

MAYA ROSSIGNAC-MILON

Managing People in Organizations, IESE Business School
Av. Pearson 21, 08034 Barcelona, Spain
mrossignacmilon@iese.edu • [website](#)

ACADEMIC POSITIONS

IESE Business School, Barcelona, Spain

Assistant Professor, Managing People in Organizations Department (2022-Present)

Columbia Business School, New York, NY

Post-Doctoral Research Scholar, Management Division (2019-2022)

EDUCATION

Columbia University, New York, NY

Ph.D., Psychology (2019)

M. Phil., Psychology (2017)

M.A., Psychology (2015)

Advisors: Profs. E. Tory Higgins & Niall Bolger

Dissertation: *Merged Minds: Generalized Shared Reality in Interpersonal Relationships*

McGill University, Montréal, Canada

B.A., Psychology (2012)

Thesis Advisors: Profs. Mark W. Baldwin & John Lydon

RESEARCH INTERESTS

Shared reality, interpersonal relationships, conversational dynamics, social connection, work meaning

GRANTS, AWARDS, & HONORS

SPSP Heritage Dissertation Research Award (\$2,000)	2019
GSAS Teaching Scholars Fellowship, Columbia University (\$29,350)	2018
APA Dissertation Research Grant (\$1,000)	2017
Behavioral Research Lab Fellowship Grant (\$900)	2017
GSAC Travel Award, Columbia University (\$300)	2017
SPSP Graduate Student Travel Award (\$500)	2017
Psychology Department Travel/Research Award, Columbia University (\$500)	2017
Society of Multivariate Experimental Psychology Dissertation Research Grant (\$5,000)	2016
APAGS Basic Psychological Science Research Grant (\$1,000)	2016
IARR Conference Student Submission Award (\$100)	2016
Psychology Department Travel/Research Award, Columbia University (\$500)	2016
Richard Christie Memorial Award in Social-Personality Psychology, Columbia University (\$1,000)	2015
Psychology Department Travel/Research Award, Columbia University (\$500)	2014
Dean Fellowship, Columbia University	2013
Graduated with Distinction, McGill University	2012

JOURNAL ARTICLES

- Higgins, E. T.,* **Rossignac-Milon, M.***, Echterhoff, G. (2021). Shared Reality: From Sharing-is-Believing to Merging Minds. *Current Directions in Psychological Science*, 30(2), 103-110. [*first authorship shared]
- Rossignac-Milon, M.**, Bolger, N., Zee, K. S., Boothby, E., Higgins, E. T. (2021). Merged Minds: Generalized Shared Reality in Dyadic Relationships. *Journal of Personality and Social Psychology*, 120(4), 882.
- Rossignac-Milon, M.**, Higgins, E. T. (2021). Grounding Together: Shared Reality and Cleansing Practices. Commentary on “Grounded procedures: A proximate mechanism for the psychology of cleansing and other physical actions” by Lee, S., Schwarz, N. *Behavioral and Brain Sciences*, 44, e20.
- Higgins, E. T., Nakkawita, E., **Rossignac-Milon, M.**, Pinelli, F., Jun, Y. (2020). Making the Right Choice: Intensifying the Worth of a Chosen Option. *Journal of Consumer Psychology*, 30(4), 712-732.
- Rossignac-Milon, M.**, Pinelli, F. Higgins, E. T. (2020). Shared Reality and Abstraction: The Social Nature of Predictive Models. Commentary on “Above and Beyond the Concrete: The Diverse Representational Substrates of the Predictive Brain” by Gilead, M., Trope, Y., Liberman, N. *Behavioral and Brain Sciences*, 43.
- Bolger, N., Zee, K. S., **Rossignac-Milon, M.**, Hassin, R. (2019). Causal processes in psychology are heterogeneous. *Journal of Experimental Psychology: General*, 148(4), 601.
- Chen, C. **Rossignac-Milon, M.**, Higgins, E. T. (2018). Feeling Distressed From Making Decisions: Assessors’ Need to Be Right. *Journal of Personality and Social Psychology*, 115(4), 743-761.
- Debrosse, R., Destin, M., **Rossignac-Milon, M.**, Taylor, D. M., Rogers, L. O. (2018). Immigrant adolescents’ roots and dreams: Perceived mismatches between ethnic identities and aspirational selves predict engagement. *Self and Identity*, 1-15.
- Debrosse, R., **Rossignac-Milon, M.**, Taylor, D.M., Destin, M. (2018). Could identity conflicts impede ethnic minority students’ success? The role of discrepancies between ethnic minority students’ ethnic and ideal selves. *Personality and Social Psychology Bulletin*, 44(12), 1725–1738.
- Rossignac-Milon, M.**, Higgins, E. T. (2018). Epistemic Companions: The Development of Shared Reality in Close Relationships. *Current Opinion in Psychology*, 23, 66-71.
- Rossignac-Milon, M.**, Higgins, E. T. (2018). Beyond Intrapersonal Cognitive Consistency: Shared Reality and the Interpersonal Motivation For Truth. *Psychological Inquiry*, 29(2), 86-93.
- Debrosse, R., **Rossignac-Milon, M.**, Taylor, D.M. (2017). When ‘who we are’ and ‘who I desire to be’ seem disconnected: Introducing collective/personal self-discrepancies and investigating their relations with minority students’ psychological health. *European Journal of Social Psychology*. 48(3), 255-268.
- Jackson, J. C., Bilkey, D., Jong, J., **Rossignac-Milon, M.**, Halberstadt, J. (2017). Strangers in a Stadium: Studying Group Dynamics with In-Vivo Behavioral Tracking. *Social Psychological and Personality Science*. 8(5), 509-518.
- Webb, C., Coleman, P., **Rossignac-Milon, M.**, Tomasulo, S., Higgins, E. T. (2017). Moving on or Digging Deeper: Regulatory Mode Effects on Conflict Resolution. *Journal of Personality and Social Psychology*, 112(4), 621-641.
- Webb, C., **Rossignac-Milon, M.**, Higgins, E. T. (2017). Stepping Forward Together: Could Walking Facilitate Interpersonal Conflict Resolution? *American Psychologist*, 72(4), 374-385.

Debrosse, R., de la Sablonnière, R., **Rossignac-Milon, M.** (2015). Marginal and Happy? The Need for Uniqueness Predicts the Adjustment of Marginal Immigrants. *British Journal of Social Psychology*, 54(4), 748-766.

MANUSCRIPTS UNDER REVIEW & IN REVISION

**Undergraduate or post-baccalaureate mentees*

Akbulut,* C., **Rossignac-Milon, M.**, Matz, S., Higgins, E. T. (under review). Shared Reality Predicts Sentiment Extremism on Reddit.

Cornwell, J., **Rossignac-Milon, M.**, Pinelli, F., Franks, B., Higgins, E. T. (under review). Faith in Others' Truths: Shared Reality and Susceptibility to Social Influence.

Elnakouri, A., **Rossignac-Milon, M.**, Higgins, E. T., Scholer, A. (revise & resubmit). In It Together: Sharing Reality with Instrumental Others is Linked to Goal Success.

Rossignac-Milon, M. (under review). Joint Cognition: Cognitive Synchrony, Cognitive Mimicry, and Merged Minds.

Rossignac-Milon, M., Boothby, E. J., Clark, M. S., Pinelli, F., Higgins, E. T. (under review). More Real Together: Conversation Enhances Perceptions of Realness Through Shared Reality.

Rossignac-Milon, M., Hobson, N., Matz, S. (under review). How to Keep Thinking Together While Working Apart.

Rossignac-Milon, M., Pillemer, J., Horton, C., Iyengar, S. (under review). Shared Reality and Perceived Partner Authenticity in Initial Professional Encounters.

Rossignac-Milon, M., Pinelli, F., Ames, D., Matz, S. (under review). Shared Reality and Subjective Well-Being in Everyday Life: Evidence from Longitudinal and Cross-Cultural Survey Data.

Rossignac-Milon, M., Pinelli, F., Shafran*, A., Higgins, E. T., Matz, S. (under review). Shared Reality: An Integrative and Generative Construct in Organizational Behavior.

Rossignac-Milon, M., Schmalbach, B., Keller, V., Higgins, E. T., & Echterhoff, G. (under review). Shared Reality Predicts COVID Vaccination Behavior.

MANUSCRIPTS IN PREP

**Undergraduate or post-baccalaureate mentees*

Matz, S. **Rossignac-Milon, M.**, (in prep). Shared Reality, Diversity and Team Performance.

Rossignac-Milon, M., Bolger, N., Zee, K. S., McClure, J., Higgins, E. T. (in prep). This Conversation Turns Me On: Shared Reality During Speed-Dating.

Rossignac-Milon, M., Miller,* E., Finkel, E. (in prep). Close Relationships as Microcultures.

Rossignac-Milon, M., Wu, W., Matz, S. (in prep). Shared Reality Predicts Workplace Outcomes: Evidence from Experience Sampling Organizational Field Data Across Cultures.

SELECT DATA COLLECTION IN PROGRESS

Rossignac-Milon, M., Ames, D. (data collection of one study completed). Shared Reality between Negotiating Counterparts.

Rossignac-Milon, M., Cormier, G., Pillemer, J., Norton, M. (data collection of one study completed). Shared Glances: Shared Reality between Close Colleagues.

Rossignac-Milon, M., Cerf, M., Matz, S. (data collection in progress). On the Same Wavelength: Shared Reality and Neural Alignment.

Rossignac-Milon, M., Hobson, N., Matz, S. (data collection of one study completed). Shared Reality in Leader-Member Dyads.

INVITED TALKS

Social, Decision, and Organizational Sciences Colloquium Series, *University of Maryland* (2022, March)

Behavioral Science Area, *University of Chicago Booth School of Business* (2021, December)

Managing People in Organizations Department, *IESE* (2021, November)

Psychology Department Colloquium Series, *University of Groningen* (2021, April)

Social Area Brown Bag Series, Psychology Department, *University of Virginia* (2021, March)

Negotiation, Organizations, and Markets Unit, *Harvard Business School* (2020, November)

Van Bavel Lab, *New York University* (2020, November)

Clark and Bargh Labs, *Yale University* (2020, May)

Lydon Lab, *McGill University* (2019, June)

West Lab, *New York University* (2019, May)

LIRSM Lab, *Columbia University* (2019, April)

Trope Lab, *New York University* (2019, February)

Emerging Scholars of Psychological Science Speaker Series, *Princeton University* (2019, February)

Management Division, *Columbia Business School* (2018, May)

Toronto Relationships Interest Group, *University of Toronto* (2015, July)

CHAired PRECONFERENCES AND SYMPOSIA

Rossignac-Milon, M., Miller, E. (2023, February). *Shared Reality*. Preconference conducted at the 24th annual meeting of the Society for Personality and Social Psychology. *Speakers: Roy Baumeister, Suzanne Dikker, Catalina Enestrom, Robert Hawkins, Namkje Koudenberg, Monisha Pasupathi, Tom Postmes, Diana Tamir.*

Horton, C., **Rossignac-Milon, M.**, Miller, E. (2022, February). *Shared Reality and Authenticity*. Preconference conducted at the 23rd annual meeting of the Society for Personality and Social Psychology. *Speakers: Thalia Wheatly, Alin Coman, Sandra Cha, Erica Bailey, George Newman, Diego Reinero, Maya Rossignac-Milon.*

Bar-Shachar, Y., **Rossignac-Milon, M.** (2021, August). *Epistemic Companions: Shared Reality and Emotional Commonality in Interpersonal Relationships*. Symposium conducted at the 2021 International Association for Relationship Research Conference. *Speakers: Maya Rossignac-Milon, Yael Bar-Shachar, Kori Krueger, Noa Levavi-Francy. Discussant: Eran Bar-Kalifa.*

Rossignac-Milon, M., Pinelli, F., Horton, C. (2021, February). *Shared Reality and Authenticity*. Preconference conducted at the 22nd annual meeting of the Society for Personality and Social Psychology. *Speakers: Serena Chen, Ximena Garcia-Rada, Patricia Hewlin, E. Tory Higgins, Julianna Pillemer, Maya Rossignac-Milon.*

Rossignac-Milon, M., Clark, M. S. (2020, February). *Merged Minds: Shared Reality and the Transformative Effects of Co-Experience*. Symposium conducted at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA. *Speakers: Margaret S. Clark, Maya Rossignac-Milon, Ximena Garcia-Rada, Garriy Shteynberg.*

- Rossignac-Milon, M.,** Pinelli, F., Horton, C. (2020, February). *Shared Reality and Authenticity*. Preconference conducted at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA. *Speakers: Michael Hogg, Katrina Jongman-Sereno, Namkje Koudenburg, Constantine Sedikides, Rebecca Schlegel, Chadly Stern, Bill Swann.*
- Rossignac-Milon, M.,** Pinelli, F., Horton, C. (2019, February). *Shared Reality and Authenticity*. Preconference conducted at the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR. *Speakers: Roy Baumeister, Gerald Echterhoff, William Hirst, Sheena Iyengar, Arie Kruglanski, John Levine, Elizabeth Pinel, Elizabeth Przybylinski, Maya Rossignac-Milon, Garriy Shteynberg, Rima Touré-Tillery.*
- Rossignac-Milon, M.** (2016, July). *Merged Minds: Shared Reality and Epistemic Needs in Close Relationships*. Symposium conducted at the 2016 International Association for Relationship Research Conference, Toronto, ON, Canada. *Speakers: Maya Rossignac-Milon, Elizabeth Przybylinski, Emily Auger, Matthew Goldberg. Discussant: John Lydon.*
- Rossignac-Milon, M.,** Boothby, E. (2016, May). *Close Relationships*. Preconference conducted at the Four Colleges Conference, New Haven, NJ. *Speakers: Marika Yip-Bannicq, Katherine Zee, Qi Xu, Maya Rossignac-Milon. Discussants: Patrick Shrout, Niall Bolger, Margaret S. Clark.*

CONFERENCE TALKS

*Undergraduate or post-baccalaureate mentees

- Rossignac-Milon, M.,** Pinelli, F., Ames, D., Matz, S. (2022, February). “*Shared Reality and Subjective Well-Being in Everyday Life: Evidence from Longitudinal and Cross-Cultural Survey Data.*” In C. Horton, M. Rossignac-Milon, & E. Miller (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 23rd annual meeting of the Society for Personality and Social Psychology.
- Rossignac-Milon, M.,** Bolger, N., Zee, K., Boothby, E. Higgins, E. T. (2021, August). *Merged Minds: Generalized Shared Reality in Dyadic Relationships*. In Y. Bar-Shachar & M. Rossignac-Milon (Chairs), *Epistemic Companions: Shared Reality and Emotional Similarity in Close Relationships*. Paper presented at the International Association for Relationship Research Conference.
- Rossignac-Milon, M.,** Bolger, N., Higgins, E. T. (2021, February). “*Merged Minds: Shared Reality in Dyadic Relationships.*” In M. Rossignac-Milon, F. Pinelli, & C. Horton (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 22nd annual meeting of the Society for Personality and Social Psychology.
- Akbulut*, C., **Rossignac-Milon, M.,** Matz, S., & Higgins, E. T. (2021, February). *Web Connections: Shared Reality and Extremism in Online Spaces*. Data Blitz presented at the 21st annual meeting of the Society for Personality and Social Psychology.
- Victor*, K., **Rossignac-Milon, M.,** & Higgins, E. T. (2021, February). *Traversing psychological distance to achieve shared reality: linguistic construal in saying-is-believing*. Data Blitz presented at the 21st annual meeting of the Society for Personality and Social Psychology.
- Rossignac-Milon, M.,** Boothby, E. J., Clark, M. S., Higgins, E. T. (2020, February). *More Real Together: Shared Reality Enhances Perceptions of Realness During Co-Experience*. In M. Rossignac-Milon (Chair), *Merged Minds: Shared Reality and the Transformative Effects of Co-Experience*. Paper presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Rossignac-Milon, M.,** Bolger, N., Higgins, E. T. (2019, February). “*We just clicked:*” *Shared reality in interpersonal relationships*. In M. Rossignac-Milon, F. Pinelli, & C. Horton (Organizers), *Shared*

Reality and Authenticity Preconference. Paper presented at the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Rossignac-Milon, M. (2018, July). *Epistemic Companions: Shared reality development in interpersonal relationships*. Paper presented at the Shared Reality Expert Workshop, Münster, Germany.

Rossignac-Milon, M. (2018, May). *Merged Minds: Shared reality in interpersonal relationships*. Paper presented at the Five Colleges Conference, Princeton, NJ.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2018, March). *Merged minds: Shared reality and interpersonal closeness*. Data Blitz presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2016, July). *Shared reality increases explicit and implicit closeness in romantic and unacquainted dyads*. In M. Rossignac-Milon (Chair), *Merged Minds: Shared Reality and Epistemic Needs in Close Relationships*. Paper presented at the International Association for Relationship Research Conference, Toronto, ON, Canada.

Rossignac-Milon, M., Boothby, E. (2016, April). *Experience amplification and shared reality*. In M. Rossignac-Milon & E. Boothby (Organizers), *Close Relationships Pre-Conference*. Paper presented at the Four Colleges Conference, New Haven, CT.

Rossignac-Milon, M. (2016, April). *Shared reality increases explicit and implicit closeness*. Paper presented at the Four Colleges Conference, New Haven, CT.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2016, January). *Shared reality increases closeness in romantic and unacquainted dyads*. Data Blitz presented at the Close Relationships Pre-Conference at the 17th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Rossignac-Milon, M. (2015, May). *Shared Reality, Interpersonal Closeness, and Meaningfulness*. Paper presented at the Close Relationships Pre-Conference for the Four Colleges Conference, New York City, NY.

Rossignac-Milon, M. (2015, May). *Fostering Interpersonal Closeness by Manipulating Shared Reality*. Data Blitz presented at the Four Colleges Conference, New York City, NY.

REPRESENTATIVE CONFERENCE POSTERS

*Undergraduate or post-baccalaureate mentees

Miller*, E., **Rossignac-Milon, M.**, & Higgins, E. T. (2022, February). *Daily Conversation Topics and Shared Reality between Close Partners*. Poster presented at the 23rd annual meeting of the Society for Personality and Social Psychology.

Shafran*, A., **Rossignac-Milon, M.**, & Higgins, E. T. (2022, February). *Gender Differences in Shared Reality Among Potential and Established Relationship Partners*. Poster to be presented at the 23rd annual meeting of the Society for Personality and Social Psychology.

Dickstein*, S., **Rossignac-Milon, M.**, & Higgins, E. T. (2021, February). *This Conversation Turns Me On: Shared Reality During Speed-Dating*. Poster presented at the 22nd annual meeting of the Society for Personality and Social Psychology.

Mottola*, A., **Rossignac-Milon, M.**, & Higgins, E. T. (2020, February). *Is Shared Reality an Illusion?* Poster presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Olmstead*, E., **Rossignac-Milon, M.**, Higgins, E. T. (2019, February). *What's Our Age Again?: Perceived Similarity of Traits Predicts Projection of Demographics*. Poster accepted to the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.

- Ting*, S., **Rossignac-Milon, M.**, Higgins, E. T. (2019, February). *Shared Reality on Facebook*. Poster accepted to the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.
- Horton*, C., **Rossignac-Milon, M.**, Higgins, E. T. (2018, March). *Just Scribbles on a Page: Comparing the Influence of Shared Beliefs and Shared Feelings*. Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Mikelic*, M., Zee, K. S., **Rossignac-Milon, M.**, Bolger, N., & Higgins, E. T. (2018, March). *Capitalization Support and Shared Reality in Romantic Dyads*. Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Ting*, S., **Rossignac-Milon, M.**, Higgins, E. T. (2018, March). *Posting-is-Believing: The Creation of Shared Reality on Facebook*. Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Rossignac-Milon, M.**, Yoo*, S., Higgins, E. T. (2017, January). *Vicarious Shared Reality: Adopting Shared Reality by Witnessing its Creation*. Poster presented at the 18th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Victor*, K., **Rossignac-Milon, M.**, Higgins, E. T. (2017, January). *Putting the "Saying" back in Saying-is-believing: linguistic concomitants of shared reality*. Poster presented at the 18th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Rossignac-Milon, M.**, Bolger, N., Higgins, E. T. (2016, January). *Shared reality increases closeness in romantic and unacquainted dyads*. Poster presented at the 17th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Rossignac-Milon, M.**, Jun*, Y., Higgins, E. T. (2015, May). *Moving on with Life: Recalling an Intentionally Dissolved Close Relationship Increases Locomotion*. Poster presented at the 27th annual meeting of the Association for Psychological Science, New York City, NY.
- Rossignac-Milon, M.**, Neugut*, D., Higgins, E. T. (2015, February). *Fostering Interpersonal Closeness by Manipulating Shared Reality*. Poster presented at the 16th annual meeting of the Society for Personality and Social Psychology, Longbeach, CA.
- Debrosse, R., **Rossignac-Milon, M.**, Taylor, D. M. (2015, February). *Minority Students with Cultural Self-Discrepancies Report Higher Academic Disengagement, Lower Competence and Lower Grades*. Poster presented at the 16th annual meeting of the Society for Personality and Social Psychology, Longbeach, CA.
- Debrosse, R., **Rossignac, M.**, Taylor, D. (2014, February). *When "Who We Are" Hinders "Who I Aspire To Be": Bicultural Students with Cultural Self-Discrepancies Experience Poorer Mental Health and Higher Academic Disengagement*. Poster presented at the 15th Society for Personality and Social Psychology, Austin, TX.
- Rossignac-Milon, M.**, Etchison, S., Baldwin, M. (2013, January). *If You're Happy and I Know It: Relational Expectancies Following an Emotion-Suppression Contingent Relationship Prime*. Poster presented at the 14th Society for Personality and Social Psychology, New Orleans, LA.
- Sawada, N., Lydon, J., & **Rossignac-Milon, M.** (2012, January). *Hunger and Belonging: Experimental Evidence of Bi-Directional Spreading Activation Between Needs When One Need is Threatened*. Poster presented at the 13th Society for Personality and Social Psychology, San Diego, CA.

MEDIA COVERAGE

What makes strangers click? (*BBC*)

How to make strangers click (*BYU Radio*)

Why we get along so well with some people (*Tekdeeps*)

What makes strangers click? (*Social Animal YouTube Channel*)

Fostering shared reality during the holidays (*SPSP News*)

Divided we stand (*Psychology Today*)

The reason gaslighting is so painful in a close relationship (*Psychology Today*)

Pourquoi on s'entend si bien avec certaines personnes (*Slate.fr*)

Une même vision du monde est plus importante que des caractères communs dans une relation (*rtbf.be*)

Ce qui se passe vraiment lorsqu'un parfait inconnu devient un ami proche quasi instantanément (*Atlantico.fr*)

Que se passe t'il lorsqu'un parfait inconnu devient un ami proche quasi instantanément? (*nouvelles.news*)

Pourquoi devient-on instantanément proche de certaines personnes ? (*weekend.levif.be*)

Por qué nos llevamos tan bien con algunas personas (*nuevoperiodico.com*)

TEACHING EXPERIENCE

Columbia Business School – Management Division

Managerial Negotiations - EMBA

Spring 2022

Role: Instructor of Record

(mean rating: 4.57/5, median: 5/5)

Managerial Negotiations - EMBA

Spring 2021

Role: Instructor of Record

(mean rating: 4.78/5, median: 5/5)

Managerial Negotiations - MBA

Spring 2020

Role: Instructor of Record

(mean rating: 4.44/5, median: 4/5)

Columbia University – Psychology Department

Interpersonal Cognition Seminar: Close Relationships, Identity, and Memory

Spring 2019

Role: Instructor of Record, Teaching Scholars Program

(mean rating: 4.93/5, median: 5/5)

Introduction to Psychology

Fall 2018

Role: Head Teaching Assistant

Guest Lectures: Social Psychology Part I; Social Psychology Part II

(mean rating: 4.40/5, median: 5/5)

Thinking and Decision-Making

Spring 2018

Role: Head Teaching Assistant

(mean rating: 4.33/5, median: 5/5)

Introduction to Social Psychology

Fall 2016, Fall 2014

Role: Head Teaching Assistant

Guest Lecture (2016): Shared Reality and Interpersonal Closeness

Guest Lecture (2014): *Shared Reality*
2016: (mean rating: 4.35/5, median: 5/5)
2014: (mean rating: 4.03/5, median: 4/5)

Research Methods

Spring 2016

Roles: Teaching Assistant and Lab Section Instructor (2hr/weekly)
(mean rating: 4.76/5, median: 5/5)

PEDAGOGICAL TRAINING

Courses

Innovative Teaching Summer Institute (Summer 2018)
Teaching Practicum (Fall 2013)

Workshops (Columbia Center for Teaching & Learning)

Teaching in the Replication Crisis Workshop (Apr 2018)
Learning Through Discussion Workshop (Mar 2018)
Syllabus from Scratch Workshop (Jan 2018)
Mental Health in the Classroom Workshop (Nov 2017)
Microteaching Practice Session (Apr 2017)

MENTORING EXPERIENCE

Master's Thesis Co-Advised

Emma Miller (2019-Present) - *Specificity as an Epistemic Mechanism: Idiosyncratic Meaning in Relationship Subcultures*

Undergraduate Honors Theses Advised

Canfer Akbulut (2018-Present) - *Shared Reality on Social Media*
Samantha Ting (2015-2017) - *Posting-is-Believing: Shared Reality on Facebook*
Sahng-Ah Yoo (2014-2016) - *Vicarious Shared Reality*
Kalman Victor (2013-2015) - *The Psycho-linguistic Concomitants of Shared Reality: Putting the 'Saying' Back into 'Saying-is-Believing'*
Dana Neugut (2013-2014) - *Shared Reality and Regulatory Mode*

Supervised Individual Thesis Mentees

Shana Dickstein (2018-2021)	Federica Pinelli (2015-2016)
Cansu Yavascaoglu (2016-2018)	Maya Zundel (2015-2016)
James Quay (2017-2018)	Samantha Chase (2014-2015)
Blaine Horton (2015-2017)	Niklas Schulte (2014)
Tatini Mal-Sarkar (2015-2017)	Youjung Jun (2013-2015)

Research Assistant Mentees

Chang Lu (2021-Present)	Emily Nakkawita (2017-2018)
Ethan Isenman (2021-Present)	Ekin Orhun (2017-2018)
Cho Laam Yuen (2021-Present)	Thomas Wilson (2017-2018)
Eden Astorino (2021-2022)	Madeline Gartenberg (2017-2018)
Amber Ray (2021)	Isaac Jean-Francois (2016-2017)
Sebastian Preising (2020-Present)	Alexander Fulmer (2016-2017)
Lea Beresford (2020-2021)	Ariane Singh (2015-2017)
Eric Mao (2020-2021)	Matthew Sharkey (2015-2017)
Lauren Korallnik (2019-2020)	Lynne M Krohn (2015-2016)
Allie Shafran (2019-Present)	Alkin Evelyn Rebecca (2016)
Lourdes Rohan (2019)	Alex Kleinman (2015-2016)
Luca Bremner (2019)	Ariel Rosario (2015-2016)
Lauryn Kim (2019)	Alice Finnerty (2015-2016)
Alice Mottola (2018-2020)	Joshua Nagel (2015)
Coleman Sherry (2018-2019)	Minae Kwon (2015)
Sam Pitasky (2016-2018)	Nicole Bernstein (2014-2015)
Emily Olmsted (2018-2019)	Youval Aberman (2014-2015)
Giuliana Berry (2018-2019)	Marina Mainescu (2014-2015)

PROFESSIONAL SERVICE & ACTIVITIES

Service and Leadership

<i>Behavioral Research Lab Committee</i> , Management Division, Columbia University	2019-Present
<i>Graduate Lab Manager</i> , Higgins Lab, Columbia University	2014-2018
<i>Annual Five Colleges Conference Organizer</i> , Columbia University	2015-2016
<i>Motivation Science Interdisciplinary Conference Organizer</i> , Columbia University	2015
<i>Psychology Colloquium Series Coordinator</i> , Columbia University	2014-2015
<i>Co-founder</i> , Columbia Association for Social Psychological Research, Columbia University	2014-2015
<i>Lab Manager</i> , Intergroup Relations and Aboriginal Peoples Lab, McGill University	2012-2013

Ad-hoc Reviewer

Journal of Personality and Social Psychology, Journal of Experimental Psychology – General, Personality and Social Psychology Bulletin, Journal of Experimental Social Psychology, Journal of Social and Personal Relationships, Journal of Family Psychology, Personal Relationships

Other Reviewing Experience

<i>Reviewer</i> , NSF Career Grant	2019, 2020
<i>Graduate Student Poster Award Reviewer</i> , Society for Personality and Social Psychology	2018
<i>Outstanding Research Award Reviewer</i> , Society for Personality and Social Psychology	2018

Professional Memberships

Society for Personality and Social Psychology, International Association for Relationships Research, Motivation Science Center, American Psychological Association, American Psychological Society

LANGUAGES

English (*Native*); French (*Native*); Spanish (*Fluent*); Italian (*Conversational*)

REFERENCES

E. Tory Higgins

Stanley Schachter Professor of Psychology
and Professor of Business
Columbia University
eth1@columbia.edu

Niall Bolger

Professor of Psychology
Columbia University
bolger@psych.columbia.edu

Margaret Clark

John M. Musser Professor of Psychology
Yale University
margaret.clark@yale.edu

Sandra Matz

David W. Zalaznick Associate Professor of Business
Columbia Business School
sm4409@gsb.columbia.edu

Michael Norton

Harold M. Brierley Professor of Business Administration
Harvard Business School
mnorton@hbs.edu

Eli Finkel

Professor of Psychology and Professor of Management
and Organization
Northwestern University
finkel@northwestern.edu