

MAYA ROSSIGNAC-MILON

Managing People in Organizations, IESE Business School
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ACADEMIC POSITIONS

IESE Business School, Barcelona, Spain

Assistant Professor, Managing People in Organizations Department (2022-Present)

Columbia Business School, New York, NY

Post-Doctoral Research Scholar, Management Division (2019-2022)

EDUCATION

Columbia University, New York, NY

Ph.D., Psychology (2019)

M. Phil., Psychology (2017)

M.A., Psychology (2015)

Advisors: Profs. E. Tory Higgins & Niall Bolger

Dissertation: *Merged Minds: Generalized Shared Reality in Interpersonal Relationships*

McGill University, Montréal, Canada

B.A., Psychology (2012)

Thesis Advisors: Profs. Mark W. Baldwin & John Lydon

RESEARCH INTERESTS

Shared reality, interpersonal relationships, conversational dynamics, social connection, work meaning

GRANTS, AWARDS, & HONORS

Social Trends Institute Grant (\$47,700)	2023
SPSP Heritage Dissertation Research Award (\$2,000)	2019
GSAS Teaching Scholars Fellowship, Columbia University (\$29,350)	2018
APA Dissertation Research Grant (\$1,000)	2017
Behavioral Research Lab Fellowship Grant (\$900)	2017
GSAC Travel Award, Columbia University (\$300)	2017
SPSP Graduate Student Travel Award (\$500)	2017
Psychology Department Travel/Research Award, Columbia University (\$500)	2017
Society of Multivariate Experimental Psychology Dissertation Research Grant (\$5,000)	2016
APAGS Basic Psychological Science Research Grant (\$1,000)	2016
IARR Conference Student Submission Award (\$100)	2016
Psychology Department Travel/Research Award, Columbia University (\$500)	2016
Richard Christie Memorial Award in Social-Personality Psychology, Columbia University (\$1,000)	2015
Psychology Department Travel/Research Award, Columbia University (\$500)	2014
Dean Fellowship, Columbia University	2013
Graduated with Distinction, McGill University	2012

JOURNAL ARTICLES

Citations: 679

H-index: 10

19. **Rossignac-Milon, M.**,* Pillemer, J.,* Horton, C., Iyengar, S. (accepted). Perceived Partner Authenticity Promotes Relationship Initiation via Shared Reality. *Organizational Behavior and Human Decision Processes*. [*equal contribution]
18. Elnakouri, A., **Rossignac-Milon, M.**, Krueger, K., Forest, A., Higgins, E. T., Scholer, A. (2023). In It Together: Shared Reality with Instrumental Others is Linked to Goal Success. *Journal of Personality and Social Psychology*. Advance online publication.
17. Shteynberg, G., Hirsh, J. B., Wolf, W.,* Bargh, J. A.,* Boothby, E. B.,* Colman, A. M.,* Echterhoff, G.,* & **Rossignac-Milon, M.*** (2023). Theory of Collective Mind. *Trends in Cognitive Sciences*. Advance online publication. [*equal contribution]
16. Higgins, E. T.,* **Rossignac-Milon, M.***, Echterhoff, G. (2021). Shared Reality: From Sharing-is-Believing to Merging Minds. *Current Directions in Psychological Science*, 30(2), 103-110. [*equal contribution]
15. **Rossignac-Milon, M.**, Bolger, N., Zee, K. S., Boothby, E., Higgins, E. T. (2021). Merged Minds: Generalized Shared Reality in Dyadic Relationships. *Journal of Personality and Social Psychology*, 120(4), 882.
14. **Rossignac-Milon, M.**, Higgins, E. T. (2021). Grounding Together: Shared Reality and Cleansing Practices. Commentary on “Grounded procedures: A proximate mechanism for the psychology of cleansing and other physical actions” by Lee, S., Schwarz, N. *Behavioral and Brain Sciences*, 44, e20.
13. Higgins, E. T., Nakkawita, E., **Rossignac-Milon, M.**, Pinelli, F., Jun, Y. (2020). Making the Right Choice: Intensifying the Worth of a Chosen Option. *Journal of Consumer Psychology*, 30(4), 712-732.
12. **Rossignac-Milon, M.**, Pinelli, F., Higgins, E. T. (2020). Shared Reality and Abstraction: The Social Nature of Predictive Models. Commentary on “Above and Beyond the Concrete: The Diverse Representational Substrates of the Predictive Brain” by Gilead, M., Trope, Y., Liberman, N. *Behavioral and Brain Sciences*, 43.
11. Bolger, N., Zee, K. S., **Rossignac-Milon, M.**, Hassin, R. (2019). Causal processes in psychology are heterogeneous. *Journal of Experimental Psychology: General*, 148(4), 601.
10. Chen, C. **Rossignac-Milon, M.**, Higgins, E. T. (2018). Feeling Distressed From Making Decisions: Assessors’ Need to Be Right. *Journal of Personality and Social Psychology*, 115(4), 743-761.
9. Debrosse, R., Destin, M., **Rossignac-Milon, M.**, Taylor, D. M., Rogers, L. O. (2018). Immigrant adolescents’ roots and dreams: Perceived mismatches between ethnic identities and aspirational selves predict engagement. *Self and Identity*, 1-15.
8. Debrosse, R., **Rossignac-Milon, M.**, Taylor, D.M., Destin, M. (2018). Could identity conflicts impede ethnic minority students’ success? The role of discrepancies between ethnic minority students’ ethnic and ideal selves. *Personality and Social Psychology Bulletin*, 44(12), 1725–1738.
7. **Rossignac-Milon, M.**, Higgins, E. T. (2018). Epistemic Companions: The Development of Shared Reality in Close Relationships. *Current Opinion in Psychology*, 23, 66-71.
6. **Rossignac-Milon, M.**, Higgins, E. T. (2018). Beyond Intrapersonal Cognitive Consistency: Shared Reality and the Interpersonal Motivation For Truth. *Psychological Inquiry*, 29(2), 86-93.

5. Debrosse, R., **Rossignac-Milon, M.**, Taylor, D.M. (2017). When ‘who we are’ and ‘who I desire to be’ seem disconnected: Introducing collective/personal self-discrepancies and investigating their relations with minority students’ psychological health. *European Journal of Social Psychology*. 48(3), 255-268.
4. Jackson, J. C., Bilkey, D., Jong, J., **Rossignac-Milon, M.**, Halberstadt, J. (2017). Strangers in a Stadium: Studying Group Dynamics with In-Vivo Behavioral Tracking. *Social Psychological and Personality Science*. 8(5), 509-518.
3. Webb, C., Coleman, P., **Rossignac-Milon, M.**, Tomasulo, S., Higgins, E. T. (2017). Moving on or Digging Deeper: Regulatory Mode Effects on Conflict Resolution. *Journal of Personality and Social Psychology*, 112(4), 621-641.
2. Webb, C., **Rossignac-Milon, M.**, Higgins, E. T. (2017). Stepping Forward Together: Could Walking Facilitate Interpersonal Conflict Resolution? *American Psychologist*, 72(4), 374-385.
1. Debrosse, R., de la Sablonnière, R., **Rossignac-Milon, M.** (2015). Marginal and Happy? The Need for Uniqueness Predicts the Adjustment of Marginal Immigrants. *British Journal of Social Psychology*, 54(4), 748-766.

INVITED REVISIONS

Enestrom, C., **Rossignac-Milon, M.**, Forrest, A., Lydon J. (invited revision). Shared Reality in Romantic Relationships Predicts Meaning in Life. *Journal of Personality and Social Psychology*.

UNDER REVIEW

Cormier, G., Pillemer, J., **Rossignac-Milon, M.**, Norton, M. (under review). Work Spouses: Relational Benefits, Social Costs.

Rossignac-Milon, M., Pinelli, F., Shafran, A., Matz, S. (under review). Shared Reality: An Integrative and Generative Construct in Organizational Behavior.

Akbulut, C., **Rossignac-Milon, M.**, Matz, S. (under review). Shared Reality Predicts Sentiment Extremism on Reddit.

Cornwell, J., **Rossignac-Milon, M.**, Pinelli, F., Franks, B., Higgins, E. T. (under review). Faith in Others’ Truths: Shared Reality and Susceptibility to Social Influence.

Rossignac-Milon, M. (under review). Joint Cognition: Cognitive Synchrony, Cognitive Mimicry, and Merged Minds.

Rossignac-Milon, M., Boothby, E. J., Clark, M. S., Pinelli, F., Higgins, E. T. (under review). More Real Together: Conversation Enhances Perceptions of Realness Through Shared Reality.

Rossignac-Milon, M., Pinelli, F., Ames, D., Matz, S. (under review). Shared Reality and Subjective Well-Being in Everyday Life: Evidence from Longitudinal and Cross-Cultural Survey Data.

Rossignac-Milon, M., Schmalbach, B., Keller, V., Higgins, E. T., Echterhoff, G. (under review). Shared Reality Predicts Interpersonal Outcomes and Health Behavior.

MANUSCRIPTS IN PREP

Matz, S., **Rossignac-Milon, M.**, (in prep). Diverse, but On the Same Page: Shared Reality and Diversity Predict Team Performance.

Rossignac-Milon, M., Bolger, N., Zee, K. S., McClure, J., Higgins, E. T. (in prep). Shared Reality Predicts Romantic Attraction During Speed-Dating.

Rossignac-Milon, M., Miller, E., Emery, L., Finkel, E. (in prep). Close Relationships as Microcultures.

Rossignac-Milon, M., Wu, W., Matz, S. (in prep). Shared Reality Predicts Workplace Outcomes: Evidence from Experience Sampling Organizational Field Data Across Cultures.

SELECT DATA COLLECTION IN PROGRESS

Rossignac-Milon, M., Cormier, G., Pillemer, J., Norton, M. (data collection of one study completed). Shared Glances: Shared Reality between Close Colleagues.

Rossignac-Milon, M., Cerf, M., Miller, E., Matz, S. (data collection completed). On the Same Wavelength: Shared Reality and Neural Alignment.

Rossignac-Milon, M., Hobson, N., Matz, S. (data collection of one study completed). Shared Reality in Leader-Member Dyads.

Enestrom, C., **Rossignac-Milon, M.**, Raes, A. A (data collection ongoing). Shared Reality Intervention to Enhance Work Meaning.

INVITED TALKS

Management and Organizations Department, *Kellogg School of Management* (2023, April)

Department of People Management and Organization, *ESADE* (2023, April)

Social, Decision, and Organizational Sciences Colloquium Series, *University of Maryland* (2022, March)

Behavioral Science Area, *University of Chicago Booth School of Business* (2021, December)

Managing People in Organizations Department, *IESE* (2021, November)

Psychology Department Colloquium Series, *University of Groningen* (2021, April)

Social Area Brown Bag Series, Psychology Department, *University of Virginia* (2021, March)

Negotiation, Organizations, and Markets Unit, *Harvard Business School* (2020, November)

Van Bavel Lab, *New York University* (2020, November)

Clark and Bargh Labs, *Yale University* (2020, May)

Lydon Lab, *McGill University* (2019, June)

West Lab, *New York University* (2019, May)

LIRSM Lab, *Columbia University* (2019, April)

Trope Lab, *New York University* (2019, February)

Emerging Scholars of Psychological Science Speaker Series, *Princeton University* (2019, February)

Management Division, *Columbia Business School* (2018, May)

Toronto Relationships Interest Group, *University of Toronto* (2015, July)

CHAired CONFERENCES & SYMPOSIA

Rossignac-Milon, M., Miller, E., Elnakouri, A. (2024, February). *Shared Reality*. Virtual Conference. *Speakers: Abby Boytos, Abdo Elnakouri, Barbara Fredrickson, E. Tory Higgins, Meghan Meyer, Garriy Shteynberg, Sanaz Talaifar, Adrienne Wood.*

Rossignac-Milon, M., Pinelli, F., (2023, August). *On the Same Wavelength: The Effects of Shared Reality in the Workplace*. Symposium conducted at the 2023 Academy of Management. *Speakers: Maya Rossignac-Milon, Sanaz Talaifar, Federica Pinelli, Sandra Matz. Discussant: Anneloes Raes.*

Rossignac-Milon, M., Miller, E. (2023, February). *Shared Reality*. Preconference conducted at the 24th annual meeting of the Society for Personality and Social Psychology. *Speakers: Roy Baumeister,*

Suzanne Dikker, Catalina Enestrom, Robert Hawkins, Namkje Koudenberg, Monisha Pasupathi, Tom Postmes, Diana Tamir.

- Horton, C., **Rossignac-Milon, M.**, Miller, E. (2022, February). *Shared Reality and Authenticity*. Preconference conducted at the 23rd annual meeting of the Society for Personality and Social Psychology. *Speakers: Thalia Wheatly, Alin Coman, Sandra Cha, Erica Bailey, George Newman, Diego Reiner, Maya Rossignac-Milon.*
- Bar-Shachar, Y., **Rossignac-Milon, M.** (2021, August). *Epistemic Companions: Shared Reality and Emotional Commonality in Interpersonal Relationships*. Symposium conducted at the 2021 International Association for Relationship Research Conference. *Speakers: Maya Rossignac-Milon, Yael Bar-Shachar, Kori Krueger, Noa Levavi-Franczy. Discussant: Eran Bar-Kalifa.*
- Rossignac-Milon, M.**, Pinelli, F., Horton, C. (2021, February). *Shared Reality and Authenticity*. Preconference conducted at the 22nd annual meeting of the Society for Personality and Social Psychology. *Speakers: Serena Chen, Ximena Garcia-Rada, Patricia Hewlin, E. Tory Higgins, Julianna Pillemer, Maya Rossignac-Milon.*
- Rossignac-Milon, M.**, Clark., M. S. (2020, February). *Merged Minds: Shared Reality and the Transformative Effects of Co-Experience*. Symposium conducted at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA. *Speakers: Margaret S. Clark, Maya Rossignac-Milon, Ximena Garcia-Rada, Garriy Shteynberg.*
- Rossignac-Milon, M.**, Pinelli, F., Horton, C. (2020, February). *Shared Reality and Authenticity*. Preconference conducted at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA. *Speakers: Michael Hogg, Katrina Jongman-Sereno, Namkje Koudenburg, Constantine Sedikides, Rebecca Schlegel, Chadly Stern, Bill Swann.*
- Rossignac-Milon, M.**, Pinelli, F., Horton, C. (2019, February). *Shared Reality and Authenticity*. Preconference conducted at the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR. *Speakers: Roy Baumeister, Gerald Echterhoff, William Hirst, Sheena Iyengar, Arie Kruglanski, John Levine, Elizabeth Pinel, Elizabeth Przybylinski, Maya Rossignac-Milon, Garriy Shteynberg, Rima Touré-Tillery.*
- Rossignac-Milon, M.** (2016, July). *Merged Minds: Shared Reality and Epistemic Needs in Close Relationships*. Symposium conducted at the 2016 International Association for Relationship Research Conference, Toronto, ON, Canada. *Speakers: Maya Rossignac-Milon, Elizabeth Przybylinski, Emily Auger, Matthew Goldberg. Discussant: John Lydon.*
- Rossignac-Milon, M.**, Boothby, E. (2016, May). *Close Relationships*. Preconference conducted at the Four Colleges Conference, New Haven, NJ. *Speakers: Marika Yip-Bannicq, Katherine Zee, Qi Xu, Maya Rossignac-Milon. Discussants: Patrick Shrout, Niall Bolger, Margaret S. Clark.*

CONFERENCE PAPERS & TALKS

*Undergraduate or post-baccalaureate mentees

- Rossignac-Milon, M.**, Matz, S. (2023, August). “*Shared Reality Predicts Prosocial Behavior, Work Meaningfulness, and Job Performance.*” In M. Rossignac-Milon & F. Pinelli (Organizers), *On the Same Wavelength: The Effects of Shared Reality in the Workplace*. Paper presented at the 2023 Academy of Management.
- Rossignac-Milon, M.**, Wu, W., Matz, S. (2023, July). “*Merged Minds: Shared Reality Predicts Prosocial Behavior, Work Meaningfulness, and Job Performance.*” In Subtheme 22: *Bridging the Space between Us: Exploring Connection and Disconnection in Workplace Relationships*. Paper presented at the 2023 European Group for Organizational Studies.

- Rossignac-Milon, M.,** Bolger, N., Zee, K., Boothby, E. Higgins, E. T. (2023, February). *Merged Minds: Generalized Shared Reality in Dyadic Relationships*. In E. Finkel (Chair), *Relationships as Microcultures Mini-Conference*. Paper presented at the 24th annual meeting of the Society for Personality and Social Psychology.
- Rossignac-Milon, M.,** Pinelli, F., Ames, D., Matz, S. (2022, February). “*Shared Reality and Subjective Well-Being in Everyday Life: Evidence from Longitudinal and Cross-Cultural Survey Data.*” In C. Horton, M. Rossignac-Milon, & E. Miller (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 23rd annual meeting of the Society for Personality and Social Psychology.
- Rossignac-Milon, M.,** Bolger, N., Zee, K., Boothby, E. Higgins, E. T. (2021, August). *Merged Minds: Generalized Shared Reality in Dyadic Relationships*. In Y. Bar-Shachar & M. Rossignac-Milon (Chairs), *Epistemic Companions: Shared Reality and Emotional Similarity in Close Relationships*. Paper presented at the International Association for Relationship Research Conference.
- Rossignac-Milon, M.,** Bolger, N., Higgins, E. T. (2021, February). “*Merged Minds: Shared Reality in Dyadic Relationships.*” In M. Rossignac-Milon, F. Pinelli, & C. Horton (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 22nd annual meeting of the Society for Personality and Social Psychology.
- Akbulut*, C., **Rossignac-Milon, M.,** Matz, S., & Higgins, E. T. (2021, February). *Web Connections: Shared Reality and Extremism in Online Spaces*. Data Blitz presented at the 21st annual meeting of the Society for Personality and Social Psychology.
- Victor*, K., **Rossignac-Milon, M.,** & Higgins, E. T. (2021, February). *Traversing psychological distance to achieve shared reality: linguistic construal in saying-is-believing*. Data Blitz presented at the 21st annual meeting of the Society for Personality and Social Psychology.
- Rossignac-Milon, M.,** Boothby, E. J., Clark., M. S., Higgins, E. T. (2020, February). *More Real Together: Shared Reality Enhances Perceptions of Realness During Co-Experience*. In M. Rossignac-Milon (Chair), *Merged Minds: Shared Reality and the Transformative Effects of Co-Experience*. Paper presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Rossignac-Milon, M.,** Bolger, N., Higgins, E. T. (2019, February). “*We just clicked:*” *Shared reality in interpersonal relationships*. In M. Rossignac-Milon, F. Pinelli, & C. Horton (Organizers), *Shared Reality and Authenticity Preconference*. Paper presented at the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.
- Rossignac-Milon, M.** (2018, July). *Epistemic Companions: Shared reality development in interpersonal relationships*. Paper presented at the Shared Reality Expert Workshop, Münster, Germany.
- Rossignac-Milon, M.** (2018, May). *Merged Minds: Shared reality in interpersonal relationships*. Paper presented at the Five Colleges Conference, Princeton, NJ.
- Rossignac-Milon, M.,** Bolger, N., Higgins, E. T. (2018, March). *Merged minds: Shared reality and interpersonal closeness*. Data Blitz presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Rossignac-Milon, M.,** Bolger, N., Higgins, E. T. (2016, July). *Shared reality increases explicit and implicit closeness in romantic and unacquainted dyads*. In M. Rossignac-Milon (Chair), *Merged Minds: Shared Reality and Epistemic Needs in Close Relationships*. Paper presented at the International Association for Relationship Research Conference, Toronto, ON, Canada.

Rossignac-Milon, M., Boothby, E. (2016, April). *Experience amplification and shared reality*. In M. Rossignac-Milon & E. Boothby (Organizers), *Close Relationships Pre-Conference*. Paper presented at the Four Colleges Conference, New Haven, CT.

Rossignac-Milon, M. (2016, April). *Shared reality increases explicit and implicit closeness*. Paper presented at the Four Colleges Conference, New Haven, CT.

Rossignac-Milon, M., Bolger, N., Higgins, E. T. (2016, January). *Shared reality increases closeness in romantic and unacquainted dyads*. Data Blitz presented at the Close Relationships Pre-Conference at the 17th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Rossignac-Milon, M., (2015, May). *Shared Reality, Interpersonal Closeness, and Meaningfulness*. Paper presented at the Close Relationships Pre-Conference for the Four Colleges Conference, New York City, NY.

Rossignac-Milon, M. (2015, May). *Fostering Interpersonal Closeness by Manipulating Shared Reality*. Data Blitz presented at the Four Colleges Conference, New York City, NY.

REPRESENTATIVE CONFERENCE POSTERS

**Undergraduate or post-baccalaureate mentees*

Isenman*, E., **Rossignac-Milon, M.,** & Higgins, E. T. (2023, February). *Real-World Consequences of Shared Reality: An Interpersonal Perspective on Vaccination Behavior*. Poster presented at the 24th annual meeting of the Society for Personality and Social Psychology.

Preising*, S., **Rossignac-Milon, M.,** & Matz, S. (2023, February). *Knowing Together: Shared Reality Predicts Epistemic Certainty*. Poster presented at the 24th annual meeting of the Society for Personality and Social Psychology.

Lu*, C., **Rossignac-Milon, M.,** Zee, K., Bolger, N., McClure, J., Eastwick, O., Finkel, E., & Higgins, E. T. (2023, February). *Conversational Latent Semantic Similarity Predicts Relationship Initiation through Shared Reality*. Poster presented at the 24th annual meeting of the Society for Personality and Social Psychology.

Miller*, E., **Rossignac-Milon, M.,** & Higgins, E. T. (2022, February). *Daily Conversation Topics and Shared Reality between Close Partners*. Poster presented at the 23rd annual meeting of the Society for Personality and Social Psychology.

Shafran*, A., **Rossignac-Milon, M.,** & Higgins, E. T. (2022, February). *Gender Differences in Shared Reality Among Potential and Established Relationship Partners*. Poster to be presented at the 23rd annual meeting of the Society for Personality and Social Psychology.

Dickstein*, S., **Rossignac-Milon, M.,** & Higgins, E. T. (2021, February). *This Conversation Turns Me On: Shared Reality During Speed-Dating*. Poster presented at the 22nd annual meeting of the Society for Personality and Social Psychology.

Mottola*, A., **Rossignac-Milon, M.,** & Higgins, E. T. (2020, February). *Is Shared Reality an Illusion?* Poster presented at the 21st annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Olmstead*, E., **Rossignac-Milon, M.,** Higgins, E. T. (2019, February). *What's Our Age Again?: Perceived Similarity of Traits Predicts Projection of Demographics*. Poster accepted to the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Ting*, S., **Rossignac-Milon, M.,** Higgins, E. T. (2019, February). *Shared Reality on Facebook*. Poster accepted to the 20th annual meeting of the Society for Personality and Social Psychology, Portland, OR.

- Horton*, C., **Rossignac-Milon, M.**, Higgins, E. T. (2018, March). *Just Scribbles on a Page: Comparing the Influence of Shared Beliefs and Shared Feelings*. Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Mikelic*, M., Zee, K. S., **Rossignac-Milon, M.**, Bolger, N., & Higgins, E. T. (2018, March). *Capitalization Support and Shared Reality in Romantic Dyads*. Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Ting*, S., **Rossignac-Milon, M.**, Higgins, E. T. (2018, March). *Posting-is-Believing: The Creation of Shared Reality on Facebook*. Poster presented at the 19th annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Rossignac-Milon, M.**, Yoo*, S., Higgins, E. T. (2017, January). *Vicarious Shared Reality: Adopting Shared Reality by Witnessing its Creation*. Poster presented at the 18th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Victor*, K., **Rossignac-Milon, M.**, Higgins, E. T. (2017, January). *Putting the "Saying" back in Saying-is-believing: linguistic concomitants of shared reality*. Poster presented at the 18th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Rossignac-Milon, M.**, Bolger, N., Higgins, E. T. (2016, January). *Shared reality increases closeness in romantic and unacquainted dyads*. Poster presented at the 17th annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Rossignac-Milon, M.**, Jun*, Y., Higgins, E. T. (2015, May). *Moving on with Life: Recalling an Intentionally Dissolved Close Relationship Increases Locomotion*. Poster presented at the 27th annual meeting of the Association for Psychological Science, New York City, NY.
- Rossignac-Milon, M.**, Neugut*, D., Higgins, E. T. (2015, February). *Fostering Interpersonal Closeness by Manipulating Shared Reality*. Poster presented at the 16th annual meeting of the Society for Personality and Social Psychology, Longbeach, CA.
- Debrosse, R., **Rossignac-Milon, M.**, Taylor, D. M. (2015, February). *Minority Students with Cultural Self-Discrepancies Report Higher Academic Disengagement, Lower Competence and Lower Grades*. Poster presented at the 16th annual meeting of the Society for Personality and Social Psychology, Longbeach, CA.
- Debrosse, R., **Rossignac, M.**, Taylor, D. (2014, February). *When "Who We Are" Hinders "Who I Aspire To Be": Bicultural Students with Cultural Self-Discrepancies Experience Poorer Mental Health and Higher Academic Disengagement*. Poster presented at the 15th Society for Personality and Social Psychology, Austin, TX.
- Rossignac-Milon, M.**, Etchison, S., Baldwin, M. (2013, January). *If You're Happy and I Know It: Relational Expectancies Following an Emotion-Suppression Contingent Relationship Prime*. Poster presented at the 14th Society for Personality and Social Psychology, New Orleans, LA.
- Sawada, N., Lydon, J., & **Rossignac-Milon, M.** (2012, January). *Hunger and Belonging: Experimental Evidence of Bi-Directional Spreading Activation Between Needs When One Need is Threatened*. Poster presented at the 13th Society for Personality and Social Psychology, San Diego, CA.

MEDIA COVERAGE

- [How can you get closer to the people you care about? \(Freakonomics Podcast – No Stupid Questions\)](#)
- [What makes strangers click? \(BBC\)](#)
- [How to make strangers click \(BYU Radio\)](#)
- [Why we get along so well with some people \(Tekdeeps\)](#)
- [What makes strangers click? \(Social Animal YouTube Channel\)](#)

Fostering shared reality during the holidays (*SPSP News*)
Divided we stand (*Psychology Today*)
The reason gaslighting is so painful in a close relationship (*Psychology Today*)
Pourquoi on s'entend si bien avec certaines personnes (*Slate.fr*)
Une même vision du monde est plus importante que des caractères communs dans une relation (*rtbf.be*)
Ce qui se passe vraiment lorsqu'un parfait inconnu devient un ami proche quasi instantanément (*Atlantico.fr*)
Que se passe t'il lorsqu'un parfait inconnu devient un ami proche quasi instantanément? (*nouvelles.news*)
Pourquoi devient-on instantanément proche de certaines personnes ? (*weekend.levif.be*)
Por qué nos llevamos tan bien con algunas personas (*nuevoperiodico.com*)

TEACHING EXPERIENCE

IESE Business School – Managing People in Organizations

The Science of Conversation in Business and Life – MBA Elective Fall 2023
 Role: Instructor of Record
 (mean rating: 4.4/5, median: 5/5)

Social Psychology I – PhD Seminar Spring 2023
 Role: Instructor of Record
 (mean rating: 4.7/5, median: 5/5)

Positive Leadership – Executive Program Fall 2022
 Role: Co-Instructor
 (mean rating: 4.2/5, median: 4/5)

Leadership – MBA Core Fall 2022
 Role: Guest Instructor

Columbia Business School – Management Division

Managerial Negotiations - EMBA Spring 2022
 Role: Instructor of Record
 (mean rating: 4.57/5, median: 5/5)

Managerial Negotiations - EMBA Spring 2021
 Role: Instructor of Record
 (mean rating: 4.78/5, median: 5/5)

Managerial Negotiations - MBA Spring 2020
 Role: Instructor of Record
 (mean rating: 4.44/5, median: 4/5)

Columbia University – Psychology Department

Interpersonal Cognition Seminar: Close Relationships, Identity, and Memory Spring 2019
 Role: Instructor of Record, Teaching Scholars Program
 (mean rating: 4.93/5, median: 5/5)

Introduction to Psychology Fall 2018
 Role: Head Teaching Assistant
Guest Lectures: Social Psychology Part I; Social Psychology Part II

(mean rating: 4.40/5, median: 5/5)

Thinking and Decision-Making

Spring 2018

Role: Head Teaching Assistant

(mean rating: 4.33/5, median: 5/5)

Introduction to Social Psychology

Fall 2016, Fall 2014

Role: Head Teaching Assistant

Guest Lecture (2016): Shared Reality and Interpersonal Closeness

Guest Lecture (2014): Shared Reality

2016: (mean rating: 4.35/5, median: 5/5)

2014: (mean rating: 4.03/5, median: 4/5)

Research Methods

Spring 2016

Roles: Teaching Assistant and Lab Section Instructor (2hr/weekly)

(mean rating: 4.76/5, median: 5/5)

MENTORING EXPERIENCE

Master's Theses Advised

Chang Lu (2021-2023) - *Latent Semantic Similarity Predicts Romantic Attraction During Speed-Dating*

Cho Laam Yuen (2021-2022) - *Emotional Similarity Predicts Job Performance*

Master's Thesis Committees

Felipe Moreno (2023) - *Identity Tensions and Work Meaningfulness: Can a Paradox Mindset Serve as a Buffer?*

Emma Miller (2019-2021) - *Specificity as an Epistemic Mechanism: Idiosyncratic Meaning in Relationship Subcultures*

Undergraduate Honors Theses Advised

Canfer Akbulut (2018-Present) - *Shared Reality on Social Media*

Samantha Ting (2015-2017) - *Posting-is-Believing: Shared Reality on Facebook*

Sahng-Ah Yoo (2014-2016) - *Vicarious Shared Reality*

Kalman Victor (2013-2015) - *The Psycho-linguistic Concomitants of Shared Reality: Putting the 'Saying' Back into 'Saying-is-Believing'*

Dana Neugut (2013-2014) - *Shared Reality and Regulatory Mode*

Supervised Individual Thesis Mentees

Shana Dickstein (2018-2021)

Federica Pinelli (2015-2016)

Cansu Yavascaoglu (2016-2018)

Maya Zundel (2015-2016)

James Quay (2017-2018)

Samantha Chase (2014-2015)

Blaine Horton (2015-2017)

Niklas Schulte (2014)

Tatini Mal-Sarkar (2015-2017)

Youjung Jun (2013-2015)

Research Assistant Mentees

Danielle Mullins (2023-)	Emily Nakkawita (2017-2018)
Kathrin Boehme (2023)	Ekin Orhun (2017-2018)
Cho Laam Yuen (2021-)	Thomas Wilson (2017-2018)
Ethan Isenman (2021-2023)	Madeline Gartenberg (2017-2018)
Eden Astorino (2021-2022)	Isaac Jean-Francois (2016-2017)
Amber Ray (2021)	Alexander Fulmer (2016-2017)
Sebastian Preising (2020-2022)	Ariane Singh (2015-2017)
Lea Beresford (2020-2021)	Matthew Sharkey (2015-2017)
Eric Mao (2020-2021)	Lynne M Krohn (2015-2016)
Lauren Korallnik (2019-2020)	Alkin Evelyn Rebecca (2016)
Allie Shafran (2019-2022)	Alex Kleinman (2015-2016)
Lourdes Rohan (2019)	Ariel Rosario (2015-2016)
Luca Bremner (2019)	Alice Finnerty (2015-2016)
Laurn Kim (2019)	Joshua Nagel (2015)
Alice Mottola (2018-2020)	Minae Kwon (2015)
Coleman Sherry (2018-2019)	Nicole Bernstein (2014-2015)
Sam Pitasky (2016-2018)	Youval Aberman (2014-2015)
Emily Olmsted (2018-2019)	Marina Mainescu (2014-2015)
Giuliana Berry (2018-2019)	

PROFESSIONAL SERVICE & ACTIVITIES

Service and Leadership

<i>Seminar Organizer, Managing People in Organizations, IESE Business School</i>	2023-
<i>Behavioral Research Lab Committee, Management Division, Columbia Business School</i>	2019-2022
<i>Graduate Lab Manager, Higgins Lab, Columbia University</i>	2014-2018
<i>Annual Five Colleges Conference Organizer, Columbia University</i>	2015-2016
<i>Motivation Science Interdisciplinary Conference Organizer, Columbia University</i>	2015
<i>Psychology Colloquium Series Coordinator, Columbia University</i>	2014-2015
<i>Co-founder, Columbia Association for Social Psychological Research, Columbia University</i>	2014-2015
<i>Lab Manager, Intergroup Relations and Aboriginal Peoples Lab, McGill University</i>	2012-2013

Ad-hoc Reviewer

Nature – Human Behaviour, Journal of Personality and Social Psychology, Journal of Experimental Psychology – General, Personality and Social Psychology Bulletin, Journal of Experimental Social Psychology, Journal of Social and Personal Relationships, Journal of Family Psychology, Personal Relationships

Other Reviewing Experience

<i>Reviewer, NSF Career Grant</i>	2019, 2020
<i>Graduate Student Poster Award Reviewer, Society for Personality and Social Psychology</i>	2018
<i>Outstanding Research Award Reviewer, Society for Personality and Social Psychology</i>	2018

Consulting Activity

Potential Project Council, Gemic, NPR Invisibilia

Professional Memberships

Academy of Management, European Group for Organizational Studies, Society for Personality and Social Psychology, International Association for Relationships Research, American Psychological Association, American Psychological Society

LANGUAGES

English (*Native*); French (*Native*); Spanish (*Fluent*); Italian (*Conversational*)

REFERENCES

E. Tory Higgins

Stanley Schachter Professor of Psychology
and Professor of Business
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Sheena Iyengar

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Sandra Matz

David W. Zalaznick Associate Professor of Business
Columbia Business School
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and Organization
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Michael Norton

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Harvard Business School
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