MONITOR DELOITTE
MORGAN STANLEY
MUCHO DESIGN
MUNDI VENTURES

N

NESTLÉ ESPAÑA
NIELSEN
NIKE
NITASURI
NORAMINA GENERAL TRADING COMPANY
NOSTRUM HOME MEAL
NOVARTIS
N26
NUTRECO

O

OBJECT OF NULL
OFFRBOX
OPPORTUNITY NETWORK

P

PANDA AG & WATER FUND
PARTHENON-EY
PARTNERS GROUP
PAYPAL
PEACH PAYMENTS
PEPSICO
PHARMACELERA
PIT PATTERS
PLANMEMBER FINANCIAL CORPORATION
PRIMAGAS
PRIVALIA
PROVIDA AFP

Q

QADISHA CONSULTING
QUIBIM
QUINTILESIMS

R

RAKUTEN
REIG JOFRE
RIJK ZWAAN
RITSUMEIKAN UNIVERSITY
ROCHE
ROLAND BERGER
RSA

S

SACRÉ-DAVEY ENGINEERING
SAMSUNG GROUP
SANOFI
SANT JOAN DE DÉU HOSPITAL
SCHROEDERS INVESTMENT MANAGEMENT
SECURITAS DIRECT
SHIRE (SPAIN)
SHOPEE
SIDLAR
SIEMENS
SIGFOX
SIGRUN CORPORACION
SILVER 8 CAPITAL
SIMON-KUCHER & PARTNERS
SINGAPORE FINTECH CONSORTIUM
SOCIETE GENERALE CORPORATE AND
INVESTMENT BANKING
ST. JAMES'S PLACE
STERLITE TECHNOLOGIES
STRANDS
STRATEGY&
STYLICIST
SUGUNA FOODS LIMITED
SUNCO
SUNTORY HOLDINGS
SWANLAAB
SYMRISE
SYNGENTA

T

TEJIDOS ROYO
TERRA MORENA
TERRACYCLE
TESLA MOTOR
TETRA PAK
THE BOSTON CONSULTING GROUP
TOYOTA
TRADEBE
TRANSICIÓN
TRASCENT
TRIUM INVESTMENTS
TWITTER

U

UBER TECHNOLOGIES
UBS BANK
UNISTROY
UNITED NATIONS WORLD FOOD PROGRAM
UNIVERSAL DIAGNOSTICS

V

VIRTUS PARTNERS
VISTA EQUITY PARTNERS
VODAFONE
VOLKSWAGEN
VOLOTEA

W

WAYFAIR
WERFEN GROUP
WORLDSENSING

Y

YASHODA HOSPITALS

Z

ZECLINICS
ZIMPLISTIC PTE
ZODIAK
ZS ASSOCIATES

Planning Your On-Campus Presence

To plan effectively and ensure that the talent you are looking for is available, it is important to plan your campus activities in relation to the MBA calendar.

Summer Internship

17/18	Consulting & Finance	Corporate Sectors
SEPT	CV books launch	
OCT	Career Forum	
NOV		
DEC		
JAN	Interviews & Offers	
FEB	Career Forum	
MAR		
APR		
MAY		
JUNE		
JUL	Summer Internship	
AUG		

Full-Time

17/18	Consulting & Finance	Corporate Sectors
SEPT	CV books launch	
OCT	Career Forum Interviews & Offers	
NOV		
DEC		
JAN		
FEB	Career Forum	
MAR		
APR		
MAY	Graduation	
JUNE		
JUL		
AUG		

About IESE

With campuses, exchange partnerships and alliances that span five continents, IESE Business School is uniquely global in scope and reach.

Our students are exposed to an integrative, general management perspective on business, teaching and learning. They have open-door access to some of the finest minds in global business and research – a truly world-class faculty working at the forefront of management innovation.

At IESE, we believe that business should be a force for good. And all individuals are challenged, stretched and encouraged to be the very best they can be, as a professional, as a leader and as a human being.



Meet Our Team

In order to provide expert strategic advice on employment branding and recruitment, IESE's MBA Career Services Department is organized by main recruitment industries and regions.

Director

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By Sector

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A Mark to Make
A World to Change

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